



Trey Darby

The Powerful Duo of HR and CFO

Session Overview

What happens when HR and Finance travel the same path? The merge of visions, expectations, numbers, and mutual conversations is a powerful duo. Your CFO and finance leaders are becoming more involved in the decisions and strategies for HR teams. Find out conversations and reports that are successful and those that throw a roadblock in this session.

Speaker Biography

Trey has over 30 years of employee benefits experience to guide and implement strategies for his clients. Trey is known for seeking and implementing solutions to help his clients generate savings and to enjoy greater planning predictability — a crucial skill and mindset in the age of ACA changes and increasing healthcare costs. Trey is often requested to speak at conferences and seminars and to also conduct webinars regarding employee benefit strategies and solutions. He has an engaging conversation style that invites his audience to think differently about mind-numbing topics.

- Align benefit plan with corporate culture and philosophy
- Development of corporate benefit strategies
- Underwriting, pricing and negotiating of benefit programs
- Managed care network evaluations
- Healthcare provider efficiency and quality of care analysis
- Provider contracting
- Design and select vendors for group universal life plans
- Healthcare Reform (ACA) consultation