

**South Dakota Library Association**  
**Profit & Loss Budget vs. Actual**  
 January through December 2012

	Jan - Dec 12	Budget
<b>Income</b>		
<b>Annual Conference Income</b>		
Conf sponsor/donations	6,800.00	2,000.00
Exhibitor Registration	8,225.00	8,900.00
Exhibitor Reg via cc	960.00	1,100.00
Conference Advertising	1,150.00	500.00
Conference Registration	12,195.00	25,000.00
Conf reg via cc	7,530.00	3,800.00
<b>Total Annual Conference Income</b>	<b>36,860.00</b>	<b>41,300.00</b>
<b>Continuing Education Income</b>		
BranchOut Registrations	1,305.00	3,500.00
<b>Total Continuing Education Income</b>	<b>1,305.00</b>	<b>3,500.00</b>
<b>Membership Dues</b>		
Membership dues via cc pmt	2,772.50	3,000.00
Membership dues	6,422.00	15,000.00
<b>Total Membership Dues</b>	<b>9,194.50</b>	<b>18,000.00</b>
<b>Miscellaneous Income</b>		
Prairie Pasque Income	19.95	200.00
Raffle/Auction Income	200.00	
SDACT/School Section Income	1,012.00	
Sales & Misc-Other Income	0.00	0.00
<b>Total Miscellaneous Income</b>	<b>1,231.95</b>	<b>200.00</b>
<b>Other Income</b>		
Interest Income	173.34	250.00
Other Income - Other	2,652.94	2,500.00
<b>Total Other Income</b>	<b>2,826.28</b>	<b>2,750.00</b>
<b>Total Income</b>	<b>51,417.73</b>	<b>65,750.00</b>
<b>Expense</b>		
<b>Liason's expense</b>		
ALA Councilor Expense	3,160.67	3,800.00
MPLA Councilor Expense	270.65	1,500.00
Leadership Institute Expense	2,815.10	1,500.00
<b>Total Liason's expense</b>	<b>6,246.42</b>	<b>6,800.00</b>
<b>Annual Conference Expense</b>		
ConventionSite/Reception/Breaks	0.00	16,000.00
Decorations	46.11	
Equipment Rental	0.00	200.00
Printing/postage	77.69	600.00
<b>Speakers</b>		
Speaker Fees	0.00	8,000.00
Speaker Expenses	553.70	2,000.00
<b>Total Speakers</b>	<b>553.70</b>	<b>10,000.00</b>
Conference Gifts	0.00	400.00
Conference-other expense	68.25	
<b>Total Annual Conference Expense</b>	<b>745.75</b>	<b>27,200.00</b>
<b>Continuing Education Expense</b>		
<b>BranchOut Expense</b>		
Lunch Expense	640.50	800.00
Speakers	559.90	2,700.00
<b>Total BranchOut Expense</b>	<b>1,200.40</b>	<b>3,500.00</b>
<b>Total Continuing Education Expense</b>	<b>1,200.40</b>	<b>3,500.00</b>

## South Dakota Library Association Profit & Loss Budget vs. Actual January through December 2012

	Jan - Dec 12	Budget
<b>Committee Expenses</b>		
Auditing	0.00	3,000.00
Library Issues	3,434.53	2,500.00
Prof Development/Scholarships	450.00	2,700.00
Public Relations/Awards	0.00	650.00
<b>Total Committee Expenses</b>	<b>3,884.53</b>	<b>8,850.00</b>
<b>Section Expenses</b>		
Public/Trustee	0.00	100.00
School		
School-Other	163.32	
<b>Total School</b>	<b>163.32</b>	
SDACT	1,003.48	
<b>Total Section Expenses</b>	<b>1,166.80</b>	<b>100.00</b>
<b>Contract Labor</b>		
Book Marks editor	1,575.00	2,100.00
Executive Secretary	3,600.00	5,400.00
Lobbyist		
Lobbyist Expenses	260.00	240.00
Lobbyist - Other	3,000.00	4,000.00
<b>Total Lobbyist</b>	<b>3,260.00</b>	<b>4,240.00</b>
<b>Total Contract Labor</b>	<b>8,435.00</b>	<b>11,740.00</b>
<b>Donations expense</b>		
Natl Library Legislative Day	100.00	100.00
Freedom to Read Foundation	50.00	50.00
<b>Total Donations expense</b>	<b>150.00</b>	<b>150.00</b>
<b>Other Expenses</b>		
Dues (ALA,MPLA,AASL)	325.00	325.00
Bank Service Charges	674.85	500.00
Book Marks Publishing	213.73	800.00
Website hosting	2,200.00	2,200.00
Executive Board Expenses	1,620.00	2,000.00
Office Supplies	223.23	435.00
Postage and Delivery	452.35	400.00
President's Contingency/Misc	232.50	450.00
Promotional Items/Miscellaneous	635.99	
Taxes	328.81	300.00
Other Expenses - Other	308.63	
<b>Total Other Expenses</b>	<b>7,215.09</b>	<b>7,410.00</b>
<b>Total Expense</b>	<b>29,043.99</b>	<b>65,750.00</b>
<b>Net Income</b>	<b>22,373.74</b>	<b>0.00</b>