



2018 Real Property, Probate & Trust Section Seminar

Thursday & Friday, December 6 & 7, 2018

Delta by Marriot

1635 42nd Street South

Fargo, ND 58103

Phone: 701-277-9000

AGENDA

Agenda subject to change

THURSDAY, DECEMBER 6, 2018 (3.0 CLE Credits)

- 12:30 – 12:55 Registration & Refreshments
- 12:55 – 1:00 **Welcome** – Blaine Johnson
- 1:00 – 2:00 **Land Use Planning and Zoning**
Brian Balstad
(1.00 CLE Credits)
- 2:00 – 3:00 **Estate Planning**
Katie Perleberg
(1.00 CLE Credit)
- 3:00 – 3:15 **Break**
- 3:15 – 4:15 **Current Real Estate Market Conditions**
Property Resources Group
(1.00 CLE Credit)

Approved for 3.0 CLE credits
CLE credit will be applied for in MN

Please Join Us!

Business & Corporations Section Seminar

Thursday, December 6, 2018 (Prior to RPPT Seminar)
3.0 CLE Credits

FREE for Business & Corporations Section Members
& RPPT Section Members

AGENDA

Agenda subject to change

FRIDAY, DECEMBER 7, 2018 (6.50 CLE Credits)

- 8:30 – 8:55 Registration & Breakfast
- 8:55 – 9:00 Welcome – Blaine Johnson
- 9:00 – 10:30 **Commercial Real Estate Lending**
Blaine Johnson
(1.50 CLE Credits)
- 10:30 – 10:45 **Break**
- 10:45 – 12:00 **Medical Assistance/ Nursing Home Lien Case**
Roger Minch
(1.25 CLE Credits)
- 12:00 – 1:00 Lunch (included) & Section Meeting
- 1:00 – 2:30 **Marijuana & Real Estate**
Jeff Gard
(1.50 CLE Credits)
- 2:30 – 4:00 **Mineral Conveyances**
Kim Backman
(1.50 CLE Credits)
- 4:00 – 4:15 **Break**
- 4:15 – 5:00 **Title Standards Panel Discussion Update & Mineral Standards Update-**
Title Standards Committee
(.75 CLE Credit)

Approved for 6.50 CLE credits
CLE credit will be applied for in MN

PRESENTERS

BRIAN C. BALSTAD is an attorney at the Balstad Law Firm located in Fargo, ND. He is admitted to practice law in state and federal courts in Minnesota and North Dakota, the Eighth Circuit Court of Appeals, and the United States Supreme Court. Brian acquired a Bachelor of Science in Public Administration, a Minor in Political Science, a Master of Public Administration, and a Juris Doctorate from the University of North Dakota. He is currently pursuing a Master of Urban and Regional Planning from the University of Florida. He will graduate on December 15, 2018. Brian primarily practices law in the area of land use planning and zoning and serves as inhouse counsel for nonprofit organizations. He also serves as a lobbyist and consultant in government and legal matters.

BLAINE T. JOHNSON is a partner with the law firm of Crowley Fleck PLLP in Bismarck, North Dakota. He represents a broad spectrum of clients in the areas of banking and commercial finance, real estate, oil and gas, probate, and trust administration. He received his B.M.Ed. from the University of North Dakota summa cum laude and his J.D. from the University of Minnesota Law School. He is a member of the Mineral Title Standards Committee and frequently presents on North Dakota real property issues.

ROGER MINCH is a member of the Serkland Law Firm in Fargo, where he specializes in the areas of banking, loan documentation, commercial collections, workouts, bankruptcy, commercial litigation, and foreclosure. He is a graduate of NDSU and earned his law degree from the UND School of Law in 1978. Minch is a frequent lecturer in the areas of bankruptcy and commercial litigation. He is one of only two creditors' rights specialists in North Dakota, certified by the American Board of Certification, which is sponsored by the American Bankruptcy Institute, Commercial Law League of America, and the American Bar Association. Mr. Minch was inducted in March of 2018 as the first fellow of the American College of Bankruptcy from ND or SD.

KATIE PERLEBERG is a trusts and estates attorney with Fredrikson & Byron P.A. in Fargo. Her practice focuses on the preparation of wills, trusts, and related estate planning documents, as well as income and transfer tax minimization, asset protection, family business succession planning, and real estate planning. Katie also guides families, trustees, and personal representatives through post-death probate and trust administration with the help of a team of experienced probate paralegals. Each estate plan is tailored to each client's unique needs, with thoughtful consideration given to sensitive family and financial situations. Katie regularly works with clients' close advisors—accountants, insurance professionals, and financial planners—to ensure that each client receives a comprehensive and workable estate plan.

For the last two decades, **JEFFREY S. GARD** has litigated hundreds of cases, many through trial, in both state and federal courts. He also successfully litigated and argued cases before the Colorado Court of Appeals and the Colorado Supreme Court.

Jeff was one of the pioneers in the field of marijuana law and worked with the Colorado legislature to pass the statutes that govern the Colorado marijuana industry. Since the passage of Amendment 64, which legalized adult possession and cultivation of marijuana in Colorado, Jeff has been working with federal, state, and local officials in developing regulations for the retail marijuana industry and was appointed by the state to participate in the rule-making progress. He now shares his knowledge and experience with other attorneys and has taught numerous legal seminars in the topic of marijuana business and law. Jeff co-authored a book on Marijuana Law titled "Medicolegal Aspects of Marijuana: Colorado Edition," published March 2015. Jeff's firm, Gard Law Firm, was voted the Best Law Firm in Boulder numerous times. Jeff has also been named a Colorado Top Lawyer in the field of Marijuana Law by 5280 Magazine.

