

South Dakota Library Association
Profit & Loss Budget vs. Actual
 January through December 2017

	Jan - Dec 17	Budget	\$ Over Budget
Income			
Annual Conference Income			
Conf sponsor/donations	2,700.00	4,500.00	(1,800.00)
Exhibitor Registration	4,125.00	10,825.00	(6,700.00)
Exhibitor Reg via cc	5,405.00		
Conference Advertising	1,350.00	800.00	550.00
Conference Registration	6,172.50	32,000.00	(25,827.50)
Conf reg via cc	14,552.50		
Total Annual Conference Income	34,305.00	48,125.00	(13,820.00)
Membership Dues			
Membership dues via cc pmt	7,945.00		
Membership dues	6,376.50		
Membership Dues - Other	0.00	20,000.00	(20,000.00)
Total Membership Dues	14,321.50	20,000.00	(5,678.50)
Miscellaneous Income			
Book Marks Income	200.00		
Raffle/Auction Income	(233.44)		
Sales & Misc-Other Income	21.73		
Total Miscellaneous Income	(11.71)		
Other Income			
Prof Dev/Schol Reserve Fund Int	0.00	2,500.00	(2,500.00)
Interest Income	2,104.99	200.00	1,904.99
Other Income - Other	3,664.75		
Total Other Income	5,769.74	2,700.00	3,069.74
Total Income	54,384.53	70,825.00	(16,440.47)
Expense			
Liason's expense			
ALA Councilor Expense	3,441.44	3,500.00	(58.56)
MPLA Councilor Expense	0.00	1,200.00	(1,200.00)
Leadership Institute Expense	0.00	0.00	0.00
Total Liason's expense	3,441.44	4,700.00	(1,258.56)
Annual Conference Expense			
ConventionSite/Reception/Breaks	0.00	18,500.00	(18,500.00)
Equipment Rental	0.00	1,000.00	(1,000.00)
Printing/postage	221.23	600.00	(378.77)
Speakers			
Speaker Fees	2,150.00		
Speakers - Other	0.00	10,000.00	(10,000.00)
Total Speakers	2,150.00	10,000.00	(7,850.00)
Conference-other expense	58.40		
Total Annual Conference Expense	2,429.63	30,100.00	(27,670.37)
Continuing Education Expense			
BranchOut Expense	0.00	0.00	0.00
Total Continuing Education Expense	0.00	0.00	0.00
Committee Expenses			
Auditing	0.00	0.00	0.00
Bylaws	0.00	0.00	0.00
Library Issues	4,160.90	3,500.00	660.90
Prof Development/Scholarships	450.00	2,500.00	(2,050.00)
Public Relations/Awards	178.92	600.00	(421.08)
Total Committee Expenses	4,789.82	6,600.00	(1,810.18)

South Dakota Library Association
Profit & Loss Budget vs. Actual
 January through December 2017

	Jan - Dec 17	Budget	\$ Over Budget
Section Expenses			
Academic/Health/Special	50.00	50.00	0.00
Library Support Staff	0.00	0.00	0.00
Public/Trustee	0.00	100.00	(100.00)
School	674.40	500.00	174.40
Total Section Expenses	724.40	650.00	74.40
Contract Labor			
Contract Labor travel expenses	526.40	800.00	(273.60)
Strategic Planning	0.00	0.00	0.00
Book Marks editor	2,400.00	3,600.00	(1,200.00)
Executive Secretary	4,000.00	6,500.00	(2,500.00)
Lobbyist	9,625.00	10,000.00	(375.00)
Total Contract Labor	16,551.40	20,900.00	(4,348.60)
Donations expense			
Natl Library Legislative Day	0.00	100.00	(100.00)
Freedom to Read Foundation	0.00	50.00	(50.00)
Total Donations expense	0.00	150.00	(150.00)
Other Expenses			
Dues (ALA,MPLA,AASL)	125.00	325.00	(200.00)
Bank Service Charges	1,103.86	1,500.00	(396.14)
Book Marks Publishing	782.78	1,000.00	(217.22)
Website hosting	2,585.41	2,200.00	385.41
Executive Board Expenses	306.85	500.00	(193.15)
Marketing/SDLA Projects	186.78	300.00	(113.22)
Office Supplies	158.00	400.00	(242.00)
Postage and Delivery	460.17	500.00	(39.83)
President's Contingency/Misc	0.00	500.00	(500.00)
Taxes	492.50	500.00	(7.50)
Other Expenses - Other	6,389.00		
Total Other Expenses	12,590.35	7,725.00	4,865.35
Total Expense	40,527.04	70,825.00	(30,297.96)
Net Income	13,857.49	0.00	13,857.49