


SUBMIT TO: PINELLAS County BOARD OF County COMMISSIONERS 400 S. FT. HARRISON AVENUE ANNEX BUILDING – 6TH FLOOR, CLEARWATER, FL 33756	 REQUEST FOR NEGOTIATION (RFN)	
ISSUE DATE: SEPTEMBER 7, 2018	<i>SUBMITTALS RECEIVED AFTER SUBMITTAL DATE & TIME WILL NOT BE CONSIDERED</i>	
TITLE: SALE OF PROPERTY, FORTY-ONE (41) PARCELS IN THE DANVILLE NEIGHBORHOOD, LARGO FLORIDA		RFN NUMBER: 178-0564-RN(RG)
DEADLINE FOR WRITTEN QUESTIONS: OCTOBER 26, 2018 AT 3:00 P.M. SUBMIT QUESTIONS TO: ROSA E. GARCIA, CPPO AT rgarcia@pinellascounty.org Phone: 727-464-3148 Fax: 727/464-3925		
<u>NOTICE OF REQUEST FOR NEGOTIATION</u> <u>DUE DATE FOR STATEMENT OF INTEREST:</u> <u>NOVEMBER 6, 2018 AT 3:00 P.M.</u>		JOSEPH LAURO, CPPO/CPPB Director of Purchasing

TO ALL INTERESTED PROVIDERS:

Sealed statements of interest are solicited regarding the sale of the property described herein. The purpose of which is to enter into negotiations to complete the sale of property in order to advance one or more Pinellas County development goals. These include revitalize the area into a vibrant, mixed-income community, with well-designed housing that links to quality public schools, neighborhood amenities and accessible transportation for County Residents. The County will consider all qualified responses to this RFN, and evaluate each response based on the evaluation criteria established in the RFN document attached.

SPECIFIC REQUIREMENTS:
1. GENERAL CONDITIONS:

- a. Responses will be opened immediately after the submittal date and time. The public may attend the response opening, but may not immediately review any responses submitted.
- b. Responder is advised that exceptions to any of the terms contained in this RFN must be identified in its response to the RFN. Failure to do so may lead County to declare any such term non-negotiable. Responder's desire to take exception to a non-negotiable term will not disqualify it from consideration for award.
- c. The County reserves the right to select the responder that it believes will serve the best interest of Pinellas County.
- d. The County reserves the right to reject any or all responses to the RFN.
- e. The County reserves the right to cancel the entire Request for Negotiations.
- f. The County reserves the right to remedy or waive technical or immaterial errors in the Request for Negotiations or in responses submitted.
- g. The County reserves the right to request any necessary clarifications or data without changing the terms of the response.

2. WRITTEN REQUESTS FOR INTERPRETATIONS/CLARIFICATIONS:

No oral interpretations will be made to any firms as to the meaning of this RFN. All questions pertaining to the terms and conditions or scope of work of this proposal must be sent in writing (as per above) to the Purchasing Department and received no later than the deadline specified in RFN. Responses to questions may be handled as an addendum if the response would provide clarification to requirements of the proposal. All such addenda shall become part of the RFN documents. The County will not be responsible for any other explanation or interpretation of the proposed RFN. The Purchasing Department will be unable to respond to questions received after the specified deadline.

3. STATEMENTS OF INTEREST:

- a. Statements of interest will be opened immediately after the submittal date and time (3:00 PM) by the Pinellas County Purchasing Department, 400 South Fort Harrison Avenue, Annex Building, 6th Floor, Clearwater, FL 33756. The public may attend the opening, but may not immediately review any submittals. The names of respondents only will be read aloud at the time of opening. Pursuant to Florida Statute, [Section 119.071\(1\)\(b\)2](#), all submittals shall be subject to review as public records 30 days from opening, or earlier if an intended decision is reached before the 30-day period expires. Late submittals will not be accepted.
- b. Statements of interest and changes thereto shall be enclosed in sealed envelopes or packages, addressed to the Purchasing Department, Pinellas County. The name and address of the firms, the date and hour of the proposal submittal, and the title shall be placed on the outside of the envelope.
- c. Interested parties are advised that exceptions to any terms and conditions contained in this RFN must be stated with specificity in its response to the RFN as provided herein. Interested parties are deemed to have accepted and to be bound by the RFN terms and conditions that does not take exception to in its response. The County reserves the right to modify or add terms and conditions based upon the exceptions stated by the statement of interest, or to declare any terms and conditions non-negotiable, as determined by the County in its sole discretion.

