

South Dakota Library Association
Profit & Loss Budget vs. Actual
 January through December 2017

	Jan - Dec 17	Budget	\$ Over Budget
Income			
Annual Conference Income			
Conf sponsor/donations	2,700.00	4,500.00	(1,800.00)
Exhibitor Registration	4,575.00	10,825.00	(6,250.00)
Exhibitor Reg via cc	5,530.00		
Conference Advertising	1,350.00	800.00	550.00
Conference Registration	10,285.00	32,000.00	(21,715.00)
Conf reg via cc	16,936.25		
Total Annual Conference Income	41,376.25	48,125.00	(6,748.75)
Membership Dues			
Membership dues via cc pmt	8,535.00		
Membership dues	7,036.50		
Membership Dues - Other	0.00	20,000.00	(20,000.00)
Total Membership Dues	15,571.50	20,000.00	(4,428.50)
Miscellaneous Income			
Book Marks Income	200.00		
Raffle/Auction Income	371.56		
Sales & Misc-Other Income	21.73		
Total Miscellaneous Income	593.29		
Other Income			
Prof Dev/Schol Reserve Fund Int	0.00	2,500.00	(2,500.00)
Interest Income	5,783.30	200.00	5,583.30
Other Income - Other	3,664.75		
Total Other Income	9,448.05	2,700.00	6,748.05
Total Income	66,989.09	70,825.00	(3,835.91)
Expense			
Liason's expense			
ALA Councilor Expense	3,441.44	3,500.00	(58.56)
MPLA Councilor Expense	1,104.51	1,200.00	(95.49)
Leadership Institute Expense	0.00	0.00	0.00
Total Liason's expense	4,545.95	4,700.00	(154.05)
Annual Conference Expense			
ConventionSite/Reception/Breaks	19,097.34	18,500.00	597.34
Equipment Rental	379.33	1,000.00	(620.67)
Printing/postage	713.69	600.00	113.69
Speakers			
Speaker Fees	10,050.00		
Speaker Expenses	1,034.37		
Speakers - Other	0.00	10,000.00	(10,000.00)
Total Speakers	11,084.37	10,000.00	1,084.37
Conference-other expense	191.13		
Total Annual Conference Expense	31,465.86	30,100.00	1,365.86
Continuing Education Expense			
BranchOut Expense	0.00	0.00	0.00
Total Continuing Education Expense	0.00	0.00	0.00
Committee Expenses			
Auditing	0.00	0.00	0.00
Bylaws	0.00	0.00	0.00
Library Issues	4,160.90	3,500.00	660.90
Prof Development/Scholarships	1,300.00	2,500.00	(1,200.00)
Public Relations/Awards	373.65	600.00	(226.35)
Total Committee Expenses	5,834.55	6,600.00	(765.45)

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Section Expenses			
Academic/Health/Special	50.00	50.00	0.00
Library Support Staff	0.00	0.00	0.00
Public/Trustee	0.00	100.00	(100.00)
School	674.40	500.00	174.40
Total Section Expenses	724.40	650.00	74.40
Contract Labor			
Contract Labor travel expenses	671.57	800.00	(128.43)
Strategic Planning	0.00	0.00	0.00
Book Marks editor	3,300.00	3,600.00	(300.00)
Executive Secretary	5,500.00	6,500.00	(1,000.00)
Lobbyist	9,625.00	10,000.00	(375.00)
Total Contract Labor	19,096.57	20,900.00	(1,803.43)
Donations expense			
Natl Library Legislative Day	0.00	100.00	(100.00)
Freedom to Read Foundation	0.00	50.00	(50.00)
Total Donations expense	0.00	150.00	(150.00)
Other Expenses			
Contributions - Raney Endowment	203.39		
Dues (ALA,MPLA,AASL)	125.00	325.00	(200.00)
Bank Service Charges	1,273.36	1,500.00	(226.64)
Book Marks Publishing	838.53	1,000.00	(161.47)
Website hosting	2,590.41	2,200.00	390.41
Executive Board Expenses	320.59	500.00	(179.41)
Marketing/SDLA Projects	186.78	300.00	(113.22)
Office Supplies	158.00	400.00	(242.00)
Postage and Delivery	460.17	500.00	(39.83)
President's Contingency/Misc	119.46	500.00	(380.54)
Taxes	492.50	500.00	(7.50)
Other Expenses - Other	6,389.00		
Total Other Expenses	13,157.19	7,725.00	5,432.19
Total Expense	74,824.52	70,825.00	3,999.52
Net Income	(7,835.43)	0.00	(7,835.43)