2014 Annual Report
Dentistry’s Leader In Infection Control For 30 Years
Commited to Patient And Provider Safety

Contents
1 Chairmen’s Statement
1 OSAP Timeline
2 Recent Achievements
3 Who Made it Happen
4 Community of Support
5 Financials
6 Join us
Chairmen’s Statement

The recent Ebola outbreak brings home to us dramatically that frontline healthcare workers everywhere face risks, and sometimes there is confusion about how to minimize those risks. Yet minimize them we must if we are to provide as safe an environment as possible for our patients, our team members and ourselves.

Three decades ago the dental profession was also confronted by a new and frightening disease – HIV/AIDS. In that climate of confusion, it was obvious to a group of visionary leaders that there was a need for a dentistry-focused organization that could make sense of emerging guidelines and regulations, and provide practical science-based advice and education. Those leaders founded OSAP in 1984.

OSAP is clearly as relevant and essential today as it was 30 years ago, and it is our duty as leaders of OSAP to ensure that the organization continues to fulfill its promise to provide credible, timely and actionable support and education to those who need it, when they need it and how they need it.

The Boards of the Association and the Foundation are working hard this year to focus OSAP on providing tangible support and education to the person in the dental care facility with day-to-day responsibility for infection control and related clinical safety matters. We are also ensuring that OSAP has an appropriately funded-infrastructure to allow us to deliver on our promise.

We thank you for your support of OSAP’s critical mission to ensure that every dental visit is the Safety Dental Visit™.

John O’Keefe BDentSc MDentSc MBA, OSAP Chairman
Don Marianos DDS MPH, OSAP Foundation Chairman

OSAP Timeline

<table>
<thead>
<tr>
<th>Year</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>1981</td>
<td>CDC describes 5 cases of rare lung infection marking first official reporting of what will become known as the AIDS epidemic</td>
</tr>
<tr>
<td>1984</td>
<td>OSAP formed</td>
</tr>
<tr>
<td>1986</td>
<td>CDC publishes first comprehensive dental infection control guidelines</td>
</tr>
<tr>
<td>1990</td>
<td>First case report of HIV transmission from a HCW to a patient (HIV-infected dentist)</td>
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<tr>
<td>1991</td>
<td>OSHA enacts Bloodborne Pathogens Standard</td>
</tr>
<tr>
<td>1990s</td>
<td>OSAP contributes to guidelines, publishes position papers, presents education</td>
</tr>
<tr>
<td>2000-2010</td>
<td>OSAP introduces new version of If Saliva Were Red*, publishes CDC Guidelines training workbook*, Infection Control Mission Guide*, free online interactive training program on CDC guidelines*, launches I See IC video compliance contest and more</td>
</tr>
<tr>
<td>2001</td>
<td>OSHA revised Bloodborne Pathogens standard</td>
</tr>
<tr>
<td>2003</td>
<td>CDC publishes Updated CDC Guidelines for Infection Control in Dental Settings</td>
</tr>
<tr>
<td>2011</td>
<td>OSAP contributes to WHO Patient Safety Multi-Professional Curriculum Guide; launches compliance contest based on Contagion movie</td>
</tr>
<tr>
<td>2013</td>
<td>OSAP responds to Oklahoma infection control breach with educational programs at national conferences, a toolkit and other resources</td>
</tr>
<tr>
<td>2014</td>
<td>OSAP celebrates 30 years of knowledge translation (See page 2 for 2014 highlights)</td>
</tr>
</tbody>
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*Through cooperative agreement with CDC
OSAP Recent Achievements

- Launched Safest Dental Visit™ campaign, an infection control educational program built around patient safety, a safe practice environment and positive behavior change.

- Opened an office in Atlanta, GA, near the CDC to foster its partnership with that important public health agency.

- Responded to MERS CoV, Ebola and Enterovirus D68 with toolkits, “InfoBites” and newsletters. In October, co-hosted an educational webinar on Ebola with CDC and the American Dental Association (ADA).