4. COSTS INCURRED BY PROPOSERS:

All expenses involved with the preparation and submission of RFN's to the County and any oral presentations, or any work performed in connection therewith, shall be borne solely by the interested party(s). No payment will be made for any responses received, or for any other effort required of, or made by, the interested party(s) prior to contract commencement unless otherwise specified in this RFN.

5. LOBBYING:

Lobbying shall be prohibited on all county competitive selection processes, and contract awards pursuant to this division, including but not limited to requests for proposals, requests for quotations, requests for qualifications, bids or the award of purchasing contracts of any type. The purpose of this prohibition is to protect the integrity of the procurement process by shielding it from undue influences prior to the contract award or the competitive selection process is otherwise concluded. However, nothing herein shall prohibit a prospective bidder/proposer/protestor from contacting the purchasing department or the county attorney's office to address situations such as clarification and/or questions related to the procurement process.

Lobbying of evaluation committee members, county government employees, or elected/appointed officials, or advisory board members regarding request for proposals, requests for quotations, requests for qualifications, bids, or purchasing contracts, by the bidder/proposer any member of the bidder's/proposer's staff, any agent or representative of the bidder/proposer, or any person employed by any legal entity affiliated with or representing a bidder/proposer/protestor, is strictly prohibited from the date of the advertisement, or on a date otherwise established by the board of county commissioners, until either an award is final or the competitive selection process is otherwise concluded. Any lobbying activities in violation of this section or on behalf of a bidder/proposer shall result in the disqualification or rejection of the proposal, quotation, statement of qualification, bid or contract.

For purposes of this provision, lobbying shall mean influencing or attempting to influence action or non-action, and/or attempting to obtain the goodwill of persons specified herein relating to the selection, ranking, or contract award in connection with any request for proposal, request for quotation, requests for qualification, bid or purchasing contract through direct or indirect oral or written communication. The final award of a purchasing contract shall be the effective date of the purchasing contract.

Any evaluation committee member, county government employee or elected/appointed official, or advisory board member who has been lobbied shall immediately report the lobbying activity to the director of purchasing.

6. PUBLIC RECORDS/TRADE SECRETS:

Pinellas County Government is subject to the Florida Public Records law (Chapter 119, Florida Statutes), and all documents, materials, and data submitted to any solicitation as part of the response are governed by the disclosure, exemption and confidentiality provisions relating to public records in Florida Statutes. Except for materials that are "trade secrets" or "confidential" as defined by applicable Florida law, ownership of all documents, materials, and data submitted in response to the solicitation shall belong exclusively to the County.

To the extent that Proposer desires to maintain the confidentiality of materials that constitute trade secrets pursuant to Florida law, trade secret material submitted must be identified by some distinct method that the materials that constitute a trade secret, and Proposer shall provide an additional copy of the proposal that redacts all designated trade secrets. By submitting materials that are designated as trade secrets and signature of the Proposer on its Proposal, Proposer acknowledges and agrees:

- a. that after notice from the County that a public records request has been made for the materials designated as a trade secret, the Proposer shall be solely responsible for defending its determination that submitted material is a trade secret that is not subject to disclosure at its sole cost, which action shall be taken immediately, but no later than 10 calendar days from the date of notification or Proposer will be deemed to have waived the trade secret designation of the materials;
- b. that to the extent that the proposal with trade secret materials is evaluated, the County and its officials, employees, agents, and representatives in any way involved in processing, evaluating, negotiating contract terms, approving any contract based on the proposal, or engaging in any other activity relating to the competitive selection process are hereby granted full rights to access, view, consider, and discuss the materials designated as trade secrets through the final contract award;
- c. to indemnify and hold the County, and its officials, employees, agents and representatives harmless from any actions, damages (including attorney's fees and costs), or claims arising from or related to the designation of trade secrets by the Proposer, including actions or claims arising from the County's non-disclosure of the trade secret materials.
- d. that information and data it manages as part of the services may be public record in accordance with Chapter 119, Florida Statutes and Pinellas County public record policies. Proposer agrees, prior to providing goods/services, it will implement policies and procedures, which are subject to approval by the County, to maintain, produce, secure and retain public records in accordance with applicable laws, regulations, and County Policies including but not limited to [Section 119.0701](#), Florida Statutes.

