



Better worksites
Better weekends
Better world



2019

Nuts & Bolts

Educational Conference!

November 5-8, 2019

SCHEDULE OF EVENTS*

Tuesday, Nov 5, 2019

Registration Desk Open: 12:00 pm–5:00 pm

8:00 am–9:15 am

Board of Directors Meeting – open to all PSAI Members

9:30 am–3:30 pm

Committee Meetings

4:00 pm–7:00 pm

Attention New and Prospective Members: Free Training Event

Whether you're new to the PSAI, thinking of joining, or you've been around for years, you're invited to this 90-minute course "Portable Sanitation and Work Sites." Afterward, join the Board for an evening networking session and let us get to know you. Cost is included in your Nuts & Bolts registration.

Wednesday, Nov 6, 2019

Registration Desk Open: 8:00–9:30 am and 3:00–6:00 pm

9:00 am–4:30 pm

Site Visits: National Toilet Rentals and Texas Outhouse

See how two state-of-the art operators run their businesses, deal with disposal challenges, and manage their yards. Bus transportation from the Omni Houston hotel, snacks and lunch are included in your Nuts & Bolts registration.

Thursday, Nov 7, 2019

Registration Desk Open: 6:30 am–5:30 pm

7:00 am–9:00 am

Third Annual PSAI Urgent Run/Walk

Have fun, get some exercise, raise awareness, and help raise money for Houston Food Bank and Karibu Loo. T-shirt and goodies are included in your \$20 Urgent Run registration.

9:00 am–10:00 am

Coffee, Networking, and Tabletop Exhibits

10:00 am–10:30 am

Welcome and PSAI Update

10:30 am–11:30 am

Topical Round Table Discussions I

11:30 am–1:00 pm

Buffet Lunch – included in your registration

1:00 pm–2:00 pm

Reducing Your Tax Burden and Maximizing Financial Results for Your Portable Sanitation Company

Barbara Weltman, Esq., author of JK Lasser's 1,001 Deductions and Tax Breaks 2019

2:00 pm–3:00 pm

Topical Round Table Discussions II

3:00 pm–3:15 pm

Coffee Break, Networking and Table Top Exhibits

3:15 pm–4:15 pm

How to Thrive No Matter What Happens: Adjusting Your Business Sails for the Economic Winds

Barbara Weltman, Esq., author of Small Business Survival Book

4:15 pm–5:30 pm

Winning Large Special Events Contracts and Delivering Excellence on Site

This panel discussion will address how portable sanitation companies of any size can successfully sign contracts for large events. The unique issues for providing service and addressing issues at these events will also be covered.

6:30 pm–9:30 pm

Houston: We Have a Party!

Join your friends for a moon-landing themed party at The Black Swan, a private location at the Omni. We'll have a DJ, dancing and fun that is out of this world. Wear your favorite moon-landing themed outfit – there's a prize for the best one! Drink tickets and enough food for a light dinner are included in your \$65 party ticket.

*The PSAI is committed to providing educational content of a non-commercial nature at its conferences. The organization intends to fully comply with all U.S. anti-trust requirements for trade associations. This schedule is correct as of August 7, 2019. Details and timing of specific program elements are subject to change through October 19, 2019. Please contact the PSAI office via phone (+1-952-854-8300) or email (info@psai.org) with questions.



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Friday, Nov 8, 2019

Registration Desk Open: 7:00 am–12:00 pm

8:00 am–5:00 pm

Basic Service Technician Training Series followed by the Certification Exam
Additional fees apply and vary depending on the number of courses for which you register, membership level, and examination choice. Contact the PSAI for details.

8:00 am–8:15 am

Welcome and PSAI Update

8:15 am–9:15 am

Topical Round Table Discussions III

9:15 am–10:15 am

Safety Starts before the Truck Rolls

Chris Payne, Vice President at National Toilet Rentals, will cover everything a portable sanitation company should think about before the truck rolls to increase safety and decrease risk. The session will also cover how to monitor and improve safety on the route, and ideas for following up with employees who aren't always following your safety protocols.

10:15 am–10:30 am

Coffee Break

10:45 am–11:45 am

Waste Disposal in the Portable Sanitation Industry

Karleen Kos, Executive Director of the PSAI, will review the findings of the PSAI's study of disposal practices, costs, and alternatives being used in the portable sanitation industry.

11:45 am–12:00 pm

Wrap Up and Special Announcements

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