PLTA Lobby Day - Register Today!
Join the Pennsylvania Land Title Association (PLTA) in Harrisburg on April 18, 2017 for a Day on the Hill along with your industry colleagues to visit PA legislators and educate them on our industry, upcoming legislation and issues we face. Legislation in Harrisburg can impact how we do our business. Without your input, legislation that negatively impacts the title industry may be enacted. Several important industry topics are on the horizon and this is prime time to get in front of our local legislators! PLTA and Crisci Associates staff will ensure that you receive the assistance you need during the course of the day. Register online and then schedule your legislative visits with your local legislators (focus on the legislators that represent your home address and work address) or PLTA’s Legislative Counsel, Tony Crisci, of Crisci Associates will assist with contacting the legislators. To search for your representatives online visit: www.legis.state.pa.us. In addition, throughout the day the Crisci Associates office will be available for rest and refreshments. Breakfast and lunch will be provided.

“Come support the title industry to ensure our voice is heard.” - Brian Zulli, Esq. CLTP - PLTA President & Guardian Transfer & Keystone Title Services

“It is a great day to start relationships or strengthen existing relationships with your State Representative and State Senator.” - Frank J. McGovern, CLTP - PLTA Vice President & Title Resources Guaranty Company

Register online or contact Robin Kelsh at the PLTA Offices regarding your interest in participation.

Title Issues & Records Committee Update
As of March 24th, PGW’s payoff form has been updated to include a disclaimer which states that certain liens have a payoff of $0 provided PGW is provided proof of actual closing before exhaustion of all appeals in the matter of Augustin et al. v. City of Philadelphia (E.D. PA - No. 2:14-CV-04238). It further states that the lien(s) will be vacated upon receipt of such proof. PGW states that they will accept as proof a notarized statement from the title insurer or a completed and signed settlement statement (CD or HUD-1). We would encourage agents to contact their underwriter with any specific questions about the handling of such PGW payoffs.

News You Can Use

US Housing Market Forecast – Strong 2017 to 2020
www.gordcollins.com | April 1, 2017
Good news for the US Housing Market, and hopefully for the business of title agents.

ALTA Updates Supplemental Best Practices Materials
www.alta.org | April 3, 2017
Have you seen and applied the new updates to our Best Practices guidelines?

Pennsylvania State Construction Notices Directory | Why File?
There is a place you may not think to look, but which may become important when having to gather information on mechanics’ liens and underwriting new construction. The Commonwealth of Pennsylvania has set up a website that will catalog Searchable Projects.

96th Annual Convention Just Two Months Away!

Check out the latest Convention Video on YouTube! The PLTA 96th Annual Convention at Bear Creek Mountain Resort in Macungie, PA from June 11 - 13, 2017! Register online for this year’s convention! Enjoy networking and activities along with 4 credits of education Sunday afternoon June 11th and Monday morning June 12th. Presentations by: Mary O’Donnell from Westcor and ALTA; Wayne M. Stanley from ALTA and Leslie Wyatt from SoftPro. Rooms are booked separately, please call the resort toll free 1-866-754-2822 x205 to reserve your room and mention the promotional code: PLTA17. To
Did You Know?

Did You Know? As a PLTA Member you can advertise with PLTA at a considerable discount!

Did You Know? Advertising opportunities are available on the PLTA website and in our Common Ground eNews. Download the advertising contract to find out more! Sponsorship and Exhibitor opportunities are also available for PLTA conferences and other events. Member discounts are available for all advertising!

Did You Know? Is a new section in Common Ground eNews that will highlight useful information pertaining to the Admin side of PLTA. We hope you will find the information useful. If you have any topics you want information about, please send your request to info@plta.org.

Western Chapter Update

April showers (and a few snow flurries) are bringing our Spring Continuing Education Seminar, Lien Priority & Divestiture, to bloom on Thursday, April 13, 2017, from 8:30 to 11:30 am, at the beautiful and historic Carnegie Library of Homestead.

You must register online to attend the seminar. Visit carnegieofhomestead.com for directions and information about the Library. We hope you will come and enjoy a pleasant morning to include breakfast, good information, two Continuing Education credits, and take some time to explore the Library facility and its many offerings besides tons of books. Hopefully we will also have some sunshine coming through the Library's tall windows ~ something different!

Communications Committee

Communications is working on promoting the Annual Convention and continues to update social media. We also started a PLTA Instagram account. In addition, we are also finalizing a new media kit. Good news: PLTA Is "open for business" for advertising on the website and e-news as mentioned in Did You Know!

Introducing PLTI LIVE!

PLTI is going LIVE! Our focus groups have confirmed that presenting seminars via live streaming webcast is just as good as being in the room with our presenters with the bonus of not having to take a test! Realty Transfer Tax will be presented in King of Prussia on May 23, 2017 and live stream webcast to Duquesne University in Pittsburgh! Simulcasting will give our members throughout the state the opportunity to take our continuing education seminars more often throughout the year. Stay tuned for more seminars and dates as we roll out more tech advances for PLTI!

Digging In the Dirt ~ Commercial Closing Chaos, Springs Eternal

Most of us grew up and blossomed in this industry handling all of the aspects required of residential closings, and realized that each transaction is different from the one before and the one that comes after the one we just completed. If we are fortunate, or some may think not, to branch out into being involved in the murky, misty world of commercial closing transactions, we can feel we have finally arrived at knowing everything we need to know about all the moving parts of a complicated, moment-to-moment, blood rushing to our heads, experience.

OK, maybe not that thrilling, but I had been tossed into the world of commercial closings as a way of life, and was recently reminded by one of the pillars in this industry (from whom I have learned much) of the fun we have being the touchstones of these projects. My education came in fits and starts and we all have the war stories and scars to fall back on when preparing for our next closing.

Thank you to Len Shatz, Esq. for sending the attached article, The Closing, by Stuart Levin of Commercial Settlements, Inc. which was published some 15 years ago, but which still sums up and describes in delightful detail the joys encountered during the commercial closing journey. Please send any issue or experience you would like to pull out of the mud and share to Kimberly Reed, info@plta.org.

"Every spring is the only spring - a perpetual astonishment" - Ellis Peters

Pennsylvania Land Title Association 2016-2017 Officers

PLTA President - Brian Zulli, Esq., CLTP
PLTA Vice President - Frank McGovern, Esq. CLTP
PLTA Treasurer - Danielle L. Chamberlain, CLTP
Committee Meetings
Interested in joining a committee?
Visit www.plta.org to learn more.

Executive Committee Meeting
April 12, 2017 - 10 am
PLTA Office

Education Committee Meeting
April 19, 2017 - 2 pm
PLTA Office & Conference Line

Convention Committee Meeting
April 20, 2017 - 10 am
PLTA Office & Conference Line

Communications Committee Meeting
April 20, 2017 - 3 pm
PLTA Conference Line

PLTA/PLTI Staff Can Help!
Questions about your membership?
Looking for courses?
Interested in joining a committee?

Give us a call! 610-265-5980

Robin Kelsh - Executive Director
Kim Kostusiak - Administrator
Shelley Marsh - Administrator

Click to view the PLTA Common Ground eNews online!

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