Notwithstanding any other provision in the solicitation, the classification as trade secret of the entire proposal document, line item and/or total proposal prices, the work, services, project, goods, and/or products to be provided by Proposer, or any information, data, or materials that may be part of or incorporated into a contract between the County and the Proposer is not acceptable to the County and will result in a determination that the proposal is nonresponsive; the classification as trade secret of any other portion of a proposal document may result in a determination that the proposal is non-responsive.

7. PUBLIC RECORDS – CONTRACTOR'S DUTY

If the Contractor has questions regarding the application of Chapter 119, Florida Statutes, to the Contractor's duty to provide public records relating to this contract, contact the Pinellas County Board of County Commissioners, Purchasing Department, Operations Manager custodian of public records at 727-464-3311, purchase@pinellascounty.org, Pinellas County Government, Purchasing Department, Operations Manager, 400 S. Ft. Harrison Ave, 6th Floor, Clearwater, FL 33756.

8. TIMELINE:

The County reserves the right to modify dates and time:

- Release of Request for Negotiation: SEPTEMBER 7, 2018
- Deadline for Questions/Clarifications: OCTOBER 26, 2018
- Statements of Interest due in Purchasing by 3:00 PM: NOVEMBER 6, 2018

9. PURPOSE:

Pinellas County Board of County Commissioners (County) seeks statements of interest in response to this Request for Negotiations (RFN) to enter into negotiations to complete the sale and purchase the property identified in paragraph 13(the "Description of Property"). The properties are intended for immediate development and not for purchase as investments. The development of the property shall commence within **twelve (12) months** from the closing date of the sale of property.

The County will consider all qualified responses to this RFN, and evaluate each response based on the evaluation criteria established in paragraph 18 in accordance with the procedure set out herein. RESPONDERS ARE ADVISED THAT NO NEGOTIATIONS ARE FINAL, AND NO TERMS, PROVISIONS, OR UNDERSTANDINGS ARE BINDING AND ENFORCEABLE UNTIL APPROVED IN A WRITTEN CONTRACT AUTHORIZED BY THE BOARD OF COUNTY COMMISSIONERS AS PROVIDED HEREIN.

10. OBJECTIVE:

The objective of the sale of properties for housing development is to revitalize the area into a vibrant, mixed-income community, with well-designed housing that links to quality public schools, neighborhood amenities and accessible transportation. Housing development goals include construction of high quality housing, promotion of homeownership and inclusion of affordable units. A mixed income community is a primary goal.

11. BACKGROUND:

The Greater Ridgecrest Area is located in the mid-western section of Pinellas County two-thirds square miles in size. The setting is suburban, with the City of Largo abutting the area on three sides. Ulmerton Road bisects the Greater Ridgecrest Area which begins as an east-west road then bends to the south and joins Walsingham Road which runs east-west.

The area is primarily residential and is comprised of modest owner-occupied homes. There are approximately nine hundred twenty five (925) dwelling units in the area; Six hundred fifty (650) single family units and the remainder multifamily. Over the last 18 months, the average sales price of newly constructed homes is \$173,000. In addition, the area features numerous recreational opportunities including a YMCA, access to the Fred Marquis Pinellas Trail and two regional County Parks: Ridgecrest and Taylor Lake. Pinellas County Extension, Florida Botanical Gardens and Heritage Village also add to the highly desirable amenities that residents can enjoy. The Boys and Girls Club, Largo Recreation Center, Neighborhood Family Center and Head Start offer year-round program activities. The central County location, proximity to the beaches, shopping, elementary school, jobs, and businesses as well as the features of the new housing are likely to appeal to a broad range of potential homebuyers.

Pinellas County has made a significant public investment in the Dansville neighborhood, which includes the acquisition of thirty-one acres of property; demolition of substandard structures; dedication of publicly-owned right-of-way; and construction of three phases of infrastructure improvements including new streets, sidewalks, improved utilities and storm water drainage facilities. Housing construction is the final major phase of Dansville revitalization. This investment in land and infrastructure will reduce overall housing development costs. Recent planning and community outreach efforts initiated by Pinellas County in partnership with the Pinellas County Housing Authority produced a comprehensive neighborhood revitalization plan. The plan contains additional information about the Greater Ridgecrest Area. *Refer to Attachment 1*

12. AFFORDABLE HOUSING INCENTIVES

Pinellas County offers several programs that can assist builders and developers lower the cost of building affordable housing.

