

## South Dakota Library Association Profit & Loss Budget vs. Actual January through December 2013

	Jan - Dec 13	Budget
<b>Income</b>		
<b>Annual Conference Income</b>		
Conf sponsor/donations	8,750.00	2,500.00
Exhibitor Registration	20,690.00	7,000.00
Exhibitor Reg via cc	9,260.00	3,000.00
Conference Advertising	1,725.00	500.00
Preconference registrations	7,285.00	
Conference Registration	49,945.00	26,200.00
Conf reg via cc	24,175.00	8,000.00
<b>Total Annual Conference Income</b>	<b>121,830.00</b>	<b>47,200.00</b>
<b>Membership Dues</b>		
Membership dues via cc pmt	5,235.00	3,000.00
Membership dues	9,045.00	15,000.00
<b>Total Membership Dues</b>	<b>14,280.00</b>	<b>18,000.00</b>
<b>Miscellaneous Income</b>		
Prairie Pasque Income	48.25	
<b>Total Miscellaneous Income</b>	<b>48.25</b>	
<b>Other Income</b>		
Prof Dev/Schol Reserve Fund Int	0.00	2,500.00
Interest Income	180.93	200.00
Other Income - Other	3,418.25	
<b>Total Other Income</b>	<b>3,599.18</b>	<b>2,700.00</b>
<b>Total Income</b>	<b>139,757.43</b>	<b>67,900.00</b>
<b>Expense</b>		
<b>Liason's expense</b>		
ALA Councilor Expense	3,384.11	3,800.00
MPLA Councilor Expense	0.00	1,500.00
<b>Total Liason's expense</b>	<b>3,384.11</b>	<b>5,300.00</b>
<b>Annual Conference Expense</b>		
Convention Site/Reception/Breaks	1,300.00	19,885.00
Equipment Rental	0.00	200.00
Printing/postage	426.17	500.00
<b>Speakers</b>		
Speaker Fees	20,806.00	10,000.00
Speaker Expenses	2,553.60	5,000.00
<b>Total Speakers</b>	<b>23,359.60</b>	<b>15,000.00</b>
Conference Gifts	0.00	400.00
Conference-other expense	10.60	
<b>Total Annual Conference Expense</b>	<b>25,096.37</b>	<b>35,985.00</b>
<b>Committee Expenses</b>		
Auditing	159.00	250.00
Intellectual Freedom	0.00	100.00
Library Issues	3,191.31	2,500.00
Prof Development/Scholarships	450.00	2,700.00
Public Relations/Awards	560.58	650.00
<b>Total Committee Expenses</b>	<b>4,360.89</b>	<b>6,200.00</b>
<b>Section Expenses</b>		
<b>Public/Trustee</b>		
Prairie Pasque Awards	55.10	
Public/Trustee-Other	0.00	100.00
<b>Total Public/Trustee</b>	<b>55.10</b>	<b>100.00</b>
<b>School</b>		
School-Other	108.00	
<b>Total School</b>	<b>108.00</b>	
<b>Total Section Expenses</b>	<b>163.10</b>	<b>100.00</b>

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	Jan - Dec 13	Budget
<b>Contract Labor</b>		
Book Marks editor	1,350.00	2,100.00
Executive Secretary	3,650.00	5,650.00
Lobbyist		
Lobbyist Expenses	200.00	240.00
Lobbyist - Other	3,000.00	4,000.00
<b>Total Lobbyist</b>	3,200.00	4,240.00
<b>Total Contract Labor</b>	8,200.00	11,990.00
<b>Donations expense</b>		
Natl Library Legislative Day	0.00	100.00
Freedom to Read Foundation	50.00	50.00
<b>Total Donations expense</b>	50.00	150.00
<b>Other Expenses</b>		
Dues (ALA,MPLA,AASL)	325.00	325.00
Affiniscape/MemberClicks	2,200.00	2,200.00
Bank Service Charges	1,591.32	800.00
Book Marks Publishing	530.89	600.00
Executive Board Expenses	565.68	2,500.00
Marketing/SDLA Projects	275.00	
Office Supplies	306.69	200.00
Postage and Delivery	360.37	500.00
President's Contingency/Misc	42.40	550.00
Promotional Items/Miscellaneous	635.99	
Taxes	70.32	500.00
Other Expenses - Other	346.71	
<b>Total Other Expenses</b>	7,250.37	8,175.00
<b>Total Expense</b>	48,504.84	67,900.00
<b>Net Income</b>	91,252.59	0.00