

South Dakota Library Association
Profit & Loss Budget vs. Actual
 January through December 2018

	Jan - Dec 18	Budget	\$ Over Budget
Income			
Annual Conference Income			
Conf sponsor/donations	500.00	5,500.00	(5,000.00)
Exhibitor Registration	3,960.00	12,500.00	(8,540.00)
Exhibitor Reg via cc	2,550.00		
Conference Advertising	1,500.00	1,000.00	500.00
Preconference registrations	975.00		
Conference Registration	450.00	22,000.00	(21,550.00)
Conf reg via cc	1,880.00	15,975.00	(14,095.00)
Total Annual Conference Income	11,815.00	56,975.00	(45,160.00)
Continuing Education Income			
BranchOut Registrations	0.00	1,800.00	(1,800.00)
Total Continuing Education Income	0.00	1,800.00	(1,800.00)
Membership Dues			
Membership dues via cc pmt	4,940.00		
Membership dues	4,292.50		
Membership Dues - Other	100.00	20,000.00	(19,900.00)
Total Membership Dues	9,332.50	20,000.00	(10,667.50)
Miscellaneous Income			
Book Marks Income	0.00	120.00	(120.00)
Sales & Misc-Other Income	0.00	80.00	(80.00)
Total Miscellaneous Income	0.00	200.00	(200.00)
Other Income			
Leone Raney Interest Dispersment	0.00	2,500.00	(2,500.00)
Interest Income	111.16	400.00	(288.84)
Total Other Income	111.16	2,900.00	(2,788.84)
Total Income	21,258.66	81,875.00	(60,616.34)
Expense			
Refund			
Annual Conference	450.00		
Total Refund	450.00		
Amazon Smile	(28.85)		
Reconciliation Discrepancies	103.83		
Liason's expense			
ALA Councilor Expense	1,424.36	3,800.00	(2,375.64)
MPLA Councilor Expense	600.00	1,200.00	(600.00)
Leadership Institute Expense	0.00	1,500.00	(1,500.00)
Total Liason's expense	2,024.36	6,500.00	(4,475.64)
Annual Conference Expense			
Convention Site/Reception/Breaks	200.00	25,000.00	(24,800.00)
Equipment Rental	0.00	500.00	(500.00)
Printing/postage	0.00	500.00	(500.00)
Speakers	0.00	10,000.00	(10,000.00)
Total Annual Conference Expense	200.00	36,000.00	(35,800.00)
Continuing Education Expense			
BranchOut Expense			
Other	0.00	100.00	(100.00)
Lunch Expense	0.00	500.00	(500.00)
Speakers	0.00	1,000.00	(1,000.00)
Total BranchOut Expense	0.00	1,600.00	(1,600.00)
Total Continuing Education Expense	0.00	1,600.00	(1,600.00)

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Committee Expenses			
Auditing	0.00	2,500.00	(2,500.00)
Library Issues	0.00	3,500.00	(3,500.00)
Prof Development/Scholarships	0.00	2,500.00	(2,500.00)
Public Relations/Awards	0.00	950.00	(950.00)
Committee Expenses - Other	2,354.48		
Total Committee Expenses	2,354.48	9,450.00	(7,095.52)
Section Expenses			
Academic/Health/Special	54.47	50.00	4.47
Public/Trustee	0.00	100.00	(100.00)
School	0.00	400.00	(400.00)
Total Section Expenses	54.47	550.00	(495.53)
Contract Labor			
Contract Labor travel expenses	206.79	400.00	(193.21)
Book Marks editor	1,545.57	3,600.00	(2,054.43)
Executive Secretary	3,000.00	6,500.00	(3,500.00)
Lobbyist	9,625.00	9,650.00	(25.00)
Total Contract Labor	14,377.36	20,150.00	(5,772.64)
Donations expense			
Natl Library Legislative Day	1,382.00		
Freedom to Read Foundation	50.00	50.00	0.00
Total Donations expense	1,432.00	50.00	1,382.00
Other Expenses			
Liability Insurance	250.00	250.00	0.00
Dues (ALA,MPLA,AASL)	0.00	325.00	(325.00)
Bank Service Charges	412.88	1,500.00	(1,087.12)
Book Marks Publishing	268.38	800.00	(531.62)
Website hosting	2,499.84	2,400.00	99.84
Executive Board Expenses	33.61	300.00	(266.39)
Marketing/SDLA Projects	0.00	300.00	(300.00)
Grants and Scholarships	400.00		
Office Supplies	0.00	400.00	(400.00)
Postage and Delivery	60.13	500.00	(439.87)
President's Contingency/Misc	0.00	300.00	(300.00)
Promotional Items/Miscellaneous	0.00	250.00	(250.00)
Taxes	1,228.50	500.00	728.50
Total Other Expenses	5,153.34	7,825.00	(2,671.66)
Total Expense	26,120.99	82,125.00	(56,004.01)
Net Income	(4,862.33)	(250.00)	(4,612.33)