- a. The County offers expedited permitting for affordable housing
- b. There are no site plan review fees for affordable housing
- c. Subsidies are available to make units more affordable to income eligible homebuyers through the County's Down Payment Assistance Programs

13. DESCRIPTION OF PROPERTY:

- a. Forty-One (41) parcels of vacant land
- b. Location maps of the properties and parcel numbers available for sale are marked in **RED** on *Attachment 2 - Map Dansville Area*.
- c. Future Land Use: All parcels have a future land use designation of RL Residential Low
- d. Zoning: All parcels are zoned R3
- e. In addition to the parcels available for housing development, additional County owned land in Dansville may be made available for community amenities such as open space, park space, signage, streetscaping, landscaping, and/or public art. These areas are identified on attached map identification numbers 19, 61-70 in **ORANGE**.
- f. All infrastructure is in place.
- g. Current appraisals of property values are not available.

14. INSPECTION OF PROPERTY:

Any potential responder that desires to inspect the property should contact Joe Riddle at 727-464-8234 to arrange for access for inspections. Inspection must be completed no later than the question deadline listed on page 1.

15. SALE OF PROPERTY:

- a. As Is Purchase - The properties which are the subject of this RFN are being offered in "as is," condition as of the date of the execution of the contract. The successful providers(s) will be required to acknowledge and agree that Pinellas County makes no warranties or representations of any kind or nature concerning the condition of the Property, including but not limited to any improvements thereon, the subsurface soils, groundwater, site contamination or hazardous waste, or fitness for responder's intended use of the Property, and that the responder(s) has not relied on any warranties or representations of any kind from Pinellas County, or its agents or representatives, in completing the closing unless otherwise specifically provided for in the contract.
- b. The negotiated contract will provide for a due diligence period for the selected responder(s) to conduct standard due diligence activities including, but not limited to, appraisals, inspections, and environmental site assessments.
- c. Pinellas County will deliver to Buyer the County Deeds pursuant to [125.411](#), Florida Statutes, conveying the property to Buyer in fee simple, and all other documents necessary for closing of the transaction.
- d. All deeds of conveyance by Pinellas County shall convey only the interest of the County in the Properties covered thereby, and shall not be deemed to warrant the title, or to represent any statement of facts concerning the same.
- e. The purchaser may choose to purchase title insurance and survey updates to meet buyer's needs. Alternative sale and conveyance proposals may be considered.
- f. Any environmental reports in the County's possession regarding the property may be reviewed during normal business hours at the Real Estate Management offices by making arrangements with the department contact person. Any potential proposer may also reasonably conduct its own environmental testing of the property by contacting the department contact person, entering into a right of entry agreement with the County and providing the requisite insurance coverage.
- g. County Contracting Requirements: The successful purchaser (s) shall be required to enter into a contract for sale with the County substantially similar in form to the one attached hereto. Refer to *Attachment 3*.

16. SPECIFICATIONS:

- a. Proposals shall include the purchase and development of a minimum of 5 (five) lots.
- b. Because there may be competing interest in specific lots, the County will need to know if proposals are specific to the identified lots or if there is flexibility on which lots may be considered. Interested providers shall identify the priority of each parcel included in the proposal as follows:
 - Priority 1- Highest priority
 - Priority 2- Secondary priority;
 - Priority 3- No proposal for this parcel, but would consider the parcel as an alternative to identified priority parcels.
- c. Housing Development Plan
 - 1) Proposals shall describe the overall quality of the housing development plan including aesthetic character and quality of housing design with an emphasis on the use of color and materials to create individuality within the development. Design variation and building articulation is highly encouraged with a variety of elevations, building materials and architectural treatments.
 - 2) Proposals shall include schematic house designs. Houses constructed should range in size from approximately twelve hundred to two thousand (1,200 to 2,000) square feet. The typical home will have three bedrooms, two bathrooms, an enclosed garage and be approximately sixteen hundred (1,600) square feet in size. Smaller and larger homes will be integrated within the development to appeal to a broad range of buyers.
- d. Additional Community amenities
 - 1) Inclusion of additional community amenities such as open space, park space, signage, streetscaping, landscaping, and/or public art which provide public benefits including pedestrian oriented design elements.
 - 2) County owned parcels potentially available for the development of community amenities are outlined in orange on the attached map.
- e. Sustainability
 - 1) Proposals shall describe the sustainable design features of the development project.
 - 2) Innovative and sustainable design to include energy and water efficient homes that incorporate green building standards, meeting the design standards of LEED (Leadership in Energy and Environmental Design) for Homes is encouraged. Preservation of existing trees and installation of Florida friendly low maintenance landscaping is encouraged.
- f. Project Timeframe and Schedule
 - 1) Proposals shall describe the timeframe and schedule of construction. Sufficient information should be included to support the respondent's ability to meet the proposed timeframe for the development, including a development budget/ project pro-forma, identification of any conditions that must be met before full funding is achieved and the proposal can be implemented.
 - 2) The schedule shall include the time needed to obtain financing, complete design, secure permits and approvals, prepare the site, start and complete construction, and start and complete home sales.
 - 3) The development of the property shall commence within **twelve (12) months** from the closing date of the sale of the property.
- g. Affordability
 - 1) At least thirty percent (30%) of the houses constructed must be sold to income eligible buyers earning less than eighty percent (80%) of area median income as determined by the Department of Housing and Urban Development (HUD), with adjustments for family size.
 - 2) RFN responses that include a variety of housing price points affordable to a range of buyer income levels will be prioritized.
- h. Expense Reduction
 - 1) Proposals shall provide details on how to eliminate or reduce County expenses as a result of the project.
 - 2) Sufficient information must be provided to clearly identify the public investments required to complete the project. Preference will be given to proposals that require lower public investment to complete the project.
 - 3) Any other incentives being sought from the County in order to complete the project should be identified.

