

**South Dakota Library Association
 Profit & Loss Budget vs. Actual
 January through December 2012**

	Jan - Dec 12	Budget
Income		
Annual Conference Income		
Conf sponsor/donations	6,800.00	2,000.00
Exhibitor Registration	8,435.00	8,900.00
Exhibitor Reg via cc	1,920.00	1,100.00
Conference Advertising	1,150.00	500.00
Conference Registration	22,600.00	25,000.00
Conf reg via cc	7,900.00	3,800.00
Annual Conference Income - Other	100.00	
Total Annual Conference Income	48,905.00	41,300.00
Continuing Education Income		
BranchOut Registrations	1,305.00	3,500.00
Total Continuing Education Income	1,305.00	3,500.00
Membership Dues		
Membership dues via cc pmt	2,892.50	3,000.00
Membership dues	7,267.00	15,000.00
Total Membership Dues	10,159.50	18,000.00
Miscellaneous Income		
Prairie Pasque Income	19.95	200.00
Raffle/Auction Income	1,736.00	
SDACT/School Section Income	1,012.00	
Sales & Misc-Other Income	0.00	0.00
Total Miscellaneous Income	2,767.95	200.00
Other Income		
Interest Income	260.47	250.00
Other Income - Other	6,354.56	2,500.00
Total Other Income	6,615.03	2,750.00
Total Income	69,752.48	65,750.00
Expense		
Liason's expense		
ALA Councilor Expense	3,160.67	3,800.00
MPLA Councilor Expense	270.65	1,500.00
Leadership Institute Expense	2,815.10	1,500.00
Total Liason's expense	6,246.42	6,800.00
Annual Conference Expense		
ConventionSite/Reception/Breaks	18,135.85	16,000.00
Decorations	46.11	
Equipment Rental	694.30	200.00
Printing/postage	538.90	600.00
Speakers		
Speaker Fees	6,500.00	8,000.00
Speaker Expenses	2,636.27	2,000.00
Total Speakers	9,136.27	10,000.00
Conference Gifts	634.64	400.00
Conference-other expense	168.25	
Annual Conference Expense - Other	0.00	
Total Annual Conference Expense	29,354.32	27,200.00
Continuing Education Expense		
BranchOut Expense		
Lunch Expense	640.50	800.00
Speakers	559.90	2,700.00
Total BranchOut Expense	1,200.40	3,500.00
Total Continuing Education Expense	1,200.40	3,500.00

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	Jan - Dec 12	Budget
Committee Expenses		
Auditing	2,862.00	3,000.00
Library Issues	3,434.53	2,500.00
Prof Development/Scholarships	1,300.00	2,700.00
Public Relations/Awards	508.26	650.00
Total Committee Expenses	8,104.79	8,850.00
Section Expenses		
Public/Trustee	0.00	100.00
School		
School-Other	163.32	
Total School	163.32	
SDACT	1,003.48	
Total Section Expenses	1,166.80	100.00
Contract Labor		
Book Marks editor	1,875.00	2,100.00
Executive Secretary	5,000.00	5,400.00
Lobbyist		
Lobbyist Expenses	260.00	240.00
Lobbyist - Other	3,000.00	4,000.00
Total Lobbyist	3,260.00	4,240.00
Total Contract Labor	10,135.00	11,740.00
Donations expense		
Natl Library Legislative Day	100.00	100.00
Freedom to Read Foundation	50.00	50.00
Total Donations expense	150.00	150.00
Other Expenses		
Dues (ALA,MPLA,AASL)	325.00	325.00
Bank Service Charges	983.28	500.00
Book Marks Publishing	213.73	800.00
Website hosting	2,200.00	2,200.00
Executive Board Expenses	1,810.29	2,000.00
Office Supplies	223.23	435.00
Postage and Delivery	463.15	400.00
President's Contingency/Misc	232.50	450.00
Promotional Items/Miscellaneous	635.99	
Taxes	328.81	300.00
Other Expenses - Other	464.73	
Total Other Expenses	7,880.71	7,410.00
Total Expense	64,238.44	65,750.00
Net Income	5,514.04	0.00