

**South Dakota Library Association**  
**Profit & Loss Budget vs. Actual**  
 January through December 2017

	Jan - Dec 17	Budget	\$ Over Budget
<b>Income</b>			
<b>Annual Conference Income</b>			
Conf sponsor/donations	2,700.00	4,500.00	(1,800.00)
Exhibitor Registration	4,575.00	10,825.00	(6,250.00)
Exhibitor Reg via cc	5,530.00		
Conference Advertising	1,350.00	800.00	550.00
Conference Registration	10,285.00	32,000.00	(21,715.00)
Conf reg via cc	16,936.25		
<b>Total Annual Conference Income</b>	<b>41,376.25</b>	<b>48,125.00</b>	<b>(6,748.75)</b>
<b>Membership Dues</b>			
Membership dues via cc pmt	8,535.00		
Membership dues	7,036.50		
Membership Dues - Other	0.00	20,000.00	(20,000.00)
<b>Total Membership Dues</b>	<b>15,571.50</b>	<b>20,000.00</b>	<b>(4,428.50)</b>
<b>Miscellaneous Income</b>			
Book Marks Income	200.00		
Raffle/Auction Income	371.56		
Sales & Misc-Other Income	21.73		
<b>Total Miscellaneous Income</b>	<b>593.29</b>		
<b>Other Income</b>			
Prof Dev/Schol Reserve Fund Int	0.00	2,500.00	(2,500.00)
Interest Income	5,783.30	200.00	5,583.30
Other Income - Other	3,664.75		
<b>Total Other Income</b>	<b>9,448.05</b>	<b>2,700.00</b>	<b>6,748.05</b>
<b>Total Income</b>	<b>66,989.09</b>	<b>70,825.00</b>	<b>(3,835.91)</b>
<b>Expense</b>			
<b>Liason's expense</b>			
ALA Councilor Expense	3,441.44	3,500.00	(58.56)
MPLA Councilor Expense	1,104.51	1,200.00	(95.49)
Leadership Institute Expense	0.00	0.00	0.00
<b>Total Liason's expense</b>	<b>4,545.95</b>	<b>4,700.00</b>	<b>(154.05)</b>
<b>Annual Conference Expense</b>			
ConventionSite/Reception/Breaks	19,097.34	18,500.00	597.34
Equipment Rental	379.33	1,000.00	(620.67)
Printing/postage	713.69	600.00	113.69
<b>Speakers</b>			
Speaker Fees	10,050.00		
Speaker Expenses	1,034.37		
Speakers - Other	0.00	10,000.00	(10,000.00)
<b>Total Speakers</b>	<b>11,084.37</b>	<b>10,000.00</b>	<b>1,084.37</b>
Conference-other expense	191.13		
<b>Total Annual Conference Expense</b>	<b>31,465.86</b>	<b>30,100.00</b>	<b>1,365.86</b>
<b>Continuing Education Expense</b>			
BranchOut Expense	0.00	0.00	0.00
<b>Total Continuing Education Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Committee Expenses</b>			
Auditing	0.00	0.00	0.00
Bylaws	0.00	0.00	0.00
Library Issues	4,160.90	3,500.00	660.90
Prof Development/Scholarships	1,300.00	2,500.00	(1,200.00)
Public Relations/Awards	373.65	600.00	(226.35)
<b>Total Committee Expenses</b>	<b>5,834.55</b>	<b>6,600.00</b>	<b>(765.45)</b>

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<b>Section Expenses</b>			
Academic/Health/Special	50.00	50.00	0.00
Library Support Staff	0.00	0.00	0.00
Public/Trustee	0.00	100.00	(100.00)
School	674.40	500.00	174.40
<b>Total Section Expenses</b>	724.40	650.00	74.40
<b>Contract Labor</b>			
Contract Labor travel expenses	671.57	800.00	(128.43)
Strategic Planning	0.00	0.00	0.00
Book Marks editor	3,300.00	3,600.00	(300.00)
Executive Secretary	5,500.00	6,500.00	(1,000.00)
Lobbyist	9,625.00	10,000.00	(375.00)
<b>Total Contract Labor</b>	19,096.57	20,900.00	(1,803.43)
<b>Donations expense</b>			
Natl Library Legislative Day	0.00	100.00	(100.00)
Freedom to Read Foundation	0.00	50.00	(50.00)
<b>Total Donations expense</b>	0.00	150.00	(150.00)
<b>Other Expenses</b>			
Contributions - Raney Endowment	203.39		
Dues (ALA,MPLA,AASL)	125.00	325.00	(200.00)
Bank Service Charges	1,273.36	1,500.00	(226.64)
Book Marks Publishing	838.53	1,000.00	(161.47)
Website hosting	2,590.41	2,200.00	390.41
Executive Board Expenses	320.59	500.00	(179.41)
Marketing/SDLA Projects	186.78	300.00	(113.22)
Office Supplies	158.00	400.00	(242.00)
Postage and Delivery	460.17	500.00	(39.83)
President's Contingency/Misc	119.46	500.00	(380.54)
Taxes	492.50	500.00	(7.50)
Other Expenses - Other	6,389.00		
<b>Total Other Expenses</b>	13,157.19	7,725.00	5,432.19
<b>Total Expense</b>	74,824.52	70,825.00	3,999.52
<b>Net Income</b>	<b>(7,835.43)</b>	<b>0.00</b>	<b>(7,835.43)</b>