

## South Dakota Library Association Profit & Loss Budget vs. Actual January through December 2014

	Jan - Dec 14	Budget	\$ Over Budget
<b>Income</b>			
<b>Annual Conference Income</b>			
Conf sponsor/donations	6,100.00	2,500.00	3,600.00
Exhibitor Registration	8,419.00	10,000.00	(1,581.00)
Exhibitor Reg via cc	4,140.00	0.00	4,140.00
Conference Advertising	600.00	500.00	100.00
Preconference registrations	850.00		
Conference Registration	21,801.00	22,000.00	(199.00)
Conf reg via cc	9,690.00	8,000.00	1,690.00
Annual Conference Income - Other	0.00	0.00	0.00
<b>Total Annual Conference Income</b>	<b>51,600.00</b>	<b>43,000.00</b>	<b>8,600.00</b>
<b>Continuing Education Income</b>			
BranchOut Registrations	1,640.00	2,600.00	(960.00)
<b>Total Continuing Education Income</b>	<b>1,640.00</b>	<b>2,600.00</b>	<b>(960.00)</b>
<b>Membership Dues</b>			
Membership dues via cc pmt	6,545.00	4,500.00	2,045.00
Membership dues	7,815.00	13,500.00	(5,685.00)
Membership Dues - Other	55.00		
<b>Total Membership Dues</b>	<b>14,415.00</b>	<b>18,000.00</b>	<b>(3,585.00)</b>
<b>Miscellaneous Income</b>			
Prairie Pasque Income	5.75	0.00	5.75
Raffle/Auction Income	315.00	0.00	315.00
SDACT/School Section Income	0.00	0.00	0.00
<b>Total Miscellaneous Income</b>	<b>320.75</b>	<b>0.00</b>	<b>320.75</b>
<b>Other Income</b>			
Interest Income	165.97	200.00	(34.03)
Other Income - Other	2,284.56	2,600.00	(315.44)
<b>Total Other Income</b>	<b>2,450.53</b>	<b>2,800.00</b>	<b>(349.47)</b>
<b>Total Income</b>	<b>70,426.28</b>	<b>66,400.00</b>	<b>4,026.28</b>
<b>Expense</b>			
<b>Liason's expense</b>			
ALA Councilor Expense	2,053.01	3,800.00	(1,746.99)
MPLA Councilor Expense	950.62	1,500.00	(549.38)
Leadership Institute Expense	2,137.50	1,500.00	637.50
<b>Total Liason's expense</b>	<b>5,141.13</b>	<b>6,800.00</b>	<b>(1,658.87)</b>
<b>Annual Conference Expense</b>			
ConventionSite/Reception/Breaks	18,477.56	18,000.00	477.56
Decorations	0.00	0.00	0.00
Equipment Rental	915.84	200.00	715.84
Printing/postage	576.31	500.00	76.31
<b>Speakers</b>			
Speaker Fees	8,250.00	8,000.00	250.00
Speaker Expenses	3,344.07	2,000.00	1,344.07
<b>Total Speakers</b>	<b>11,594.07</b>	<b>10,000.00</b>	<b>1,594.07</b>
Conference Gifts	549.34	400.00	149.34
Conference-other expense	92.25	0.00	92.25
Annual Conference Expense - Other	0.00	0.00	0.00
<b>Total Annual Conference Expense</b>	<b>32,205.37</b>	<b>29,100.00</b>	<b>3,105.37</b>
<b>Continuing Education Expense</b>			
<b>BranchOut Expense</b>			
Lunch Expense	464.59	800.00	(335.41)
Speakers	550.00	1,500.00	(950.00)
BranchOut Expense - Other	174.90	300.00	(125.10)
<b>Total BranchOut Expense</b>	<b>1,189.49</b>	<b>2,600.00</b>	<b>(1,410.51)</b>
<b>Total Continuing Education Expense</b>	<b>1,189.49</b>	<b>2,600.00</b>	<b>(1,410.51)</b>

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 Cash Basis

## South Dakota Library Association Profit & Loss Budget vs. Actual January through December 2014

	Jan - Dec 14	Budget	\$ Over Budget
<b>Committee Expenses</b>			
Auditing	0.00	250.00	(250.00)
Intellectual Freedom	0.00	100.00	(100.00)
Library Issues	2,135.28	2,500.00	(364.72)
Prof Development/Scholarships	1,750.00	2,700.00	(950.00)
Public Relations/Awards	477.70	650.00	(172.30)
<b>Total Committee Expenses</b>	<b>4,362.98</b>	<b>6,200.00</b>	<b>(1,837.02)</b>
<b>Section Expenses</b>			
<b>School</b>			
School-Other	0.00	200.00	(200.00)
School - Other	308.19		
<b>Total School</b>	<b>308.19</b>	<b>200.00</b>	<b>108.19</b>
<b>SDACT</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total Section Expenses</b>	<b>308.19</b>	<b>200.00</b>	<b>108.19</b>
<b>Contract Labor</b>			
Book Marks editor	1,650.00	2,100.00	(450.00)
Executive Secretary	5,500.00	6,500.00	(1,000.00)
<b>Lobbyist</b>			
Lobbyist Expenses	1,140.00	0.00	1,140.00
Lobbyist - Other	3,000.00	4,240.00	(1,240.00)
<b>Total Lobbyist</b>	<b>4,140.00</b>	<b>4,240.00</b>	<b>(100.00)</b>
<b>Total Contract Labor</b>	<b>11,290.00</b>	<b>12,840.00</b>	<b>(1,550.00)</b>
<b>Donations expense</b>			
Natl Library Legislative Day	0.00	100.00	(100.00)
Freedom to Read Foundation	50.00	50.00	0.00
<b>Total Donations expense</b>	<b>50.00</b>	<b>150.00</b>	<b>(100.00)</b>
<b>Other Expenses</b>			
Contributions - Raney Endowment	(20.00)		
Dues (ALA,MPLA,AASL)	325.00	325.00	0.00
Bank Service Charges	1,114.78	800.00	314.78
Printing and Reproduction	35.34		
Book Marks Publishing	353.96	800.00	(446.04)
Website hosting	0.00	4,000.00	(4,000.00)
Executive Board Expenses	575.10	200.00	375.10
Marketing/LSTA funded projects	0.00	500.00	(500.00)
Office Supplies	80.52	200.00	(119.48)
Postage and Delivery	453.35	685.00	(231.65)
President's Contingency/Misc	0.00	500.00	(500.00)
Promotional Items/Miscellaneous	105.99	0.00	105.99
Taxes	1,315.65	500.00	815.65
Other Expenses - Other	596.83	0.00	596.83
<b>Total Other Expenses</b>	<b>4,936.52</b>	<b>8,510.00</b>	<b>(3,573.48)</b>
<b>Total Expense</b>	<b>59,483.68</b>	<b>66,400.00</b>	<b>(6,916.32)</b>
<b>Net Income</b>	<b>10,942.60</b>	<b>0.00</b>	<b>10,942.60</b>