- Hosted two world-class educational events: Infection Control Boot Camp, a Core Training Course; and the 30th Anniversary Global Infection Prevention and Safety Symposium for advanced training.

- Redesigned two member resources: weekly email “InfoBites” and “Infection Control in Practice Team Huddle™” publication, to increase engagement and interactivity in dental team education.

- Participated as a founding member of a National Infection Control Consortium of eight national organizations including the CDC, Academy of General Dentistry, American Association of Dental Boards (AADB), ADA, American Dental Assistants Association (ADAA), American Dental Education Association (ADEA) and Dental Assisting National Board (DANB) on a framework for a national model for infection control and safety education.

- Conducted a national survey of dental practices on infection control compliance for CDC’s National Institute for Occupational Safety and Health (NIOSH). The survey results are being developed into a manuscript for publication in a national peer-reviewed journal.

- Honored the following leaders: Dr. Harold Jaffe with the Dr. James Crawford Award for Lifetime Achievement; AEGIS Communications with the Dr. Milton Schaefer Award for Superior Service to OSAP; Mrs. Kathy Marianos with the Bette & Paul Schwarz Award for Volunteerism and Dr. Bradley Kasson with a Special Recognition Award for Leadership.

- Integrated innovative infection control compliance education into other organizations to better reach clinical and academic settings:

  - American Association of Public Health Dentistry
  - American Dental Association
  - American Dental Assistants Association
  - American Dental Educators Association
  - American Dental Hygienists Association
  - Association of State & Territorial Dental Directors
  - Canadian Dental Association
  - Dental Assisting National Board
  - International College of Dentists

- Participated as organization partner on Partnership for Healthy Mouths, Healthy Lives, a campaign through the National Advertising Council of America.

- Partnered with Henry Schein, Inc., and Hu-Friedy on an educational initiative in China.
OSAP Goal 2: Identify, foster and build strong community of recognized infection prevention and safety experts/facilities within oral healthcare.

COMMITTEES:
Awards: Jessica Wilson (Chair), Tim Dowd DDS, Tracy Glenn, Bill Neumann, August Pellegrini DDS

Bylaws: John Hunt OBE FF GDP(UK) BDS (Chair), Leslie Grant DDS MSPA, Tim Lorenzovitz MBA, John O’Keefe BDentSc MDentSc MBA, Olivia Wann JD

Corporate Advisory: Tim Lorenzovitz MBA, Lori Paulson

Educational Programming: Fiona Collins BDS MBA MA, Karen Daw MBA CECM and Sheila Stock DDS MPH (Co-Chairs), Helene Bednarsh RDH MPH, Liz de P. Donatelli, Kathy Eklund RDH MPH, Mary Govoni RDH MBA, Leslie Grant DDS MSPA, Kim Laudenslager RDH MPH, Ana Lopez DMD MPH, Melissa Martin, Molly Newlon DDS MA, David Resch DDS, Katherine Schrulbe BSDH Med PhD

Financial: Mike Smurr (Chair), Doug Braendle, Tim Lorenzovitz MBA, Don Marianos DDS MPH

Grants: China Alliance: Doug Braendle, Fiona Collins BDS MBA MA (Speaker), Eve Cuny MS (Speaker), Steve Kess, Tim Lorenzovitz MBA, Jennifer Naylor, Jane Shen, Jeff Sherman, Mark Vigna, Marguerite Walsh, Junjun Xu

NIOSh: Beverly Isman RDH MPH ELS (Chair), Helene Bednarsh RDH MPH, James Boiano MS CIH, Jennifer Cleveland DDS MPH, Amy Collins RN MPH, Eve Cuny MS, Kathy Eklund RDH MPH, Kandis Garland RDH MS, Karen Gregory RN, Elise Handelman RN MEd, Andrea Hight, Melissa Kemperman MPH, Shira Kramer PhD, Angela Laramie MPH, Susan McCrone PhD PMHCNS-BC RN, Patricia Podolak DDS MPH, Helen Ristic PhD, Olivia Wann RDA BS JD

