

10:10 PM
 09/16/15
 Cash Basis

South Dakota Library Association Profit & Loss Budget vs. Actual January 1 through September 1, 2015

	Jan 1 - Sep 1, 15	Budget
Income		
Uncategorized Income	0.00	0.00
Conference 2005 Income	0.00	0.00
Annual Conference Income		
Conf sponsor/donations	3,150.00	3,000.00
Exhibitor Registration	9,375.00	4,500.00
Exhibitor Reg via cc	4,905.00	5,516.67
Conference Advertising	450.00	500.00
Preconference registrations	0.00	0.00
Conference Registration	5,030.00	7,780.00
Conf reg via cc	11,560.00	7,066.67
Annual Conference Income - Other	0.00	0.00
Total Annual Conference Income	34,470.00	28,363.34
Continuing Education Income		
BranchOut Registrations		
Registrations	0.00	0.00
BranchOut Registrations - Other	0.00	0.00
Total BranchOut Registrations	0.00	0.00
Spring Forum East Registrations		
Registrations	0.00	0.00
Spring Forum East Registrations - Other	0.00	0.00
Total Spring Forum East Registrations	0.00	0.00
Spring Forum West Registrations		
Registrations	0.00	0.00
Spring Forum West Registrations - Other	0.00	0.00
Total Spring Forum West Registrations	0.00	0.00
LAMA Institute Income	0.00	0.00
Leadership Institute	0.00	0.00
Continuing Education Income - Other	0.00	0.00
Total Continuing Education Income	0.00	0.00
Membership Dues		
Membership dues via cc pmt	6,975.00	4,846.83
Membership dues	6,315.00	7,783.33
Membership Dues - Other	0.00	0.00
Total Membership Dues	13,290.00	12,630.16
Miscellaneous Income		
Book Marks Income	260.00	0.00
Prairie Pasque Income	0.00	0.00
Raffle/Auction Income	0.00	0.00
SDACT/School Section Income	0.00	0.00
Sales & Misc-Other Income	0.00	0.00
Miscellaneous Income - Other	0.00	0.00
Total Miscellaneous Income	260.00	0.00
Grants Income		
Marketing LSTA Grant	0.00	0.00
MPLA Grant	0.00	0.00
Grants Income - Other	0.00	0.00
Total Grants Income	0.00	0.00
Other Income		
Marketing/SDLA Projects	0.00	0.00
Prof Dev/Schol Reserve Fund Int	0.00	0.00
Interest Income	2,246.45	134.50
Additional funds to balance	70.00	0.00
Other Income - Other	0.00	1,321.67
Total Other Income	2,316.45	1,456.17
Total Income	50,336.45	42,449.67

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South Dakota Library Association Profit & Loss Budget vs. Actual January 1 through September 1, 2015

Expense	Jan 1 - Sep 1, 15	Budget
Uncategorized Expenses	0.00	0.00
Payroll Expenses	0.00	0.00
New members Expense	0.00	0.00
Liason's expense		
ALA Councilor Expense	3,649.21	3,800.00
MPLA Councilor Expense	0.00	1,500.00
Leadership Institute Expense	0.00	0.00
MPLA Ghost Ranch	0.00	0.00
Liason's expense - Other	0.00	0.00
Total Liason's expense	3,649.21	5,300.00
Annual Conference Expense		
ConventionSite/Reception/Breaks	100.00	6.67
Decorations	0.00	0.00
Equipment Rental	0.00	16.67
Printing/postage	109.36	16.67
Speakers		
Speaker Fees	2,550.00	0.00
Speaker Expenses	1,955.90	0.00
Speakers - Other	0.00	0.00
Total Speakers	4,505.90	0.00
Conference Gifts	0.00	0.00
Conference-other expense	0.00	0.00
Annual Conference Expense - Other	0.00	0.00
Total Annual Conference Expense	4,715.26	40.01
Continuing Education Expense		
BranchOut Expense		
Lunch Expense	0.00	0.00
Speakers	0.00	0.00
BranchOut Expense - Other	0.00	0.00
Total BranchOut Expense	0.00	0.00
Spring Forum East Expense		
Printing/mailling	0.00	0.00
Door prizes/decorations	0.00	0.00
Lunch Expense	0.00	0.00
Speakers	0.00	0.00
Spring Forum East Expense - Other	0.00	0.00
Total Spring Forum East Expense	0.00	0.00
Spring Forum West Expense		
Printing/mailling	0.00	0.00
Door prizes/decorations	0.00	0.00
Lunch Expense	0.00	0.00
Speakers	0.00	0.00
Spring Forum West Expense - Other	0.00	0.00
Total Spring Forum West Expense	0.00	0.00
Lobbyist Leadership Training	0.00	0.00
Continuing Education Expense - Other	0.00	0.00
Total Continuing Education Expense	0.00	0.00

