



2018 RVCF Annual Spring Conference Agenda-At-A-Glance

Sunday, May 6, 2018	
1:00 pm to 5:00 pm	Exhibitor Set-Up - Ballroom Foyer
2:00 pm to 5:00 pm	One-on-One Meetings - Cedarwood Terrace
3:00 pm to 6:00 pm	Early Registration - Ballroom Foyer Registration Desk
6:30 pm to 7:30 pm	Welcome Reception & Registration -Exhibit Hall



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Monday, May 7, 2018		
7:30 am to 8:30 am	Exhibit Hall Opens - Ballroom Foyer Breakfast - Exhibit Hall Conference Registration - Ballroom Foyer Registration Desk	
	Siesta Key	Sand Key Ballroom
8:30 am to 9:20 am	RETAILER ONLY: From the Supplier Perspective, Collaboration-What's Working/What's Not" Chris Clark, Jerry Glinnen, Eric Ferguson, & Victor Engesser	SUPPLIER ONLY: Amazon Operational Overview Travis Webster & Phil Stolt
9:25 am to 10:15 am	RETAILER ONLY: Data Compliance Made Easy Through Enhanced Catalogue Functionality Connie Tortorici	SUPPLIER ONLY: Panel Session: Chargeback Management Chris Clark, Natasha Prater, John Thomas, & Evie Hooper
10:15 am to 10:30 am	Networking Break - Exhibit Hall	
10:30 am to 11:20 am	RETAILER ONLY: Compliance Program Management- What's Negotiable and What's Not? Plus: Round Table & Open Forum Victor Engesser	SUPPLIER ONLY: Open Forum Evie Hooper & Jessica Butler
11:25 am to 12:15 pm		
12:15 pm to 1:30 pm	Networking Lunch - Pool Deck	
1:30 pm to 5:15 pm	One-on-One Meetings - Cedarwood Terrace	
	Sand Key Ballroom	Cedarwood 1 & 2
1:30 pm to 2:20 pm	Shortages From Theft & Prevention John Tabor	Best Practices in Partner Automation Tony D'Angelo
2:25 pm to 3:15 pm	Managing Transportation Claims & Audits From a Legal Perspective Gerard Smith	Panel Session: Controlling Shortages Christopher D'Elia, Jennifer Hartmann-Cheff, John McCranor, & Evie Hooper
3:15 pm to 3:30 pm	Networking Break - Exhibit Hall	
3:30 pm to 4:20 pm	SUPPLIER ONLY: Managing Amazon From A Vendors Perspective Travis Webster & Phil Stolt	INymbus Presents: No Outsourcing! Learn About A Better Solution to Process Deductions Sreedhar Narahari
4:25 pm to 5:15 pm	Retailer Specific Breakout: JCPenney	Improving Margins Saul Berkowitz & Ken Pollak
6:00 pm to 7:30 pm	Networking Exhibitor Reception - Exhibit Hall	

Exhibitors



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Tuesday, May 8, 2018		
7:15 am to 8:15 am	Exhibit Hall Opens - Ballroom Foyer Breakfast - Exhibit Hall Conference Registration - Ballroom Foyer Registration Desk	
	Sand Key Ballroom	
8:15 am to 8:30 am	Welcome & RVCF Update Kim Zablocky	
8:30 am to 10:20 am	Triggers – Becoming the Leader We Want To Be! Mary Kuniski	
10:20 am to 10:30 am	10 Minute Networking Break - Exhibit Hall	
10:30 am to 11:20 am	The Advantages of Using East Coast Ports Ron Marotta, Cliff Pyron & Hans Bean	
11:20 am to 11:30 am	10 Minute Networking Break - Exhibit Hall	
11:30 am to 12:20 pm	OTIF Round Table Discussion Evie Hooper & Victor Engesser	
12:20 pm to 1:30 pm	Networking Lunch - Pool Deck	
1:30 pm to 5:15 pm	One-on-One Meetings - Cedarwood Terrace	
	Cedarwood 1 & 2	Sand Key Ballroom
1:30 pm to 2:20 pm	RETAILER ONLY EXTENDED SESSION: Supplier Relationship Management Basics 101 Victor Engesser & Evie Hooper	Retailer Specific Breakout: Nordstrom (Co-Presenting with FineLine: Supply Chain Efficiency through Pre- Ticketing)
2:25 pm to 3:15 pm		SUPPLIER ONLY: How Suppliers Get the Most Value From Compliance Networks's Vendor Portals Greg Holder & Kevin Harris
3:15 pm to 3:30 pm	Networking Break - Exhibit Hall	
3:30 pm to 4:20 pm	Store Order Fulfillment Preston Seward	Retailer Specific Breakout: Stage Stores & Gordmans
5:30 pm to 9:15 pm	Sunset Dinner Cruise	

Exhibitors

Exhibitor
Clean up



2018 RVCF Annual Spring Conference Agenda-At-A-Glance

Wednesday, May 9, 2018		
7:30 am to 8:30 am	Breakfast - Ballroom Foyer	
8:30 am to 11:20 am	One-on-One Meetings - Cedarwood Terrace	
	Belleair	Redington
8:30 am to 9:20 am	2018 Customer Deduction Survey Results Jessica Butler	GS1 Presents: Leaping Global Boundaries With the Power of Standards Michelle Covey
9:25 am to 10:15 am	RVCF Town Hall Meeting Kim Zablocky	GS1 US Apparel and General Merchandise Industry Update Michelle Covey & Susan Pichoff
10:15 am to 10:30 am	Networking Break - Ballroom Foyer	
10:30 am to 11:20 am	Amazon Round Table Evie Hooper	Using Excel to Manage Deductions Jessica Butler