

**Renal Physicians Association  
2019 Annual Meeting Agenda**

**Thursday, March 28**

- 6:00pm – 8:00pm Registration Opens  
6:00pm – 7:00pm Welcome Reception

**Friday, March 29**

- 6:30am to 8:00am Breakfast Satellite Symposium
- 6:45am to 7:45am Government Affairs Open Committee Meeting  
Quality, Safety and Accountability Open Committee Meeting
- 7:00am to 8:00am Continental Breakfast in Exhibit Hall
- 8:00am to 10:00am **General Session I**
- 8:00am to 8:05am Welcome
- 8:05am to 8:25am RPA Year in Review  
**Michael Shapiro, MD, MBA, FACP, CPE**
- 8:25am to 8:55am RPA Advocacy Agenda  
**Robert Blaser**
- 8:55am to 9:00am Q&A
- 9:00am - 9:45am **Redefining Nephrology's Scope of Practice**  
*Healthcare is actively changing at a remarkable pace including health system consolidation, wearable technology, personal data gathering and major disruptive approaches to healthcare delivery. Nephrology practitioners will inevitably be swept up in many of these forces by their role in chronic kidney disease management. Find out how to position your practice to adapt to the changing tide.*  
**Keith Bellovich, DO**
- 9:45am - 9:50am Q &A
- 9:50am to 10:00am Presentation of Award-Distinguished Nephrologist
- 10:00am to 10:30am Visit Exhibits
- 10:30am to 12:30pm **General Session II**
- 10:30am to 10:35 am Recognition of Outgoing Board Members
- 10:35am to 11:05am **Utilizing Data to Improve Practice Performance**  
*The results of the RPA Benchmarking Survey will be explained and learn how they can be used in a physician practice.*  
**Jennifer Huneycutt, CMPE**
- 11:05am to 11:10am Q & A

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**Friday, March 29 Continued**

- 11:10am to 11:40am    **The Value of a Qualified Clinical Data Registry**  
*Learn how to use the registry beyond reporting.*  
**Adam Weinstein, MD**
- 11:40am to 11:50am    Q & A
- 11:50am to 12:20pm    **Using Data to Achieve Successful Contract Negotiations**  
*Find out what payors/health plans want from the data collected in the QCDR.*  
**Rajesh Davda, MD**
- 12:20pm to 12:30pm    Q & A
- 12:30pm - 2:30pm      Lunch Break - Exhibit Hall Open
- 12:30pm - 2:30pm      Satellite Symposium hosted by Industry
- 12:30pm – 2:30pm      Practice Administrator Lunch
- CONCURRENT WORKSHOPS**
- 2:30pm to 3:30pm      **Understanding the Finances of Dialysis Facilities**  
*No money, no mission. The dialysis bundle payment structure leaves little room for waste. Understand all the fixed costs and how to control variable expenses for a cost-effective dialysis facility.*  
**Julie Williams**
- 2:30pm to 3:30pm      **Business Primer for Nephrologists**  
*In an era of volatile payment plans, nephrologists must have a powerful grasp of methods to maximize practice sustainability and use staff in creative ways to maintain income.*  
**George Hart, MD**
- 2:30pm to 3:30pm      **Branding and Marketing Your Practice**  
**Travis Heimbuch, MBA**
- 2:30pm to 3:30pm      **Women in Leadership Master Class**  
**Moderator: Rebecca Schmidt, DO**  
**Panelists: Jennifer Joe, MD, Katherine Kwon, MD, Lisa Simonton, Karen Simpson, MD**
- 2:30pm to 3:30pm      **Business Management Track**  
**Utilization of Advanced Practitioners**  
**Leah Smith, MSN, APRN, FNP-BC, CNN-NP, FNKF**
- 3:30pm to 4:00pm      Visit Exhibits

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**Friday, March 29 Continued**