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	Jan 1 - Sep 1, 15	Budget
Committee Expenses		
ALA Chapter Training	0.00	0.00
Auditing	2,120.00	3,000.00
Bylaws	0.00	0.00
Certification/Accreditation	0.00	0.00
Finance Membership	0.00	0.00
Historian/Website	0.00	0.00
Intellectual Freedom	0.00	0.00
Library Issues	3,242.73	2,500.00
Nominating	0.00	0.00
Prof Development/Scholarships	450.00	465.00
Public Relations/Awards	0.00	7.67
School Standards	0.00	0.00
Committee Expenses - Other	0.00	0.00
Total Committee Expenses	5,812.73	5,972.67
Section Expenses		
Academic/Health/Special	0.00	0.00
Library Support Staff	0.00	0.00
Public/Trustee		
Prairie Pasque Awards	0.00	0.00
Public/Trustee-Other	0.00	0.00
Public/Trustee - Other	0.00	100.00
Total Public/Trustee	0.00	100.00
School		
YA Reading Program	0.00	0.00
School-Other	0.00	200.00
School - Other	0.00	0.00
Total School	0.00	200.00
SDACT	0.00	0.00
Native American libraries	0.00	0.00
Section Expenses - Other	0.00	0.00
Total Section Expenses	0.00	300.00
Contract Labor		
Book Marks editor	1,462.48	1,360.00
Executive Secretary	4,142.82	4,033.33
Lobbyist		
Lobbyist Expenses	0.00	220.00
Lobbyist - Other	4,240.00	3,000.00
Total Lobbyist	4,240.00	3,220.00
Contract Labor - Other	0.00	0.00
Total Contract Labor	9,845.30	8,613.33
Donations expense		
Natl Library Legislative Day	0.00	100.00
Freedom to Read Foundation	50.00	50.00
Donations expense - Other	0.00	0.00
Total Donations expense	50.00	150.00
Other Expenses		
Contributions - Raney Endowment	0.00	0.00
Interest Expense		
Finance Charge	198.64	0.00
Interest Expense - Other	0.00	0.00
Total Interest Expense	198.64	0.00

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Profit & Loss Budget vs. Actual
January 1 through September 1, 2015

	<u>Jan 1 - Sep 1, 15</u>	<u>Budget</u>
Dues (ALA,MPLA,AASL)	325.00	325.00
Other Dues (SDOG)	0.00	0.00
Affiniscape/MemberClicks	0.00	0.00
Bank Service Charges	835.38	429.17
Printing and Reproduction	0.00	0.00
Book Marks Publishing	608.30	675.00
Website hosting	2,200.00	2,200.00
Executive Board Expenses	263.13	403.33
Marketing/LSTA funded projects	0.00	0.00
Marketing/SDLA Projects	0.00	16.17
Grants and Scholarships	0.00	0.00
Office Supplies	157.50	300.00
Postage and Delivery	518.29	350.00
President's Contingency/Misc	88.79	500.00
Promotional Items/Miscellaneous	0.00	0.00
Taxes	528.35	500.00
Other Expenses - Other	0.00	0.00
Total Other Expenses	<u>5,723.38</u>	<u>5,698.67</u>
Total Expense	<u>29,795.88</u>	<u>26,074.68</u>
Net Income	<u><u>20,540.57</u></u>	<u><u>16,374.99</u></u>

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South Dakota Library Association Profit & Loss Budget vs. Actual January 1 through September 1, 2015

	\$ Over Budget
Income	
Uncategorized Income	0.00
Conference 2005 Income	0.00
Annual Conference Income	
Conf sponsor/donations	150.00
Exhibitor Registration	4,875.00
Exhibitor Reg via cc	(611.67)
Conference Advertising	(50.00)
Preconference registrations	0.00
Conference Registration	(2,750.00)
Conf reg via cc	4,493.33
Annual Conference Income - Other	0.00
Total Annual Conference Income	6,106.66
Continuing Education Income	
BranchOut Registrations	
Registrations	0.00
BranchOut Registrations - Other	0.00
Total BranchOut Registrations	0.00
Spring Forum East Registrations	
Registrations	0.00
Spring Forum East Registrations - Other	0.00
Total Spring Forum East Registrations	0.00
Spring Forum West Registrations	
Registrations	0.00
Spring Forum West Registrations - Other	0.00
Total Spring Forum West Registrations	0.00
LAMA Institute Income	0.00
Leadership Institute	0.00
Continuing Education Income - Other	0.00
Total Continuing Education Income	0.00
Membership Dues	
Membership dues via cc pmt	2,128.17
Membership dues	(1,468.33)
Membership Dues - Other	0.00
Total Membership Dues	659.84
Miscellaneous Income	
Book Marks Income	260.00
Prairie Pasque Income	0.00
Raffle/Auction Income	0.00
SDACT/School Section Income	0.00
Sales & Misc-Other Income	0.00
Miscellaneous Income - Other	0.00
Total Miscellaneous Income	260.00
Grants Income	
Marketing LSTA Grant	0.00
MPLA Grant	0.00
Grants Income - Other	0.00
Total Grants Income	0.00
Other Income	
Marketing/SDLA Projects	0.00
Prof Dev/Schol Reserve Fund Int	0.00
Interest Income	2,111.95
Additional funds to balance	70.00
Other Income - Other	(1,321.67)
Total Other Income	860.28
Total Income	7,886.78