17. SELECTION OF A RESPONSE FOR NEGOTIATIONS:

Each response submitted by the due date and time shall be evaluated and ranked based upon the above referenced evaluation criteria. Pinellas County will enter into negotiations with the highest ranked responder(s) for a purchase and sale agreement ("contract") for applicable properties, and if negotiations are successful, the contract will be submitted to the Board of County Commissioners, for final approval, and the transaction will be closed in accordance with the terms of the contract. All aspects of the real estate negotiation are open for discussion.

A negotiation period shall commence upon the date of Board authorization to negotiate. If Pinellas County does not successfully negotiate a contract or other agreement specifying terms of the transaction with the highest ranked responder then Pinellas County may enter into negotiations with the next highest ranked responder.

To be considered, at a minimum, each response must include:

- FORM A – Qualifications of Responder
- FORM B – PROPOSAL FORM.

Responses to the RFN are to be signed in ink by an authorized principal of the responder.

Responses are to be submitted in a sealed envelope. The face of the envelope shall indicate the name and address of the responder and title of the response to the RFN. **One (1)** original and **one (1)** electronic media copy (CDs/DVDs or Travel Drives in PDF format). The preferred method is PDF conversion from the Proposer's source files (to minimize file size and maximize quality and accessibility) rather than scanning so that the County can open, print, read and save the pdf file you have created. To ensure consistency, the electronic copy should be ONE file document and in the same order as the paper original. If this is not possible, the electronic copy files should be in the same order as the paper copy, with a directory listing of the files of the response submitted.

RESPONSES ARE TO BE SUBMITTED TO PINELLAS COUNTY PURCHASING DEPARTMENT, 400 S. FT. HARRISON AVENUE, 6TH FLOOR, CLEARWATER, FL 33756 BY THE DATE AND TIME INDICATED ON THE COVER SHEET.

18. EVALUATION CRITERIA:

The following criteria as well as Form A will be used to evaluate responses to this RFN. Responders shall include sufficient information to allow Pinellas County to thoroughly evaluate the response.

