



**2019 RVCF Annual Fall Conference Agenda-At-A-Glance**

Preliminary Agenda. Changes may be made at any time. Updated 9.11.2019

<b>Sunday, November 3, 2019</b>	
10:00 am to 6:00 pm	<b>RVCF Annual Fall Golf Tournament Sponsored By Traverse Systems</b>
2:00 pm to 6:00 pm	<b>Exhibitor Set-Up - Ballroom H-N</b>
2:00 pm to 5:00 pm	<b>One-on-One Meetings - Sonoran Terrace</b>
3:00 pm to 6:00 pm	<b>Early Registration - North Registration Desk</b>
3:45pm to 4:00pm	<b>RFID 101 – What is NFC? What is Passive? What is the difference? What is Right for Me? Paul Arguin &amp; Guest Speakers from r-pac International Corp.</b>
4:00pm to 4:55pm	<b>How To Turn RFID Into ROI – Easy Wins To Employ RFID Into Your Own Supply Chain Paul Arguin &amp; Guest Speakers from r-pac International Corp.</b>
5:00pm to 5:55pm	<b>Alphabet of RFID/ or Alphabet of Selling – BOPIS, DtC, Omni-Channel, E-commerce, B2B, B2C, Etc. Paul Arguin &amp; Guest Speakers from r-pac International Corp.</b>
5:30pm to 6:00pm	<b>First Time Attendee Orientation</b>
6:30 pm to 7:30 pm	<b>Welcome Reception &amp; Registration -Exhibit Hall</b>
	<b>Exhibitors</b>

Monday, November 4, 2019						
7:30 am to 8:30 am	<b>Exhibit Hall Opens - Ballroom H-N</b> <b>Breakfast - Exhibit Hall</b> <b>Conference Registration - North Registration Desk</b>					Exhibitors
8:30 am to 9:20 am	<b>RETAILER ONLY: Retailer Panel discussion on Partnering Internally with Merchants to improve supplier performance</b> Victor Engesser	<b>SUPPLIER ONLY: Compliance... EDI...Shortages and Relationship Building</b> Robert Prather & Ken Lettre				
9:25 am to 10:15 am	<b>RETAILER ONLY: Using AI To Improve Order Management Accuracy</b> OpenText	<b>SUPPLIER ONLY: Interactive Session on Doing Business with Amazon</b> Jessica Butler				
10:15 am to 10:30 am	<b>Networking Break - Exhibit Hall</b>					
10:30 am to 11:20 am	<b>RETAILER ONLY: Retailer Round Table Extended Session</b> Victor Engesser	<b>SUPPLIER ONLY: Supplier Open Forum Extended Session</b> Jessica Butler				
11:25 am to 12:15 pm	<b>Networking Lunch</b>					
12:45 pm - 1:25 pm (Lunch session)	<b>Compliance Made Affordable: Only An Increase of A Few Cents Can Save Thousands in Charge Backs - Lunchtime Session</b> Paul Arguin & Guest Speakers from r-pac International Corp.					
1:30 pm to 5:15 pm	<b>One-on-One Meetings - Sonoran Terrace</b>					
1:30 pm to 2:20 pm	<b>Executive Reporting of AR and Deductions, &amp; Deduction Management Automation</b> Harry Gaffney	<b>Key Metrics in Building A Carrier Scorecard</b> Joe Lynch	<b>Retailer Specific Breakout:</b> Burlington Stores			
2:25 pm to 3:15 pm	<b>Making Scorecards Work For You - Best Practices From A Supplier's Perspective</b> Gale Weisenfeld	<b>Prop 65 &amp; Other CA Product Safety Issues</b> Bao Vu	<b>Retailer Specific Breakout:</b> Stage Stores			
3:15 pm to 3:30 pm	<b>Networking Break - Exhibit Hall</b>					
3:30 pm to 4:20 pm	<b>New Strategies For Direct To Consumer Initiatives</b> Wendy Ruggiero	<b>Understanding &amp; Managing Your Cost of Direct to Consumer Shipments</b>	<b>Retailer Specific Breakout: Belk Stores</b>	<b>Walmart RFID Compliance - Getting There Quick And Easy</b> -Paul Arguin & Guest Speakers from r-pac International Corp.		
4:25 pm to 5:15 pm	<b>Digital Sizing to Reduce E-Commerce Returns</b> Jessica Couch	<b>Managing Big Data Driving E-Commerce</b> Pulakesh Barua	TBA			
6:00 pm to 7:30 pm	<b>Networking Exhibitor Reception - Exhibit Hall</b>					