Infection Control in Practice Team Huddle™ Editorial Advisory Board: Chris H. Miller PhD, (Editor in Chief), Enrique Acosta-G DDS PhD, Linda Basguil DDS, Jennifer Cleveland DDP MPH, Jackie Dorst RDH BS, Karen Gregory RN, Michael Joseph DDS MSD, Leann Keeser RDH DSM, Noel Brandon Kelsch RDHAP, Jonathan Lawoyin DDS MSc, Nita Mazurat MSc DDS, Sarah Parker RDH, Jackie Sanders RDH BS, Lakshman Samaranayake BDS DDS, Sheila Stock DDM MPH

International College of Dentists Alliance: Christine Benoit DMD & John O’Keefe BDentSc MDentSc MBA (Co-Chairs), Leon Aronson DDS MS, Eve Cuny MS, Bettyt McGaig DDS, John Hinterman DDS, Raghu Putthaia DDS MPH, Clive Ross BDS FDSRCS CNZM

Marketing: Jessica Grover (Chair), Ann Meade Daniel, John Bernhard, Doug Braendle, Terre Harris, Eric Houghton, Tim Lorenzovitz, Eli Masse, Nicole Miller, Amanda Schuring, Andrew Schwarz, Mike Smurr

Membership: Karen Gregory RN, John O’Keefe BDentSc MDentSc MBA, Marguerite Walsh

Awards: Lawrence Fish MBA, Alison Hird, Dana Liedholm, Chris Miller PhD, Anne Mills RN MSN COHN-Ch, Christine Morgan, Patricia Podolak DDS MPH, Denise Sabol RDH, Nancy Sakaduski

Scientific Advisory Committee: Helene Bednarsh RDH MPH, Jennifer Cleveland DDS MPH, Eve Cuny MS, Kathy Eklund RDH MHP, Curt Hamann MD, Shira Kramer PhD, Don Marianos DDS MPH, Chris Miller PhD, Shannon Mills DDS

Symposium: Nancy Andrews Dwehirst RDH BS, Sue Bailey, Helene Bednarsh RDH MPH, Lucie Bélond-O’Keefe, Gayle Chang RDH, Vanessa Cook RN CDN, Peggy Cottrell, Karen Daw MBA CECM, Matthew Deck BA, Sharon Dickinson CDA CDPMA RDA CRFDA, Jackie Dorst RDH, Michael Durda, Kathy Eklund RDH MHP, Susan Elm, Marie Fluent DDS, George Gatseos DDS, John Gendron, Mary Govoni RDH MBA, Leslie Grant DDS MSPA,

Jackie Dorst RDH, Peri Nelson, John Molinari PhD and Marie Fluent network at the June Symposium.


Nominations: Tim Lorenzovitz MBA (Chair), Kathy Eklund RDH MHP, Leslie Grant DDS MSPA, Don Marianos DDS MPH, John O’Keefe BDentSc MDentSc MBA, Mike Smurr

Karen Gregory RN, Barry Hammarback, Pamela Head, Brad Kasson DDS, Nancy Kearn, Shari Landes RDA, Kim Laudenslager RDH, Tim Lorenzovitz MBA, Teresa Ludwig MT, Kelli Mack DDS, Melissa Martin, Nita Mazurat DDS MSc, Molly Newlon DDS MA, John O’Keefe BDentSc MDentSc MBA, Jeanne Oosthuysen, Howard Pactovis DMD, Lori Paulson MBA, Karl Petersen, David Resch DDS, Wanda Rosenbaum RN, George Rosenbaum DDS, Doug Risk DDS ABDG, Carol Spear RDH BS, Andy Whitehead, Doug Wills, Stephen Witkus BS, Cheryl Wolf CDA BS, Dan Wolff, Jean Wolff RDH, MEd, Kathy Zwieg LDA CDA
Community of Support