- a. Highest Net Sale Proceeds and/or Income Generated by the Transaction
- b. Highest Quality Development Plan for the Properties
 - 1) The overall quality of the housing development plan including aesthetic character and quality of housing design. Emphasis on the use of color and materials to create individuality within the development. Design variation and building articulation is highly encouraged with a variety of elevations, building materials and architectural treatments. Proposals should include color schematic house designs.
 - 2) Innovative and sustainable design including energy and water efficient homes that incorporate green building standards. Meeting the design standards of LEED for Homes is encouraged. Preservation of existing trees and installation of Florida friendly low maintenance landscaping is encouraged.
 - 3) Preference will be given to proposals that exceed the minimum affordable housing requirements and provided a mix of housing affordability options to a range of buyers.
- c. Ability of Applicant to Complete Proposed Project
 - 1) Preference will be given to proposals strongly demonstrating the respondent's ability and financial capacity to complete the proposed project in a timely manner.
 - 2) Respondent's ability to meet the proposed timeframe for the development, including a development budget/ project pro-forma, identification of any conditions that must be met before full funding is achieved and the proposal can be implemented. The schedule should include the time needed to obtain financing, complete design, secure permits and approvals, prepare the site, start and complete construction, and start and complete home sales.
 - 3) Respondent's ability to secure necessary project financing. Additional preference will be given to proposals demonstrating the highest financial capacity and strength.
 - 4) Recent, current and projected workloads of the applicant and the applicant's team should be described.
- d. Inclusion of additional community amenities such as open space, park space, signage, streetscaping, landscaping, and/or public art which provide public benefits including pedestrian oriented design elements. County owned parcels potentially available for the development of community amenities are outlined in – orange on the attached map.
- e. Expense Reduction
 - 1) Preference will be given to proposals that eliminate or reduce County expenses as a result of the project.
 - 2) Sufficient information must be provided to clearly identify the public investments required to complete the project. Preference will be given to proposals that require lower public investment to complete the project.
 - 3) Any other incentives being sought from the County in order to complete the project should be identified.
- f. Experience and the financial and organizational capacity of the responder in successfully planning and completing housing projects of similar type and scale, on time and within budget. Proposals should include thorough company information describing development experience, including experience building single family homes in the Tampa Bay area.
- g. Any other information that would help County staff understand and evaluate the development proposal.

FORM A – QUALIFICATIONS OF RESPONDER

TITLE: SALE OF PROPERTY, FORTY-ONE (41) PARCELS IN THE DANSVILLE NEIGHBORHOOD, LARGO FLORIDA

THE FOLLOWING INFORMATION IS REQUIRED IN ORDER THAT YOUR RESPONSE MAY BE REVIEWED AND PROPERLY EVALUATED.

Company Name:

Length of Time Company Has Been in Business:

Business Address:

How Long in Present Location:

Telephone Number:

Email Address:

Total Number of Current Employees:

Full Time:

Part Time:

COMMERCIAL AND/OR GOVERNMENTAL REFERENCES REGARDING PREVIOUS DEVELOPMENTS OF A SIMILAR NATURE:

1. Project Name and location:

2. Project Name and location:

Contact:

Contact:

Telephone/Fax:

Telephone/Fax:

Address:

Address:

City/State/Zip:

City/State/Zip:

Email Address:

Email Address:

3. Project Name and location:

4. Project Name and location:

Contact:

Contact:

Telephone/Fax:

Telephone/Fax:

Address:

Address:

City/State/Zip:

City/State/Zip:

Email Address:

Email Address:

FORM B- PROPOSAL FORM

TITLE: SALE OF PROPERTY, FORTY-ONE (41) PARCELS IN THE DANSVILLE NEIGHBORHOOD, LARGO FLORIDA

Name of Firm _____

The information requested on proposal Form B is a summary only. As per the evaluation criteria, please submit information sufficient to allow the County to evaluate each submittal.

EVALUATION CRITERIA:

A. Location, proposed purchase price per parcel (minimum five), and priority

B. Intended use for each parcel:

- **Land Use:** Describe each type of land use, associated acreage, estimated square feet of building space or other measurement (parking spaces etc.) devoted to the use(s) and overall capital investment related to the land use.

Type of Land Use	Acreage	Measurement (examples: Total Building Square Feet, Number of parking spaces, Number of ball fields)	Capital Investment

FORM B- PROPOSAL FORM

C. Describe and summarize the housing development plan: _____

D. Describe the sustainable design features of the development project:

E. Describe the timeframe and schedule of construction: _____

F. Describe how the affordable housing requirement will be met: _____

G. Summarize the development budget and describe the sources of construction financing: _____

FORM B- PROPOSAL FORM

H. Describe any additional community amenities to be provided: _____

I. Describe any reduction or elimination of County Expenses as a result of the project: _____

J. Describe ability to successfully complete proposed project: _____

K. List and describe examples of other housing development projects completed: _____

L. Please provide other information as it relates to the evaluation criteria identified: _____

FORM B- PROPOSAL FORM

Company Name: _____

Contact Name: _____

Legal Corporate Name: _____

Business Address: _____

Phone: _____ **Fax:** _____ **E-Mail:** _____

I hereby agree to abide by all conditions of the Response and certify that I am authorized to sign this proposal for the applicant.

Authorized Signature: _____

Printed Name & Title: _____

I hereby request the Board of County Commissioners to waive the mineral rights reservation required by [Florida Statute §270.11](#).

Signature of Responder