Tuesday, November 5, 2019						
7:30 am to 8:30 am	<b>Exhibit Hall Opens - Ballroom H-N Breakfast - Exhibit Hall Conference Registration - North Registration Desk</b>				<b>Design Thinking Workshop – Ecommerce Returns (Sponsored By: Newmine) Moderated by Jeff Warren</b>	<b>Exhibitors</b>
	<b>Ballroom G-I</b>					
8:30 am to 8:45 am	<b>Welcome &amp; RVCF Update Kim Zablocky</b>					
8:45 am to 9:35 am	<b>Think Differently David R. Rice</b>					
9:35 am to 9:45 am	<b>10 Minute Networking Break - Exhibit Hall</b>					
9:45 am to 10:35 am	<b>Process Based Leadership - Tactical Processes For Sustainable Strategy Execution Shane Yount</b>					
10:35 am to 10:45 am	<b>10 Minute Networking Break - Exhibit Hall</b>					
10:45 am to 11:35 am	<b>Leveraging More Value Out of Your E-Commerce Packaging Speed David K. Schneider</b>					
11:35 am to 11:45 am	<b>10 Minute Networking Break - Exhibit Hall</b>					
11:45 am to 12:35 pm	<b>New CTPat &amp; Global Security Government Requirements Ron Marrota</b>					
12:35 pm to 1:45 pm	<b>Networking Lunch</b>					
12:45 pm - 1:25 pm (Lunch session)	<b>Supply Chain Transparency—Shining the Light into The Dark Spots of Your Supply Chain - Lunchtime Session - Paul Arguin &amp; Guest Speakers from r-pac International Corp.</b>					
1:45 pm to 5:20 pm	<b>One-on-One Meetings - Sonoran Terrace</b>					
1:45 pm to 2:35 pm	<b>Kaizen Rules! Kirk White</b>	<b>Retailer Specific Breakout: Kohl's</b>	<b>Design Thinking Workshop – Ecommerce Returns (Sponsored By: Newmine) Moderated by Jeff Warren</b>			
2:35 pm to 3:25 pm	<b>API's &amp; EDI's Faster...Better... Anthony D'Angelo</b>	<b>Retailer Specific Breakout: Ulta Beauty</b>				
3:25 pm to 3:40 pm	<b>Networking Break - Exhibit Hall</b>					
3:40 pm to 4:30 pm	<b>The Effects of Dropshipping on Supply Chain Collaboration Dr. Zach Zacharia</b>	<b>Retailer Specific Breakout: JCPenney</b>	<b>Design Thinking Workshop – Ecommerce Returns (Sponsored By: Newmine) Moderated by Jeff Warren</b>	<b>Retail Compliance – How To Gain An Edge With RFID &amp; How To Comply With WalMart Requirements To Ensure RFID &amp; Shipments Are Correct -Paul Arguin &amp; Guest Speakers from r-pac International Corp.</b>		
4:30 pm to 5:20 pm	<b>Path to Paradise: Retailer and Shipper Deductions and Chargebacks Problems Solved for Good Rohit Patel, Lisa Kiewel, &amp; Terry Mullane</b>	<b>Retailer Specific Breakout: Dick's Sporting Goods</b>				
6:00 pm to 9:15 pm	<b>Casino &amp; Karaoke Night Networking Dinner Sponsored By Yusen Logistics (Americas) Inc.</b>				<b>Exhibitor Clean-Up</b>	

Wednesday, November 6, 2019					
7:30 am to 8:30 am	Breakfast				
8:30 am to 11:20 am	One-on-One Meetings - Sonoran Terrace				
8:30 am to 9:20 am	Practitioners Panel on Supplier OTC Challenges, Best Practices and RPA and AI Success Stories Kay Rogers, Harry Gaffney, & HighRadius	ASN Accuracy Workflows and Plan Development of ASN Accuracy Best Practices Kevin Harris & Greg Holder	Retailer Specific Breakout: Dillard's	Building Consumer (Customer) Loyalty & Enhancing Consumer (Customer) Experience With UHF RFID and NFC - Paul Arguin & Guest Speakers from r-pac International Corp.	
9:25 am to 10:15 am	Using Excel to Manage Deductions Jessica Butler	GS1 US: 5 Ways To Reduce Friction In Your Supply Chain Susan Pichoff & Jonathan Gregory	Best Practices In Building A Cross-Functional Team To Reduce Chargebacks & Improve Collaboration John Schulz	Defending Your Brand On The Gray & Black Markets - Paul Arguin & Guest Speakers from r-pac International Corp.	
10:15 am to 10:30 am	Networking Break - Ballroom Foyer				
10:30 am to 11:20 am	Improving On-Time, In-Full Performance: Group Moderated By Victor Engesser	Building an EDI Direct to Consumer Platform Tim Bolton	Blockchain & EDI Brian Glick		
<p>Meet at front hotel lobby for transportation to the Dillard's DC Tour at 12:15 pm. Prior registration is required. The tour will take place from 1:00pm - 3:00pm local time. Plan to be back at hotel between 3:30 pm - 4:00 pm.</p>					