



2019 RVCF Annual Fall Conference Agenda-At-A-Glance

Preliminary Agenda. Changes may be made at any time. Updated 3.18.19.

Sunday, May 5, 2019	
12:00 pm to 5:00 pm	Yankees vs Minnesota Twins Game @ Yankee Stadium Sponsored By Tibco
2:00 pm to 6:00 pm	Exhibitor Set-Up - Harbor A-F
2:00 pm to 5:00 pm	One-on-One Meetings - Harbor Terrace
3:00 pm to 6:00 pm	Early Registration - Ballroom Foyer Registration Desk
6:30 pm to 7:30 pm	Welcome Reception & Registration -Exhibit Hall
	Exhibitors



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Monday, May 6, 2019			
7:30 am to 8:30 am	Exhibit Hall Opens - Harbor A-F Breakfast - Exhibit Hall Conference Registration - Ballroom Foyer		
	Harbor I	Harbor G-H	Blank
8:30 am to 9:20 am	RETAIL ONLY: All About Supplier Relationship Management Gough Grubbs	SUPPLIER ONLY: Doing Business with Amazon & WalMart Hosted By RVCF	Design Thinking Workshop Jeff Warren
9:25 am to 10:15 am	TBD	SUPPLIER ONLY: All About Retailer Relationship Management Gough Grubbs	
10:15 am to 10:30 am	Networking Break - Exhibit Hall		
10:30 am to 11:20 am	RETAILER ONLY: Extended Round Table Victor Engesser	SUPPLIER ONLY: Extended Open Forum Jessica Butler	
11:25 am to 12:15 pm			
12:15 pm to 1:30 pm	Networking Lunch - Marina Courtyard		
1:30 pm to 5:15 pm	One-on-One Meetings - Harbor Terrace		
	Harbor G	Harbor I	Blank
1:30 pm to 2:20 pm	Panel Session: Value Added Service: Tags, Labels Pricing, Rules & Requirements John McCranor, Andrew Rotundi, Brian Kearns	How Suppliers Get the Most Value From Traverse Systems Vendor Portals Greg Holder & Kevin Harris	CONTINUED: Design Thinking Workshop Jeff Warren
2:25 pm to 3:15 pm	Retailer Specific Breakout: Stage Stores	Keeping Up with the Amazons - Making Sense of Order Management on the Biggest Online Marketplace eZCom	
3:15 pm to 3:30 pm	Networking Break - Exhibit Hall		
3:30 pm to 4:20 pm	Building Cross-Functional Teams Jessica Butler	RFID: Improving Supply Chain Visibility & Reducing Shortage Claims Paul Arguin	
4:25 pm to 5:15 pm	Best Practices in Label Quality Improvement FineLine	TBD	
6:00 pm to 7:30 pm	Networking Exhibitor Reception - Exhibit Hall		

Exhibitors



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Tuesday, May 7, 2019		
7:30 am to 8:15 am	Exhibit Hall Opens - Harbor A-F Breakfast - Exhibit Hall Conference Registration - Ballroom Foyer Registration Desk	
	Harbor G-I	
8:15 am to 8:30 am	Welcome & RVCF Update Kim Zablocky	
8:30 am to 9:20 am	Successful Collaboration Negotiation Strategies Barry Elms	
9:20 am to 9:30 am	10 Minute Networking Break - Exhibit Hall	
9:30 am to 10:20 am	Social Media & The Effect on the Retail Supply Chain Inez Blackburn	
10:20 am to 10:30 am	10 Minute Networking Break - Exhibit Hall	
10:30 am to 11:20 am	You Are Sourcing Now From Where??? Ron Marotta	
11:20 am to 11:30 am	10 Minute Networking Break - Exhibit Hall	
11:30 am to 12:20 pm	The Current State of Multi-Channel Fulfillment: Dropship Research Results Dr. Zach Zacharia	
12:20 pm to 1:30 pm	Networking Lunch - Marina Courtyard	
1:30 pm to 5:15 pm	One-on-One Meetings - Harbor Terrace	
	Harbor G	
1:30 pm to 2:20 pm	Improving Compliance Performance: What Retailers & Suppliers Told RVCF Victor Engesser	Using Tableau Software to Develop an Ecommerce Performance Scorecard Coby Sparks & Kyle Cook
2:25 pm to 3:15 pm	Using AI Technology To Understand How To Reduce Returns From Consumers Felton Lewis	
3:15 pm to 3:30 pm	Networking Break - Exhibit Hall	
3:30 pm to 4:20 pm	CFO Presentation on Executive Financial Reporting Using KPIs to Measure Order Fulfillment Performance, Directional Trends, & Identifying Trouble Spots Harry Gaffney	
4:25 pm to 5:15 pm	The RVCF Report on The Good Bad and Ugly on Drop Ship Service Providers Victor Engesser	
6:00 pm to 9:15 pm	Networking Dinner - Marina Courtyard	

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Wednesday, May 8, 2019		
7:30 am to 8:30 am	Breakfast - Exhibit Hall	Exhibitors
8:30 am to 11:20 am	One-on-One Meetings - Harbor Terrace	Exhibitor Clean-Up
	Harbor G	
8:30 am to 9:20 am	Managing Credit and AR From the Trenches: One managers Perspective on Managing Retail Deductions Debra Peltz	
9:25 am to 10:15 am	Round Table Discussion on Vendor Agreements: How to Create, Maintain i.e. Spreadsheet, Share Point, etc. Kim Zablocky	
10:15 am to 10:30 am	Networking Break - Harbor Foyer	