

**South Dakota Library Association**  
**Profit & Loss Budget vs. Actual**  
 January through December 2019

	Jan - Dec 19	Budget	\$ Over Budget
<b>Income</b>			
Amazon Smile	55.52		
Uncategorized Income	6,000.00	0.00	6,000.00
<b>Annual Conference Income</b>			
Conf sponsor/donations	0.00	2,000.00	(2,000.00)
Exhibitor Registration	3,705.00	5,000.00	(1,295.00)
Exhibitor Reg via cc	3,965.00	6,000.00	(2,035.00)
Conference Advertising	500.00	1,000.00	(500.00)
Conference Registration	12,664.00	13,000.00	(336.00)
Conf reg via cc	20,280.00	18,000.00	2,280.00
<b>Total Annual Conference Income</b>	<b>41,114.00</b>	<b>45,000.00</b>	<b>(3,886.00)</b>
<b>Continuing Education Income</b>			
BranchOut Registrations	1,780.00	1,600.00	180.00
<b>Total Continuing Education Income</b>	<b>1,780.00</b>	<b>1,600.00</b>	<b>180.00</b>
<b>Membership Dues</b>			
Membership dues via cc pmt	8,475.00	0.00	8,475.00
Membership dues	6,043.50	18,000.00	(11,956.50)
Membership Dues - Other	295.50		
<b>Total Membership Dues</b>	<b>14,814.00</b>	<b>18,000.00</b>	<b>(3,186.00)</b>
<b>Miscellaneous Income</b>			
Book Marks Income	20.00	200.00	(180.00)
Raffle/Auction Income	20.00	0.00	20.00
Sales & Misc-Other Income	260.00	100.00	160.00
<b>Total Miscellaneous Income</b>	<b>300.00</b>	<b>300.00</b>	<b>0.00</b>
<b>Other Income</b>			
Leone Raney Interest Dispersment	7,387.96	0.00	7,387.96
Interest Income	306.45	200.00	106.45
Additional funds to balance	1,243.60		
Other Income - Other	0.00	0.00	0.00
<b>Total Other Income</b>	<b>8,938.01</b>	<b>200.00</b>	<b>8,738.01</b>
<b>Total Income</b>	<b>73,001.53</b>	<b>65,100.00</b>	<b>7,901.53</b>
<b>Expense</b>			
<b>Refund</b>			
Annual Conference	470.00		
<b>Total Refund</b>	<b>470.00</b>		
<b>Liason's expense</b>			
ALA Councilor Expense	2,364.88	3,400.00	(1,035.12)
MPLA Councilor Expense	114.34	1,100.00	(985.66)
<b>Total Liason's expense</b>	<b>2,479.22</b>	<b>4,500.00</b>	<b>(2,020.78)</b>
<b>Annual Conference Expense</b>			
Convention Site/Reception/Breaks	27,617.03	18,000.00	9,617.03
Equipment Rental	0.00	500.00	(500.00)
Printing/postage	0.00	500.00	(500.00)
<b>Speakers</b>			
Speaker Fees	6,415.32	9,475.00	(3,059.68)
Speaker Expenses	2,079.27	0.00	2,079.27
<b>Total Speakers</b>	<b>8,494.59</b>	<b>9,475.00</b>	<b>(980.41)</b>
Conference Gifts	50.00		
Conference-other expense	1,096.09	0.00	1,096.09
<b>Total Annual Conference Expense</b>	<b>37,257.71</b>	<b>28,475.00</b>	<b>8,782.71</b>

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<b>Continuing Education Expense</b>			
BranchOut Expense			
Other	20.00	100.00	(80.00)
Lunch Expense	1,007.46	700.00	307.46
Speakers	590.00	500.00	90.00
<b>Total BranchOut Expense</b>	<b>1,617.46</b>	<b>1,300.00</b>	<b>317.46</b>
Spring Forum East Expense	55.18		
Spring Forum West Expense	36.70		
<b>Total Continuing Education Expense</b>	<b>1,709.34</b>	<b>1,300.00</b>	<b>409.34</b>
<b>Committee Expenses</b>			
Certification/Accreditation	10.00		
Library Issues	2,462.29	3,500.00	(1,037.71)
Prof Development/Scholarships	1,900.00	2,500.00	(600.00)
Public Relations/Awards	248.15	400.00	(151.85)
<b>Total Committee Expenses</b>	<b>4,620.44</b>	<b>6,400.00</b>	<b>(1,779.56)</b>
<b>Section Expenses</b>			
Academic/Health/Special Public/Trustee	0.00	100.00	(100.00)
Public/Trustee-Other	321.44		
Public/Trustee - Other	0.00	100.00	(100.00)
<b>Total Public/Trustee</b>	<b>321.44</b>	<b>100.00</b>	<b>221.44</b>
School	0.00	400.00	(400.00)
<b>Total Section Expenses</b>	<b>321.44</b>	<b>600.00</b>	<b>(278.56)</b>
<b>Contract Labor</b>			
Contract Labor travel expenses	512.40	400.00	112.40
Book Marks editor	3,600.00	3,600.00	0.00
Executive Secretary	6,000.00	6,500.00	(500.00)
Lobbyist	9,625.00	9,650.00	(25.00)
<b>Total Contract Labor</b>	<b>19,737.40</b>	<b>20,150.00</b>	<b>(412.60)</b>
<b>Other Expenses</b>			
Liability Insurance	299.00	0.00	299.00
Contributions - Raney Endowment	810.72	0.00	810.72
Dues (ALA,MPLA,AASL)	200.00	325.00	(125.00)
Bank Service Charges	1,430.05	1,300.00	130.05
Book Marks Publishing	825.38	1,000.00	(174.62)
Website hosting	2,484.98	2,400.00	84.98
Executive Board Expenses	232.18	200.00	32.18
Marketing/SDLA Projects	0.00	300.00	(300.00)
Grants and Scholarships	800.00		
Office Supplies	377.07	300.00	77.07
Postage and Delivery	355.34	500.00	(144.66)
President's Contingency/Misc	125.62	350.00	(224.38)
Taxes	1,350.16	500.00	850.16
Other Expenses - Other	0.00	0.00	0.00
<b>Total Other Expenses</b>	<b>9,290.50</b>	<b>7,175.00</b>	<b>2,115.50</b>
<b>Total Expense</b>	<b>75,886.05</b>	<b>68,600.00</b>	<b>7,286.05</b>
<b>Net Income</b>	<b>(2,884.52)</b>	<b>(3,500.00)</b>	<b>615.48</b>