July 1, 2013–June 30, 2014

Super Sponsors
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Medicom
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SciCan
Sultan Healthcare

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Burkhart Dental
Cetcol International
Cetlyte Industries
Coltenes, Inc.
Delta Dental – Mass.
DentalEZ
DentaPure
DUX Dental
Eco Clean USA
HealthFirst
Henry Schein Dental
3M ESPE
Microcopy
Miele
Mydent International
NDC
North Bay/Bioscience
Pac-Dent International
Palmero Healthcare
Pattoner Dental
PDI
ProEdge Dental Products
PureLife Dental
Septodont
SmartPractice
Sterisil
Sunstar Americas
The Proctor & Gamble Co.
TIDI Products
W&H Sterilization
Westside Resources
Whip Mix Corporation

$25,000+

Septodont

$10,000–$20,000

Air Techniques
Biotrol
Hu-Friedy
Sci Can
Sultan Healthcare

$5,000–$9,999

Charles Cottrell

$1,000–$4,999

Margaret Cottrell
Evelyn Curty RDA, MS
Cynthia Durley MEd, MBA
Barry Hammarback J.D.

Midmark
Jennifer Naylor
John O'Keefe BDentSc,
MDentSc, MBA
Sterisil
Sheila Stock DMD, MPH
Chantel Willis

$500–$999

Julie Bartels
Doni Bird CDA, RDH, MA
Karen Comisi RD
Kathy Eklund RDH, MHP
Leslie Grant DDS, MSPA
Karen Gregory RN
Therese Long MBA, CAE
Tim Lorencovitz MBA
Donald Marianos DDS,
MPH
Melissa Marlin
David Resch DDS
Anthony Volpe DDS, MS
Andrew Whitehead

$100–$499

Nancy Andrews Dewhirst RDH, BS
Linda Basquill DDS
Helene Bednarsh BS, RDH,
MPH
Jennifer Blake CDA, EFDA,
MADAA
Carmen Bonta DMD, MS
Douglas Braendale
Lois Cohen PhD
Fiona Collins BDS, MBA,
MA
Susan Cottrell RDH
Karen Daw MBA, CECM
Angelo DiClemente
Jackie Dorst RDH
Robin Edwards DDS
Marie Fluent DDS
George & Janet Gatseos
DDS, MSBA
John Gendron
Mildred Goldstein
Mary Govoni RDH, MBA
Shellie Gray DMD, MPH
Helen Hillock
Eric Houghton
Bradley Kasson DDS
Leann Keefer RDH, MSM
Bradley Kasson DDS
Eric Houghton
Helen Hillock
Shellie Gray DMD, MPH
Susan Cottrell RDH
Karen Daw MBA, CECM
Angelo DiClemente
Jackie Dorst RDH
Robin Edwards DDS
Marie Fluent DDS
George & Janet Gatseos
DDS, MSBA
John Gendron
Mildred Goldstein
Mary Govoni RDH, MBA
Shellie Gray DMD, MPH
Helen Hillock
Eric Houghton
Bradley Kasson DDS
Leann Keefer RDH, MSM
Bradley Kasson DDS

$51–$99

Andrew Whitehead

$500–$999

Charles Cottrell

$1,000–$4,999

Margaret Cottrell
Evelyn Curty RDA, MS
Cynthia Durley MEd, MBA
Barry Hammarback J.D.