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	\$ Over Budget
Expense	
Uncategorized Expenses	0.00
Payroll Expenses	0.00
New members Expense	0.00
Liason's expense	
ALA Councilor Expense	(150.79)
MPLA Councilor Expense	(1,500.00)
Leadership Institute Expense	0.00
MPLA Ghost Ranch	0.00
Liason's expense - Other	0.00
Total Liason's expense	(1,650.79)
Annual Conference Expense	
ConventionSite/Reception/Breaks	93.33
Decorations	0.00
Equipment Rental	(16.67)
Printing/postage	92.69
Speakers	
Speaker Fees	2,550.00
Speaker Expenses	1,955.90
Speakers - Other	0.00
Total Speakers	4,505.90
Conference Gifts	0.00
Conference-other expense	0.00
Annual Conference Expense - Other	0.00
Total Annual Conference Expense	4,675.25
Continuing Education Expense	
BranchOut Expense	
Lunch Expense	0.00
Speakers	0.00
BranchOut Expense - Other	0.00
Total BranchOut Expense	0.00
Spring Forum East Expense	
Printing/mailling	0.00
Door prizes/decorations	0.00
Lunch Expense	0.00
Speakers	0.00
Spring Forum East Expense - Other	0.00
Total Spring Forum East Expense	0.00
Spring Forum West Expense	
Printing/mailling	0.00
Door prizes/decorations	0.00
Lunch Expense	0.00
Speakers	0.00
Spring Forum West Expense - Other	0.00
Total Spring Forum West Expense	0.00
Lobbyist Leadership Training	0.00
Continuing Education Expense - Other	0.00
Total Continuing Education Expense	0.00

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	\$ Over Budget
Committee Expenses	
ALA Chapter Training	0.00
Auditing	(880.00)
Bylaws	0.00
Certification/Accreditation	0.00
Finance Membership	0.00
Historian/Website	0.00
Intellectual Freedom	0.00
Library Issues	742.73
Nominating	0.00
Prof Development/Scholarships	(15.00)
Public Relations/Awards	(7.67)
School Standards	0.00
Committee Expenses - Other	0.00
Total Committee Expenses	(159.94)
Section Expenses	
Academic/Health/Special	0.00
Library Support Staff	0.00
Public/Trustee	
Prairie Pasque Awards	0.00
Public/Trustee-Other	0.00
Public/Trustee - Other	(100.00)
Total Public/Trustee	(100.00)
School	
YA Reading Program	0.00
School-Other	(200.00)
School - Other	0.00
Total School	(200.00)
SDACT	0.00
Native American libraries	0.00
Section Expenses - Other	0.00
Total Section Expenses	(300.00)
Contract Labor	
Book Marks editor	102.48
Executive Secretary	109.49
Lobbyist	
Lobbyist Expenses	(220.00)
Lobbyist - Other	1,240.00
Total Lobbyist	1,020.00
Contract Labor - Other	0.00
Total Contract Labor	1,231.97
Donations expense	
Natl Library Legislative Day	(100.00)
Freedom to Read Foundation	0.00
Donations expense - Other	0.00
Total Donations expense	(100.00)
Other Expenses	
Contributions - Raney Endowment	0.00
Interest Expense	
Finance Charge	198.64
Interest Expense - Other	0.00
Total Interest Expense	198.64

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	<u>\$ Over Budget</u>
Dues (ALA,MPLA,AASL)	0.00
Other Dues (SDOG)	0.00
Affiniscape/MemberClicks	0.00
Bank Service Charges	406.21
Printing and Reproduction	0.00
Book Marks Publishing	(66.70)
Website hosting	0.00
Executive Board Expenses	(140.20)
Marketing/LSTA funded projects	0.00
Marketing/SDLA Projects	(16.17)
Grants and Scholarships	0.00
Office Supplies	(142.50)
Postage and Delivery	168.29
President's Contingency/Misc	(411.21)
Promotional Items/Miscellaneous	0.00
Taxes	28.35
Other Expenses - Other	0.00
Total Other Expenses	<u>24.71</u>
Total Expense	<u>3,721.20</u>
Net Income	<u><u>4,165.58</u></u>