



**Your 1 Source
for PA Tax
Certifications**

1 Solid Guarantee
1 Monthly Payment
1 Place to Call

signature
information.com
800-782-6888

Interested in
advertising in
our eNews?
[Download our
advertising
information.](#)

PLTA Common Ground eNews

Your Source for Title News in PA!

PLTA President's Update

Technology is transforming our industry. Whether we are discussing pending online notarization legislation, predictable recording fees, blockchain technology, e-recording, or any aspect of the mortgage and real estate transaction. Success happens when people and organizations work together. The PLTA has been doing just that on the various issues in order to help drive long term success for our members and industry.

Being a member of the PLTA is an important first step. We are nothing without our members. However, the life blood of our organization comes from the volunteers who donate their time and energy on our various committees. The committees work extremely hard on many pressing issues to protect and promote the title insurance industry. Please consider lending your time and talents to the Association on a committee that suits your individual interest and expertise. Active participation will ensure that we continue to achieve the best results for our industry.

Please consider participating in our first ever in-district Lobby Week. Instead of driving to Harrisburg to speak to your local legislator, you can see them in your own neighborhood. Developing relationships with your legislator is critical. When we need them to support a particular piece of legislation it goes a long way to already have a relationship with him/her. Be the title insurance expert that they can turn to when they need to find out information on a title insurance issue.

Finally, we are always thinking about ways to better serve our members. If you have an idea or suggestion, please let me know. I look forward to seeing you at a CE or at our 97th annual convention to be held in Gettysburg. Thank you to our Premier Sponsor, [Signature Information Solutions LLC](#).

PLTA President, Frank McGovern, Esq., CLTP

News You Can Use

[And we are still figuring out e-recording and e-notarization...no fooling!](#)
March 8, 2018 | The Internet Post

[Homeowners can take advantage of this tax loophole — at their own risk](#)
March 15, 2018 | CNBC

[Amazon executives have started their headquarters search visits. Here's what they're reportedly asking about:](#)
April 2, 2018 | CNBC

[Fidelity National Agrees to buy Stewart Information Services Corp.](#)
March 19, 2018 | Bloomberg Markets

[Consumer protection bureau's chief formally asks Congress to slash his agency's power](#)
April 2, 2018 | LATimes

[March 2018 Housing Market Snapshot by the Numbers](#)
April 2, 2018 | Professional Builder

[2018 HW Tech100 Winner: RynohLive](#)
April 2, 2018 | Housingwire

[MERSCORP and eOriginal Debut eNote Solutions](#)
HousingWire | April 3, 2018

MERSCORP and eOriginal announced the launch of a new solution the companies say will enable originators to

accelerate entry into the digital mortgage ecosystem.

[Movers & Shakers - Barbara Griest & Lisa DeWolf](#)
Title News | March 2018

[Looking to build an effective and secure Title Insurance Website for your agency or law firm that drives more visitors, title quotes, and orders?](#)

[The 33 Best Social Media Pages for Commercial Real Estate Professionals](#)
Captivate | March 2018

Legislative & Judicial Committee Update - PLTA LOBBY WEEK

The Committee held a teleconference meeting on March 1st. It was decided this year, instead of Lobby Day in Harrisburg, the PLTA will try something new – a week of lobbying in home districts. Lobby Week will be May 7-11th. Participants will schedule meetings with their local legislators and visit them individually or in pairs or groups. We will be assisting participants by pairing them up with buddies, from the same districts for their meetings. We will also be providing detailed information and talking points for the meetings. Besides getting to know the legislators and spreading PLTA's mission, talking points will include Predictable Recording Fees and Online Notarization. A Lobby Week prep meeting is scheduled for Tuesday, May 1st at 11:00 AM.

97th Annual Convention!

