

South Dakota Library Association
Profit & Loss Budget vs. Actual
 January through December 2019

	Jan - Dec 19	Budget	\$ Over Budget
Income			
Uncategorized Income	0.00	0.00	0.00
Annual Conference Income			
Conf sponsor/donations	0.00	2,000.00	(2,000.00)
Exhibitor Registration	2,520.00	5,000.00	(2,480.00)
Exhibitor Reg via cc	1,875.00	6,000.00	(4,125.00)
Conference Advertising	300.00	1,000.00	(700.00)
Conference Registration	255.00	13,000.00	(12,745.00)
Conf reg via cc	585.00	18,000.00	(17,415.00)
Total Annual Conference Income	5,535.00	45,000.00	(39,465.00)
Continuing Education Income			
BranchOut Registrations	600.00	1,600.00	(1,000.00)
Total Continuing Education Income	600.00	1,600.00	(1,000.00)
Membership Dues			
Membership dues via cc pmt	4,120.00	0.00	4,120.00
Membership dues	3,709.50	18,000.00	(14,290.50)
Membership Dues - Other	80.00		
Total Membership Dues	7,909.50	18,000.00	(10,090.50)
Miscellaneous Income			
Book Marks Income	20.00	200.00	(180.00)
Raffle/Auction Income	0.00	0.00	0.00
Sales & Misc-Other Income	30.24	100.00	(69.76)
Total Miscellaneous Income	50.24	300.00	(249.76)
Other Income			
Leone Raney Interest Dispersment	0.00	0.00	0.00
Interest Income	109.53	200.00	(90.47)
Additional funds to balance	1,243.60		
Other Income - Other	0.00	0.00	0.00
Total Other Income	1,353.13	200.00	1,153.13
Total Income	15,447.87	65,100.00	(49,652.13)
Expense			
Amazon Smile	(15.39)		
Liason's expense			
ALA Councilor Expense	1,249.00	3,400.00	(2,151.00)
MPLA Councilor Expense	114.34	1,100.00	(985.66)
Total Liason's expense	1,363.34	4,500.00	(3,136.66)

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Annual Conference Expense			
ConventionSite/Reception/Breaks	0.00	18,000.00	(18,000.00)
Equipment Rental	0.00	500.00	(500.00)
Printing/postage	0.00	500.00	(500.00)
Speakers			
Speaker Fees	1,243.60	9,475.00	(8,231.40)
Speaker Expenses	0.00	0.00	0.00
Total Speakers	1,243.60	9,475.00	(8,231.40)
Conference-other expense	236.00	0.00	236.00
Total Annual Conference Expense	1,479.60	28,475.00	(26,995.40)
Continuing Education Expense			
BranchOut Expense			
Other	0.00	100.00	(100.00)
Lunch Expense	0.00	700.00	(700.00)
Speakers	0.00	500.00	(500.00)
Total BranchOut Expense	0.00	1,300.00	(1,300.00)
Spring Forum East Expense	55.18		
Spring Forum West Expense	36.70		
Total Continuing Education Expense	91.88	1,300.00	(1,208.12)
Committee Expenses			
Library Issues	2,462.29	3,500.00	(1,037.71)
Prof Development/Scholarships	1,000.00	2,500.00	(1,500.00)
Public Relations/Awards	0.00	400.00	(400.00)
Total Committee Expenses	3,462.29	6,400.00	(2,937.71)
Section Expenses			
Academic/Health/Special	0.00	100.00	(100.00)
Public/Trustee			
Public/Trustee-Other	321.44		
Public/Trustee - Other	0.00	100.00	(100.00)
Total Public/Trustee	321.44	100.00	221.44
School	0.00	400.00	(400.00)
Total Section Expenses	321.44	600.00	(278.56)

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Contract Labor			
Contract Labor travel expenses	205.80	400.00	(194.20)
Book Marks editor	1,800.00	3,600.00	(1,800.00)
Executive Secretary	3,000.00	6,500.00	(3,500.00)
Lobbyist	9,625.00	9,650.00	(25.00)
Total Contract Labor	14,630.80	20,150.00	(5,519.20)
Other Expenses			
Liability Insurance	299.00	0.00	299.00
Contributions - Raney Endowment	0.00	0.00	0.00
Dues (ALA,MPLA,AASL)	200.00	325.00	(125.00)
Bank Service Charges	323.66	1,300.00	(976.34)
Book Marks Publishing	543.15	1,000.00	(456.85)
Website hosting	34.40	2,400.00	(2,365.60)
Executive Board Expenses	359.47	200.00	159.47
Marketing/SDLA Projects	0.00	300.00	(300.00)
Office Supplies	0.00	300.00	(300.00)
Postage and Delivery	73.68	500.00	(426.32)
President's Contingency/Misc	0.00	350.00	(350.00)
Taxes	1,350.16	500.00	850.16
Other Expenses - Other	0.00	0.00	0.00
Total Other Expenses	3,183.52	7,175.00	(3,991.48)
Total Expense	24,517.48	68,600.00	(44,082.52)
Net Income	(9,069.61)	(3,500.00)	(5,569.61)