

South Dakota Library Association
Profit & Loss Budget vs. Actual
 January through December 2020

	Jan - Dec 20	Budget	\$ Over Budget
Income			
Amazon Smile	28.89	0.00	28.89
Uncategorized Income	0.00	0.00	0.00
Annual Conference Income			
Exhibitor Registration	200.00	6,000.00	(5,800.00)
Exhibitor Reg via cc	450.00	7,000.00	(6,550.00)
Conference Advertising	0.00	750.00	(750.00)
Conference Registration	390.00	16,000.00	(15,610.00)
Conf reg via cc	0.00	20,000.00	(20,000.00)
Total Annual Conference Income	1,040.00	49,750.00	(48,710.00)
Continuing Education Income			
BranchOut Registrations	0.00	0.00	0.00
Total Continuing Education Income	0.00	0.00	0.00
Membership Dues			
Membership dues via cc pmt	3,645.00	8,000.00	(4,355.00)
Membership dues	3,306.00	10,000.00	(6,694.00)
Membership Dues - Other	0.00	438.00	(438.00)
Total Membership Dues	6,951.00	18,438.00	(11,487.00)
Miscellaneous Income			
Book Marks Income	60.00	200.00	(140.00)
Sales & Misc-Other Income	0.00	100.00	(100.00)
Total Miscellaneous Income	60.00	300.00	(240.00)
Grants Income	8,100.00		
Other Income			
Leone Raney Interest Dispersment	0.00	0.00	0.00
Marketing/SDLA Projects	0.00	300.00	(300.00)
Interest Income	1.13	200.00	(198.87)
Additional funds to balance	6,000.00	0.00	6,000.00
Total Other Income	6,001.13	500.00	5,501.13
Total Income	22,181.02	68,988.00	(46,806.98)
Expense			
Refund			
Annual Conference	0.00	0.00	0.00
Total Refund	0.00	0.00	0.00
Liason's expense			
ALA Councilor Expense	1,900.00	3,200.00	(1,300.00)
MPLA Councilor Expense	0.00	1,100.00	(1,100.00)
Leadership Institute Expense	0.00	1,100.00	(1,100.00)
Total Liason's expense	1,900.00	5,400.00	(3,500.00)
Annual Conference Expense			
Convention Site/Reception/Breaks	0.00	19,200.00	(19,200.00)
Equipment Rental	0.00	1,000.00	(1,000.00)
Printing/postage	0.00	875.00	(875.00)
Speakers			
Speaker Fees	0.00	9,400.00	(9,400.00)
Speaker Expenses	0.00	0.00	0.00
Total Speakers	0.00	9,400.00	(9,400.00)
Conference Gifts	0.00	0.00	0.00
Conference-other expense	0.00	0.00	0.00
Total Annual Conference Expense	0.00	30,475.00	(30,475.00)

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Continuing Education Expense			
BranchOut Expense			
Other	0.00	0.00	0.00
Lunch Expense	0.00	0.00	0.00
Speakers	0.00	0.00	0.00
Total BranchOut Expense	0.00	0.00	0.00
Spring Forum East Expense	0.00	0.00	0.00
Spring Forum West Expense	0.00	36.70	(36.70)
Total Continuing Education Expense	0.00	36.70	(36.70)
Committee Expenses			
Certification/Accreditation	0.00	0.00	0.00
Library Issues	2,330.71	2,500.00	(169.29)
Prof Development/Scholarships	0.00	2,500.00	(2,500.00)
Public Relations/Awards	0.00	400.00	(400.00)
Total Committee Expenses	2,330.71	5,400.00	(3,069.29)
Section Expenses			
Academic/Health/Special Public/Trustee	0.00	100.00	(100.00)
Public/Trustee-Other	0.00	0.00	0.00
Public/Trustee - Other	0.00	400.00	(400.00)
Total Public/Trustee	0.00	400.00	(400.00)
School			
YA Reading Program	0.00	0.00	0.00
Total School	0.00	0.00	0.00
Total Section Expenses	0.00	500.00	(500.00)
Contract Labor			
Contract Labor travel expenses	330.96	400.00	(69.04)
Book Marks editor	1,500.00	4,000.00	(2,500.00)
Executive Secretary	3,000.00	6,500.00	(3,500.00)
Lobbyist	9,625.00	9,650.00	(25.00)
Contract Labor - Other	300.00		
Total Contract Labor	14,755.96	20,550.00	(5,794.04)
Donations expense			
Freedom to Read Foundation	0.00	0.00	0.00
Total Donations expense	0.00	0.00	0.00
Other Expenses			
Liability Insurance	350.00	0.00	350.00
Contributions - Raney Endowment	0.00	0.00	0.00
Dues (ALA,MPLA,AASL)	425.00	325.00	100.00
Bank Service Charges	202.58	1,300.00	(1,097.42)
Book Marks Publishing	595.34	1,300.00	(704.66)
Website hosting	2,491.94	2,500.00	(8.06)
Executive Board Expenses	56.19	350.00	(293.81)
Office Supplies	8.51	300.00	(291.49)
Postage and Delivery	65.23	500.00	(434.77)
President's Contingency/Misc	0.00	0.00	0.00
Taxes	10.40	500.00	(489.60)
Total Other Expenses	4,205.19	7,075.00	(2,869.81)
Total Expense	23,191.86	69,436.70	(46,244.84)
Net Income	(1,010.84)	(448.70)	(562.14)