The Convention Committee is wrapping up preparations for attendees to join colleagues, industry leaders and vendors at our Annual Convention, keeping you at the forefront of title issues, advances in technology and your role in the changing marketplace. The education lineup offers 4 credits with star-studded speakers slated for our convention march into Gettysburg from June 3 through June 5. Join the troops and learn about The "E-World: the Digital World of Closings" from Fannie Mae's Director of eMortgage Strategy and Operations, Shane Hartzler, followed by a panel discussion on "E" is for Everything – E-closings, E-Mortgage, E-Notary: Digital World of Real Estate Closings." Our presenters also include Justin Ailes, Vice President of Government and Regulatory Affairs at ALTA, along with Bill Burding, who is the Executive Vice President and General Counsel of Orange Coast Title Company in California, Chair of the ALTA Agent & Abstractor Section and a member of the ALTA Board of Governors presenting "ALTA's Strategic Priorities to Advance the Industry." Finally, William Parker, Esq., Conestoga Title Insurance will present "Claims Battlefield – Lessons From The Front Lines." Along with education, the convention provides opportunities to network at special activities whether at the Gettysburg Visitors Center, Quail Valley Golf Course or the Gettysburg Battlefield. Come learn about E-everything in our future while immersing yourself in history.

The [Wyndham Gettysburg](#) is currently accepting reservations with a low room rate of \$134. If you are arriving on Saturday, you will need to call the hotel and specify that you are with our convention group. Check out full details and registration packet which is available on the PLTA website. Make your reservations to join us as United We Stand for a historical convention at the Battlefield of Gettysburg.

Communications Committee Update

The Communications Committee continues to collect "Why I enlisted with the PLTA Annual Convention" stories from our members. If you are interested in sharing your battle cry – please send responses to: info@plta.org.

The Committee also worked on its job description to give members and prospective members a better understanding of our Committee's mission in helping PLTA and encourage volunteers to join us in getting the messages out where they will do the most good. The Media Kit and pitch letter for sending to media outlets announcing what PLTA is all about and how it can help real estate related businesses are complete. The newly spring-cleaned Membership Brochure is getting some final touches and should be in print soon!

Western Pennsylvania Chapter Update

We had our first Lunch Gathering last month and welcomed new faces and ideas over soup, salads and sandwiches (maybe a cookie or two)! Since we had a Spring Continuing Education event last year, the Chapter has begun planning a Summer CE and Fun in the Mountains event to be held at Seven Springs in August. A survey to our Chapter members asking for ideas and preferences was emailed and we hope everyone will let us know what works for them! Please also try to set aside time for the PLTA Annual Convention being held in Gettysburg....sign up soon before the muskets are all gone and reserve your room so you are not bunking in a tent!

Digging In The Dirt - Fooled Us All!

Yes, this really happened - no fooling! Mr. Pennypincher, an elderly gentleman, negotiated a generous deal with a local developer for the sale of his old house that was to be part of a larger development. Several of his neighbors had also sold

their properties to the developer, and the community was looking forward to new business and shopping opportunities in the area. As part of the closing, we all know, most municipalities require the dreaded dye test, even when the structure is being demolished and there were affidavits to the municipality and sewer authority that the house would not be used for a residence ever again. Since the seller was responsible for paying for the dye test, Mr. Pennypincher and his attorney put up a ferocious fuss but eventually gave a check to the sewer authority to allow the transaction to close. Dye test was done, it failed, but no work was needed due to the impending demolition...great news! The sewer authority issued its lien letter and final water/sewer statements.

A check for the final amounts was sent to the municipal authority from seller proceeds by the settlement officer and all seemed well.....until Mr. Pennypincher called to say that he got a BILL for a sewer charge. The settlement officer's call to the municipal authority confirmed that the statement he got was a CREDIT and he should receive a refund of the amount held at closing very soon....sigh of relief, again. UNTIL....the developer/buyer received a collection notice for unpaid sewer charges on the property ~ seriously !?!? Settlement officer, who is now best friends with the sewer authority people, found out the reason for the collection letter was because....Mr. Pennypincher put a stop-payment on the check he gave them for the dye test. So, the refund he was to receive was applied to the dye test cost which was not enough to cover the cost of the dye test, so they slapped a lien on the property!

Mr. Pennypincher never responded to payment requests from the sewer authority, but he did contact the developer/buyer asking if he could remove one of the doors from the house, after the closing. Trying to be a good neighbor, and before receiving the sewer authority collection letter, permission was granted, and when the developer next visited the property found ALL the doors and ALL the windows were literally ripped out,should save them some demolition costs as they ended up paying the amount of Mr. Pennypincher's sewer authority lien!! Honestly, I do not make these up.....