$10–$50

Andrew Whitehead

$500–$999

Charles Cottrell

$10–$50

Andrew Whitehead

$500–$999

Charles Cottrell

$1,000–$4,999

Margaret Cottrell
Evelyn Curty RDA, MS
Cynthia Durley MEd, MBA
Barry Hammarback J.D.
## Financials

### CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current assets:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$431,621</td>
<td>$451,894</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>21,911</td>
<td>10,029</td>
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<tr>
<td>Contributions receivable</td>
<td>129,695</td>
<td>166,021</td>
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<tr>
<td>Inventory</td>
<td>25,314</td>
<td>8,537</td>
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<tr>
<td>Prepaid expenses</td>
<td>13,686</td>
<td>12,904</td>
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<tr>
<td><strong>Total current assets</strong></td>
<td>622,227</td>
<td>649,385</td>
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<tr>
<td>Property and equipment, net</td>
<td>4,688</td>
<td>2,788</td>
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<tr>
<td>Deposit</td>
<td>3,350</td>
<td>1,930</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td>$630,265</td>
<td>$654,103</td>
</tr>
</tbody>
</table>

| LIABILITIES AND NET ASSETS |            |            |
| Current liabilities: |            |            |
| Accounts payable and accrued expenses | $25,605 | $89,513 |
| Deferred membership dues | 37,578 | 42,500 |
| **Total current liabilities** | 63,183 | 132,013 |

| Net Assets: |            |            |
| Unrestricted | 439,987 | 421,354 |
| Unrestricted, board designated | 127,095 | 100,736 |
| **Total net assets** | 567,082 | 522,090 |

| **Total liabilities and net assets** | $630,265 | $654,103 |

### CONSOLIDATED STATEMENTS OF ACTIVITIES

<table>
<thead>
<tr>
<th>REVENUES</th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions and sponsorships</td>
<td>$362,187</td>
<td>$354,413</td>
</tr>
<tr>
<td>In-kind contributions</td>
<td>310,246</td>
<td>244,009</td>
</tr>
<tr>
<td>Membership dues</td>
<td>195,331</td>
<td>190,029</td>
</tr>
<tr>
<td>Conference fees</td>
<td>180,972</td>
<td>136,737</td>
</tr>
<tr>
<td>Educational services and products</td>
<td>113,105</td>
<td>93,320</td>
</tr>
<tr>
<td><strong>Total revenues</strong></td>
<td>1,161,841</td>
<td>1,018,508</td>
</tr>
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</table>

<table>
<thead>
<tr>
<th>EXPENSES</th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Member services</td>
<td>$240,645</td>
<td>$234,418</td>
</tr>
<tr>
<td>Conferences</td>
<td>273,714</td>
<td>212,986</td>
</tr>
<tr>
<td>Educational services and products</td>
<td>162,207</td>
<td>185,232</td>
</tr>
<tr>
<td>In-kind communications and outreach</td>
<td>310,246</td>
<td>244,009</td>
</tr>
<tr>
<td><strong>Total program services</strong></td>
<td>986,812</td>
<td>876,645</td>
</tr>
</tbody>
</table>

| Support services: |            |            |
| Management and general | 81,015 | 77,078 |
| Fundraising | 49,022 | 28,502 |
| **Total support services** | 130,037 | 105,580 |
| **Total expenses** | 1,116,849 | 982,225 |
| **Change in net assets** | 44,992 | 36,283 |

| Net assets, beginning of year | 522,090 | 485,807 |
| Net assets, end of year | $567,082 | $522,090 |
Join Us

Your support helps us improve infection control, prevent disease transmission and save lives.

As the only global organization dedicated exclusively to ensuring “safe dental care for people everywhere,” OSAP continues to reinvest in next-generation resources to ensure patient and provider safety. We require the continual support of the dental community in order to create and continue to improve infection control educational tools and resources. With your support we will be developing new e-learning and mobile curriculum programs including best practices checklists and a certification program. As it has done for the past 30 years, OSAP will continue to collaborate with public and private organizations and agencies, corporations and educational institutions to help the dental community advance the safety of oral health services in this era of emerging new pathogens, changing work practices and new oral health workforce models.

Please help OSAP continue to fulfill this vital role for all who provide oral health care services and all who receive those services.

For more information on how you can support OSAP please contact:

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+1 (410) 571-0003
PO Box 6297, Annapolis, MD 21401 USA

Thank you!