

	2016 ACTUAL	2017 ACTUAL	2018 ACTUAL	2019 Proposed	2019 ACTUAL	2020 Proposed
<b>INCOME</b>						
<b>Annual Conference Income</b>						
Conference Registration	\$15,866.25	\$12,030.00	\$12,695.00	\$13,000.00		\$16,000.00
Conference Registration via Credit Card	\$14,773.75	\$16,986.25	\$32,065.00	\$18,000.00		\$20,000.00
Conference Advertising	\$750.00	\$1,350.00	\$1,650.00	\$1,000.00		\$750.00
Conf sponsor/donations	\$2,025.00	\$2,700.00	\$1,800.00	\$2,000.00		\$2,000.00
Exhibitor Registration	\$10,165.00	\$4,575.00	\$6,930.00	\$5,000.00		\$10,000.00
Exhibitor Registration via Credit Card		\$5,300.00	\$6,040.00	\$6,000.00		\$6,000.00
<b>Total Annual Conf. Income</b>	<b>\$43,600.00</b>	<b>\$43,171.25</b>	<b>\$62,155.00</b>	<b>\$45,000.00</b>		<b>\$54,750.00</b>
Income from Branch Out	\$1,675.00		\$0.00	\$1,600.00		\$0.00
<b>Dues Income</b>						
Membership Dues	\$16,687.00	\$17,824.00	\$18,182.00	\$18,000.00		\$18,000.00
<b>Miscellaneous/Other Income</b>						
BookMarks	\$240.00	\$200.00	\$160.00	\$200.00		\$200.00
Prairie Pasque				\$0.00		\$0.00
Sales & Miscellaneous	\$65.62	\$393.29	\$880.10	\$100.00		\$100.00
Interest Income		\$200.00		\$200.00		\$200.00
Grant Income/LSTA	\$229.69			\$0.00		\$0.00
Leon Raney Fund		\$2,500.00		\$2,500.00		
<b>Total Income</b>	<b>\$71,603.11</b>	<b>\$71,053.79</b>		<b>\$67,600.00</b>		<b>\$73,250.00</b>
<b>EXPENSES</b>						
<b>Conference Expense</b>						
Conference Gifts		\$0.00		\$0.00		
Receptions/Breaks	\$19,179.27	\$19,097.34	\$30,848.72	\$18,000.00		\$19,200.00
Decorations		\$0.00		\$0.00		
Equipment Rental		\$379.33		\$500.00		\$1,000.00
Printing/Postage	\$873.95	\$713.69		\$500.00		\$875.00
Speakers/Presenters	\$7,354.17	\$11,084.37	\$7,980.61	\$9,475.00		\$12,400.00
Other Expense	\$237.61	\$191.13		\$0.00		

	2016 ACTUAL	2017 ACTUAL	2018 ACTUAL	2019 Proposed	2019 ACTUAL	2020 Proposed
<b>Total Conf. Expense</b>	<b>\$27,645.00</b>	<b>\$31,465.86</b>		<b>\$28,475.00</b>		<b>\$30,575.00</b>
<b>Branch Out Expense</b>						
Lunch Expense	\$659.71	\$0.00		\$700.00		\$0.00
Speakers	\$1500.00	\$0.00		\$500.00		\$0.00
Other	\$106.50	\$0.00		\$100.00		\$0.00
<b>Officer and Committee expenses</b>						
ALA Councilor	\$3,188.06	\$3,441.44	\$3,733.91	\$3,400.00		\$3,200.00
MPLA Representative	\$1,285.22	\$1,104.51	\$1,126.87	\$1,100.00		\$1,100.00
MPLA Leadership Institute	\$1,100.00	\$0.00	\$600.00	\$0.00		\$1,100.00
Auditing Committee	\$12.75	\$0.00	\$3,507.50	\$0.00		\$0.00
Library Issues	\$2,439.86	\$4,160.90	\$3,657.00	\$2,500.00		\$2,500.00
Professional Development	\$2,200.00	\$1,300.00	\$1,750.00	\$2,500.00		\$2,500.00
Public Relations (Awards Committee)	\$652.52	\$373.65	\$207.94	\$400.00		\$400.00
<b>Dues Payable</b>						
ALA/MPLA/AASL	\$325.00	\$450.00	\$225.00	\$325.00		\$325.00
<b>Section Expenses</b>						
Academic/Health/Special	\$50.00	\$50.00	\$54.47	\$100.00		\$100.00
Library Support Staff	\$0.00	\$0.00		\$0.00		\$0.00
Public Library/Trustees (Institute Meals)	\$100.00	\$0.00	\$351.65	\$100.00		\$400.00
School (Institute Meals)	\$500.00	\$674.40	\$225.00	\$400.00		\$400.00
<b>Contracted Labor</b>						
Editor	\$3,600.00	\$3,900.00	\$3,945.57	\$3,600.00		\$4,000.00
Executive Secretary/Treasurer	\$6,500.00	\$7,500.00	\$6,500.00	\$6,500.00		\$6,500.00
Contract Labor Travel Expenses	\$800.00	\$671.57	\$410.07	\$400.00		\$400.00
Lobbyist	\$10,000.00	\$9,625.00	\$9,625.00	\$9,650.00		\$9,650.00
Strategic Planning				\$0.00		\$0.00

	2016 ACTUAL	2017 ACTUAL	2018 ACTUAL	2019 Proposed	2019 ACTUAL	2020 Proposed
<b>Donations</b>						
Freedom to Read Foundation	\$50.00	\$0.00	\$50.00	\$0.00		
ALA Legislative Day	\$100.00	\$0.00		\$0.00		
<b>Other Expense</b>						
Bank Service Charges	\$1,246.15	\$1,307.09	\$1,621.96	\$1,300.00		\$1,300.00
Printing/Reproduction			\$165.00	\$0.00		\$0.00
BooksMarks Publishing	\$883.92	\$1104.78	\$1,164.32	\$1,000.00		\$1,100.00
Hosting Website	\$2,310.00	\$2,600.64	\$2,536.45	\$2,400.00		\$2,500.00
Executive Board Expense	\$142.35	\$320.59	\$360.44	\$200.00		\$350.00
Marketing/SDLA Projects	\$265.61	\$186.78	\$0.00	\$300.00		\$300.00
Office Supplies	\$363.71	\$221.96	\$0.00	\$300.00		\$300.00
Marketing/LSTA				\$0.00		
Postage/Delivery	\$217.82	\$514.72	\$329.00	\$500.00		\$500.00
Contingency/Miscellaneous	\$319.50	\$119.46		\$350.00		\$350.00
Liability Insurance	\$250.00		\$295.00	\$0.00		\$0.00
Promotional/Misc			\$1,895.35	\$0.00		
Taxes	\$450.12	\$492.50	\$1,228.50	\$500.00		\$500.00
Other	\$785.14	\$6,592.39				
<b>Total Expenses</b>	<b>\$66,630.45</b>	<b>\$57,644.09</b>		<b>\$67,600.00</b>		<b>\$70,350.00</b>
Net Income	\$4,972.66	\$13,409.70		\$0.00		\$2,900.00