**CONCURRENT WORKSHOPS**

- |                  |   |
|------------------|---|
| 4:00pm to 5:00pm | Workshop Repeated   |
| 4:00pm to 5:00pm | Workshop Repeated   |
| 4:00pm to 5:00pm | Workshop Repeated   |
| 4:00pm to 5:00pm | <b>Business Management Track</b><br><b>Utilization of Advanced Practitioners</b> (repeated)                 |
| 4:00pm to 5:00pm | <b>Concurrent Business Management Track</b><br><b>Advanced Nephrology Coding</b><br><b>Sandy Dixon, CPC</b> |
| 5:00pm           | Meeting Adjourns  |

**Saturday, March 30**

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|-------------------|--|
| 6:30am to 8:00am  | Breakfast Satellite Symposium  |
| 6:45am to 7:45am  | Health Care Payment Open Committee Meeting<br>Clinical Practice Committee Open Committee Meeting   |
| 8:00am to 10:00am | <b>General Session III</b>   |
| 8:00am to 8:05am  | Opening Remarks  |
| 8:05am to 8:10am  | Presentation of Award: Exemplary Practice  |
| 8:10am to 8:40am  | <b>Avoiding Physician Burnout</b><br><i>Understand the drivers of physician burnout and how to increase career satisfaction.</i><br><b>Robert Seligson, MBA, MA</b>  |
| 8:40am to 8:50am  | Q & A  |
| 8:50am to 9:15am  | <b>Diversity in Practice Composition</b><br><i>Diversity is more than just a buzz word and beyond race and gender. It includes skill set, abilities and culture. Understand the relevance of diversity in physician practices, how to achieve it and why it's important.</i><br><b>Moderator: Dale Singer, MHA</b><br><b>Panelists: David Fisher, Ashish Soni, MD and Ana Maria Lopez, MD, MPH, MACP</b> |
| 9:15am to 9:20am  | Q & A  |

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**Saturday, March 30 continued**

- 9:20am to 9:50am      **Ensuring Your Practice's Future**  
*Hear from early career physicians on what they look for in a nephrology practice.*  
**Moderator: David Arrieta, MBA**  
**Panelists: Hunter Huston, MD, Samaya Anumudu, MD**
- 9:50am to 10:00am      Q & A
- 10:00am to 10:30am      Visit Exhibits
- 10:30am to 12:30pm      **General Session IV**
- 10:30am to 10:35am      Opening Remarks
- 10:35am to 11:05am      **Louis Diamond Lecture: Future of Medicine**  
*Dr. Madara will share AMA's long term strategic plan consisting of three strategic arcs, each critical to the future of health care: i) education and life-long learning for the physicians of the 21st century, ii) dealing more effectively with the disease burden of chronic disease, and iii) diminishing the dysfunction in our current health care "system."*  
**James Madara, MD**
- 11:05am to 11:15am      Q & A
- 11:15am to 11:50am      **The Patient Experience of Care**  
*Understand the patient perspective on their medical care and how nephrology practitioners can make their treatment more patient focused.*  
**Moderator: Michael Germain, MD**  
**Panelists: Vanessa Grubb, MD, Mary Ennis (patient)**
- 11:50am to 11:55am      Q & A
- 11:55am to 12:25pm      **Social Determinants of Healthcare Outcomes**  
*Disparities in access to care as well as diagnosis and treatment of kidney disease are determined by socioeconomic, cultural and political factors. In order to improve individual outcomes as well as the health of a population, we need to address these social determinants.*  
**Deidra Crews, MD, ScM**
- 12:25pm to 12:30pm      Q & A
- 12:30pm to 2:30pm      Lunch Break (Exhibit Hall Open)
- 12:30pm - 2:30pm      Satellite Symposium hosted by Industry
- 12:30pm – 2:30pm      SIP Appreciation Lunch

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**Saturday, March 30 continued**