Please send any issue, unusual, or interesting experience you would like to shovel out and share to Kimberly Reed, info@plta.org.

You can't see Canada across Lake Erie, but you know it's there. It's the same with spring. You have to have faith, especially in Cleveland. ~Paul Fleischman



Welcome New Members

Sherri Aurand

Individual Title Agent

Jennifer Butler

Enterprise Insurance Services Inc

Title Agency: 0-2 Employees

Cherise Decker

Gateway Abstract

Individual Title Agent

Charles Good

First City Abstract Agency Inc.

Individual Title Agent

Matt Kaufman

Qualia

Company Affiliate

Matthew Medici

Individual Title Agent

Jane Sebelin

Sebelin Law Offices, P.C.

Individual Title Agent

Upcoming PLTI Seminars

Oil, Gas and Mineral Rights

April 10, 2018 - 9:30 AM

Live from RLA Learning Center, Cranberry Township, PA

Simulcast to PLTI Office, King of Prussia, PA

Clearing Non-Record Title Risks

April 17, 2018 - 9:30 AM

Live from PLTI Office, King of Prussia, PA

Simulcast to Luzerne County Community College, Nanticoke, PA

Guidelines Live!

Part III

April 18, 2018 - 4:00 PM

PLTI Office, King of Prussia, PA

For More PLTI Seminars visit our [PLTI Calendar](#)

To take online courses visit: www.pltionline.org

PLTA Upcoming Events

PLTA 97th Annual Convention

June 3 - 5, 2018

Wyndham Gettysburg

Gettysburg, PA

Did you know?

Pennsylvania Land Title Institute is an approved provider for NJ Continuing Legal Education (CLE). All of the courses offered by PLTI, both Live and Online, will be approved for NJ CLE credits. So if you are looking for NJ CLE credits, look no further, check out our [Education Calendar](#) or our [Online Course Catalog](#) on our website.

- If you'd like to have additional employees at your company receive informative emails from PLTA, email info@plta.org and provide us their name and contact information, including email address.
- If you'd like to renew your PLTA membership or join PLTA, [click here](#) or call 610-265-5980
- Got News for News You Can Use? Send it to the PLTA Communications Committee at info@plta.org.

Pennsylvania Land Title Association 2017-2018 Officers

PLTA President - Frank McGovern Esq., CLTP
PLTA Vice President - Danielle L. Chamberlain, CLTP
PLTA Treasurer - Chuck Nowicki, CLTP, NTP
PLTA Secretary - Lisa McEntee, Esq., ALTP
PLTA Immediate Past President - Brian Zulli, Esq., CLTP

Central Chapter - Lisa Peters, CLTP
Lehigh Valley Chapter - Freddy Vasta, Jr.
Northeastern Chapter - Barb Mikielski, CLTP
South Central Chapter - Nanci Reese, CLTP
South Eastern Chapter - Diana T. Sabol, CLTP
Western Chapter - Deb Chipman Reimer, CLTP

Contact Us:

Pennsylvania Land Title Association
1010 W. 8th Avenue, Suite H
King of Prussia, PA 19406
P. 610-265-5980
Toll Free: 800-545-7584
F. 610-265-5998

Email: info@plta.org

PLTA website: www.plta.org

PLTI website: www.plti.org

Connect with PLTA on Social Media:



PLTA Committees

Interested in joining a committee?
Visit www.plta.org to learn more.

Executive Committee Meeting
April 12, 2018 10:00 AM-12:00 PM

Convention Committee Meeting
April 13, 2018 10:00 AM-11:00 AM

Education Committee Meeting
April 18, 2018 10:00 AM-11:30 AM

Membership Committee Meeting
April 24, 2018 - 3:00 PM-4:30 PA

PLTA Quick Links

[PLTA / PLTI Events Calendar](#)

[Join PLTA](#)

[PLTA Advocacy](#)

[PLTI Education](#)

[PLTI Online Learning Course Catalog](#)

[PLTA/PLTI Store](#)

[PLTA/PLTI Staff Can Help!](#)

[Update Your Login & Password](#)

[Report A Problem](#)

Copyright © 2017-2018 Pennsylvania Land Title Association. All rights reserved.