MATT OLSON is the Associate Broker with Property Resources Group's Commercial Division. Matt has a passion for real estate, with an emphasis in the areas of investment sales and site selection. He has a solid commitment to working the deal from start to finish and getting it done right. Matt has worked with a variety of businesses from the "mom-and-pop shops" to Fortune 50 Companies. Prior to working with Property Resources Group, Matt had many years of experience in sales, marketing and business ownership.

Matt is a member of the National, Minnesota, North Dakota & Fargo-Moorhead Area Association of REALTORS®, MNCAR (Minnesota Commercial Association of REALTOR®), ICSC (International Council of Shopping Centers), MSCA (Minnesota Shopping Center Association) and the National Chapter & Minnesota-Dakotas Chapter of CCIM (Certified Commercial Investment Member). He is licensed in North Dakota, South Dakota, Minnesota and Arizona.

Matt earned his CCIM designation in the Fall of 2009. Only 6% of the estimated 150,000 commercial practitioners nationwide have earned this designation as awarded by the National Association of REALTORS®. Matt completed 5 levels of concentrated education and portfolio of business accomplishments.

Matt earned his SIOR (Society of Industrial and Office REALTORS®) designation in the Summer of 2011. The prestigious SIOR designation is a professional symbol of the highest level of knowledge, production, and ethics in the real estate industry. Real estate professionals who have earned the SIOR designation are recognized by corporate real estate executives, commercial real estate brokers, agents, lenders, and other real estate professionals as the most capable and experienced brokerage practitioners in any market.

DAN HICKS is a respected commercial real estate professional with unique qualities that set him apart from other real estate pros. Dan believes his clients deserve expertise, loyalty and plausibility; attributes they see in him and keep them coming back. Dan's hard work and determination to succeed helped build the commercial and property management departments at Town & Country Realty from scratch, and now brings his passion for the real estate industry to Property Resources Group's commercial division.

Dan served on the Fargo-Moorhead Commercial Exchange (COMEX) Board of Directors for four years. During his term on the Board of Directors, Dan helped more than double the membership base, implemented an electronic commercial lock box system, and redesigned its' commercial multiple listing system (MLS) which increased system productivity. In 2011 Dan served as the President of COMEX. Prior to his Presidential term, Dan served two terms as Vice President, and also as Secretary/Treasurer and Member Leader of the Technology Committee.

Dan bought his first investment property when he was just 19 years old with the money he had earned working in the construction field though high school and college. The experience of owning and managing his own property lead him to his carrier in real estate. Dan obtained his real estate license in 2006 and immediately began working on commercial real estate sales and leasing. Dan's focus is on investment properties, site selection, sales, and leasing.

CASSIE BOWERS is a licensed Real Estate Agent in North Dakota and Minnesota, focusing mainly on Commercial Sales and Leasing as well as New Development. With her background, she has 29 years of combined experience in Bismarck/Mandan real estate development, construction, sales and leasing as well as banking and automotive/recreational industries. She is currently licensed with Property Resources Group. Based out of Fargo, PRG is a full service commercial real estate and development company who has a tremendous vision, value and knowledge in the industry. She is excited to bring this vision to the Bismarck/Mandan area for the current and future development needs and growth.

Registration

Registration fee includes electronic materials, continental breakfast, and lunch. Advance registrations must be received by November 30, 2018. After that attendees must register on site. Cancellations must be received in writing 72 hours in advance of seminar to receive a cash refund, otherwise materials will be sent.

REGISTER ONLINE at www.sband.org

Please print

Attendee Name _____

Address _____

City _____ State _____

Zip _____ Telephone _____

____ \$200 per person for RPPT Section Members

____ \$225 – I wish to join the RPPT Section (\$25 + \$200 = \$225)

____ \$FREE – I am a Title Standards Committee Member

____ \$275 – Non- Section Members

Enclosed is my check with the total amount of: \$ _____
(Please make checks payable to SBAND)

Please charge this to my _____ MasterCard _____ Visa _____ AE

Account # _____

Expiration Date _____ CVV2 _____

Name on Card _____

Address _____

City _____ State _____

Zip _____

Program Highlights

This year's annual seminar will bring members of the State Bar Association of North Dakota's Real Property Probate and Trust Section to Fargo to hear relevant topics on a number of issues.

Topics to be covered this year will include:

- **Provide an overview of land use planning and zoning, including comprehensive plans**
- **Title Standards Panel Discussion & Update**
- **Mineral Standards Update**

SEMINAR MATERIALS

Materials will be emailed to all registrants the week of the CLE. No hardcopies will be distributed. You must be in attendance and sign the registration sheet in order to receive CLE Credits.

THREE EASY WAYS TO REGISTER

1. ONLINE
WWW.SBAND.ORG
2. BY MAIL
P.O. Box 2136
Bismarck, ND 58502
3. BY FAX
701-224-1621

QUESTIONS

Call 1-800-472-2685 or 701-255-1404