**CONCURRENT WORKSHOPS**

- |                                    |  |
|------------------------------------|--|
| 2:30pm to 3:30pm                   | <b>Easing Delivery of the “Bad News” of Imminent Dialysis</b><br><b>Dori Schatell, MS</b>  |
| 2:30pm to 3:30pm                   | <b>Managing a Crisis</b><br><i>Develop a strategy to manage a crisis from natural and man-made disasters.</i><br><b>Chris Brown, Robert Kenney, MD and Donald Molony, MD</b>               |
| 2:30pm to 3:30pm                   | <b>Pain Management</b><br><i>In the era of the opioid crisis how are physicians changing how they address pain management including patients on dialysis.</i><br><b>Holly Koncicki, MD</b> |
| 2:30pm to 3:30pm                   | <b>Business Management Track</b><br><b>How to Develop Your Practice Succession Plan</b><br><b>Jason Greis, Mark Mazak and Ronald Bloom, MD</b>   |
| 2:30pm to 3:30pm                   | <b>Concurrent Business Management Track</b><br><b>Immigration Matters and Contracting</b><br><b>Lindsay Ramsey</b>   |
| 3:30pm to 4:00pm                   | Visit Exhibits   |
| <b><u>CONCURRENT WORKSHOPS</u></b> |  |
| 4:00pm to 5:00pm                   | Workshop Repeated  |
| 4:00pm to 5:00pm                   | Workshop Repeated  |
| 4:00pm to 5:00pm                   | Workshop Repeated  |
| 4:00pm to 5:00pm                   | <b>Business Management Track</b><br>Workshop Repeated  |
| 4:00pm to 5:00pm                   | <b>Concurrent Business Management Track</b><br>Workshop Repeated   |
| 5:00pm                             | Meeting Adjourns   |

**Renal Physicians Association  
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**Sunday, March 31**

- 8:00am to 11:00am      **General Session VI (MOC Credit available for Sunday sessions)**
- 8:00am to 8:05am      Opening Remarks
- 8:05am to 8:40am      **Treatment and Practice Plan for Hypertension**  
*Understand the changing guidelines for diagnosis and treatment of HTN and the rationale.*  
**George Bakris, MD**
- 8:40am to 8:45am      Q & A
- 8:45am to 9:20am      **Interventional Techniques for Hypertension**  
*This session will focus on the evolving understanding of individualized treatment based on the studies of hemodynamics profiles of HRN patients and how physicians can use new technologies for treatment.*  
**Michael Germain, MD**
- 9:20am to 9:25am      Q & A
- 9:25am to 10:00am    **Volume Management in Hypertension**  
*Understand the hemodynamic changes that occur during dialysis and how there are hemodynamic differences in individual patients during dialysis and how physicians can individualize treatment.*  
**John Daugirdas, MD**
- 10:00am to 10:05am    Q & A
- 10:05am to 10:50am    **Nephrology Literature Review**  
**Rachell Fissell, MD**
- 10:50am to 10:55am    Q & A
- 10:55am to 11:00am    Closing Remarks
- 11:00am                  Meeting Adjourns

**CONCURRENT BUSINESS MANAGEMENT TRACK**

- 8:00am to 8:05am      Opening Remarks
- 8:05am to 8:10am      Introduction of speaker
- 8:10am to 8:55am      **The Nuts and Bolts of a Compliance Plan**  
*Get a "nuts and bolts/101" refresher on physician office compliance plans. One size does not fit all. Learn how to review, organize, define and construct a working compliance plan for your renal office.*  
**Sarah Reed**

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**Sunday, March 31 continued**

**CONCURRENT BUSINESS MANAGEMENT TRACK continued**

8:55am to 9:00am	Q&A
9:00am to 9:05am	Introduction of next speaker
9:05am to 9:50am	<b>Benchmarks for Your Practice Jennifer Huneycutt, CMPE</b>
9:50am to 9:55am	Q&A
9:55am to 10:00am	Introduction of next speaker
10:00am to 10:45am	<b>Collaboration Between Physicians and Practice Administrators David Arrieta, MBA, Charlotte Dixon and Carrie El-Halawani</b>
10:45am to 10:50am	Q&A
10:50am to 11:00am	Closing remarks
11:00am	<b>Meeting Adjourns</b>