

South Dakota Library Association
Profit & Loss Budget vs. Actual
 January through December 2017

	Jan - Dec 17	Budget	\$ Over Budget
Income			
Annual Conference Income			
Conf sponsor/donations	0.00	4,500.00	(4,500.00)
Exhibitor Registration	2,700.00	10,825.00	(8,125.00)
Exhibitor Reg via cc	2,705.00		
Conference Advertising	1,025.00	800.00	225.00
Conference Registration	190.00	32,000.00	(31,810.00)
Conf reg via cc	380.00		
Total Annual Conference Income	7,000.00	48,125.00	(41,125.00)
Membership Dues			
Membership dues via cc pmt	4,885.00		
Membership dues	4,521.50		
Membership Dues - Other	0.00	20,000.00	(20,000.00)
Total Membership Dues	9,406.50	20,000.00	(10,593.50)
Miscellaneous Income			
Book Marks Income	120.00		
Sales & Misc-Other Income	21.73		
Total Miscellaneous Income	141.73		
Other Income			
Prof Dev/Schol Reserve Fund Int	0.00	2,500.00	(2,500.00)
Interest Income	95.29	200.00	(104.71)
Other Income - Other	3,647.83		
Total Other Income	3,743.12	2,700.00	1,043.12
Total Income	20,291.35	70,825.00	(50,533.65)
Expense			
Liason's expense			
ALA Councilor Expense	1,537.48	3,500.00	(1,962.52)
MPLA Councilor Expense	0.00	1,200.00	(1,200.00)
Leadership Institute Expense	0.00	0.00	0.00
Total Liason's expense	1,537.48	4,700.00	(3,162.52)
Annual Conference Expense			
ConventionSite/Reception/Breaks	0.00	18,500.00	(18,500.00)
Equipment Rental	0.00	1,000.00	(1,000.00)
Printing/postage	221.23	600.00	(378.77)
Speakers			
Speaker Fees	150.00		
Speakers - Other	0.00	10,000.00	(10,000.00)
Total Speakers	150.00	10,000.00	(9,850.00)
Total Annual Conference Expense	371.23	30,100.00	(29,728.77)
Continuing Education Expense			
BranchOut Expense	0.00	0.00	0.00
Total Continuing Education Expense	0.00	0.00	0.00
Committee Expenses			
Auditing	0.00	0.00	0.00
Bylaws	0.00	0.00	0.00
Library Issues	4,160.90	3,500.00	660.90
Prof Development/Scholarships	450.00	2,500.00	(2,050.00)
Public Relations/Awards	0.00	600.00	(600.00)
Total Committee Expenses	4,610.90	6,600.00	(1,989.10)

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Section Expenses			
Academic/Health/Special	0.00	50.00	(50.00)
Library Support Staff	0.00	0.00	0.00
Public/Trustee	0.00	100.00	(100.00)
School	354.40	500.00	(145.60)
Total Section Expenses	354.40	650.00	(295.60)
Contract Labor			
Contract Labor travel expenses	201.36	800.00	(598.64)
Strategic Planning	0.00	0.00	0.00
Book Marks editor	1,500.00	3,600.00	(2,100.00)
Executive Secretary	2,500.00	6,500.00	(4,000.00)
Lobbyist	9,625.00	10,000.00	(375.00)
Total Contract Labor	13,826.36	20,900.00	(7,073.64)
Donations expense			
Natl Library Legislative Day	0.00	100.00	(100.00)
Freedom to Read Foundation	0.00	50.00	(50.00)
Total Donations expense	0.00	150.00	(150.00)
Other Expenses			
Dues (ALA,MPLA,AASL)	125.00	325.00	(200.00)
Bank Service Charges	347.48	1,500.00	(1,152.52)
Book Marks Publishing	516.53	1,000.00	(483.47)
Website hosting	2,570.41	2,200.00	370.41
Executive Board Expenses	289.30	500.00	(210.70)
Marketing/SDLA Projects	186.78	300.00	(113.22)
Office Supplies	126.75	400.00	(273.25)
Postage and Delivery	217.09	500.00	(282.91)
President's Contingency/Misc	0.00	500.00	(500.00)
Taxes	492.50	500.00	(7.50)
Other Expenses - Other	6,191.68		
Total Other Expenses	11,063.52	7,725.00	3,338.52
Total Expense	31,763.89	70,825.00	(39,061.11)
Net Income	(11,472.54)	0.00	(11,472.54)