

	Huron		Sioux Falls		Pierre		Rapid City		Watertown		Chamberlain	Sioux Falls	Spearfish	
	2012 BUDGET	2012 ACTUAL	2013 BUDGET	2013 ACTUAL	2014 BUDGET	2014 ACTUAL	2015 BUDGET	2015 ACTUAL	2016 BUDGET	2016 ACTUAL	2017 BUDGET	2017 ACTUAL	2018 Proposed	2019 Proposed
INCOME														
Annual Conference Income														
Conference Registration	\$25,000.00	\$23,810.00	\$26,200.00	\$60,355.00	\$17,000.00	\$22,921.00	\$20,000.00	\$17,655.00	\$21,000.00	\$15,866.25	\$32,000.00	\$12,030.00	\$22,000.00	\$13,000.00
Conference Registration via CC	\$3,800.00	\$7,900.00	\$8,000.00	\$27,060.00	\$8,000.00	\$9,690.00	\$8,000.00	\$16,140.00	\$9,000.00	\$14,773.75		\$16,986.25	\$15,975.00	\$18,000.00
Conference Advertising	\$500.00	\$1,150.00	\$500.00	\$1,725.00	\$500.00	\$600.00	\$500.00	\$1015.00	\$700.00	\$750.00	\$800.00	\$1,350.00	\$1,000.00	\$1,000.00
Conf sponsor/donations	\$2,000.00	\$6,900.00	\$2,500.00	\$9,000.00	\$2,500.00	\$6,989.44	\$3,000.00	\$5,650.00	\$4,500.00	\$2,025.00	\$4,500.00	\$2,700.00	\$5,500.00	\$2,000.00
Exhibitor Registration	\$10,000.00	\$10,435.00	\$10,000.00	\$31,870.00	\$10,000.00	\$8,419.00	\$10,000.00	\$13,460.00	\$11,000.00	\$10,165.00	\$10,825.00	\$4,575.00	\$12,500.00	\$5,000.00
Exhibitor Registration via CC												\$5,300.00		\$6,000.00
Total Annual Conf. Income	\$41,300.00	\$50,195.00	\$47,200.00	\$137,900.00	\$43,000.00	\$53,609.44	\$41,500.00	\$53,920.00	\$46,200.00	\$43,600.00	\$48,125.00	\$43,171.25	\$56,975.00	\$45,000.00
Income from Branch Out	\$3,500.00	\$1,305.00	\$0.00	\$0.00	\$2,600.00	\$1,640.00	\$0.00	\$0.00	\$1,500.00	\$1,675.00	\$0.00		\$1,800.00	\$1,600.00
Income from SDACT		\$1,012.00	\$0.00	\$0.00										
Dues Income														
Membership Dues	\$18,000.00	\$14,160.00	\$18,000.00	\$20,802.00	\$18,000.00	\$16,365.00	\$18,000.00	\$17,955.00	\$19,000.00	\$16,687.00	\$20,000.00	\$17,824.00	\$20,000.00	\$18,000.00
Miscellaneous/Other Income														
BookMarks			\$0.00	\$13,121.62				\$360.00		\$240.00		\$200.00	\$120.00	\$200.00
Prairie Pasque	\$200.00	\$20.00		\$51.00		\$5.75		\$2.00					\$0.00	\$0.00
Sales & Miscellaneous			\$0.00	\$0.00				\$75.29		\$65.62		\$393.29	\$80.00	\$100.00
Interest Income	\$250.00	\$353.00	\$200.00	\$312.53	\$200.00	\$220.85	\$200.00	(\$3847.09)	\$200.00		\$200.00	\$200.00	\$400.00	\$200.00
Grant Income/LSTA			\$0.00	\$0.00						\$229.69			\$0.00	\$0.00
Leon Raney Fund	\$2,500.00	\$2,594.00	\$2,500.00	\$2,070.00	\$2,600.00		\$2,600.00		\$2,600.00		\$2500.00		\$2,500.00	\$2,500.00
Other Income										\$9,105.80		\$9,275.41		
Total Income	\$65,750.00	\$71,375.00	\$67,900.00	\$174,257.15	\$66,400.00	\$74,245.60	\$62,300.00	\$68,465.20	\$69,500.00	\$71,603.11	\$70,825.00	\$71,053.79	\$81,875.00	\$67,600.00
EXPENSES														
Conference Expense														
Conference Gifts	\$400.00	\$635.00	\$400.00	\$895.70	\$400.00	\$549.34	\$500.00	\$368.04	\$500.00		\$0.00	\$0.00	\$0.00	\$0.00
Receptions/Breaks	\$16,000.00	\$18,136.00	\$19,885.00	\$61,489.90	\$18,000.00	\$18,477.56	\$18,200.00	\$22,850.00	\$18,500.00	\$19,179.27	\$18,500.00	\$19,097.34	\$25,000.00	\$18,000.00
Decorations	\$0.00	\$46.00	\$0.00	\$350.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00
Equipment Rental	\$200.00	\$694.00	\$200.00	\$1,878.32	\$200.00	\$915.84	\$500.00	\$0.00	\$1,000.00		\$1,000.00	\$379.33	\$500.00	\$500.00
Printing/Postage	\$600.00	\$539.00	\$500.00	\$1,035.84	\$500.00	\$576.31	\$500.00	\$505.36	\$600.00	\$873.95	\$600.00	\$713.69	\$500.00	\$500.00
Speakers/Presenters	\$10,000.00	\$9,136.00	\$15,000.00	\$23,256.62	\$10,000.00	\$11,744.07	\$10,000.00	\$9,679.88	\$10,000.00	\$7,354.17	\$10,000.00	\$11,084.37	\$10,000.00	\$9,475.00
Other Expense	\$0.00	\$168.00	\$0.00	\$22,310.80		\$92.25	\$168.00	\$87.88		\$237.61	\$0.00	\$191.13	\$0.00	\$0.00
Total Conf. Expense	\$27,200.00	\$29,354.00	\$35,985.00	\$111,217.18	\$29,100.00	\$32,355.37	\$29,700.00	\$33,491.16	\$30,600.00	\$27,645.00	\$30,100.00	\$31,465.86	\$36,000.00	\$28,475.00
Branch Out Expense														
Lunch Expense	\$800.00	\$641.00	\$0.00	\$0.00	\$800.00	\$464.59	\$0.00	\$0.00	\$500.00	\$659.71	\$0.00	\$0.00	\$0.00	\$700.00
Speakers	\$2,700.00	\$560.00	\$0.00	\$0.00	\$1,500.00	\$550.00	\$0.00	\$0.00	\$500.00	\$1500.00	\$0.00	\$0.00	\$0.00	\$500.00
Other		\$0.00	\$0.00	\$0.00	\$300.00	\$174.90	\$0.00	\$0.00	\$285.00	\$106.50	\$0.00	\$0.00	\$0.00	\$100.00
Officer and Committee expenses														
ALA Councilor	\$3,800.00	\$3,161.00	\$3,800.00	\$3,384.11	\$3,800.00	\$2,053.01	\$3,800.00	\$3,649.21	\$3,500.00	\$3,188.06	\$3,500.00	\$3,441.44	\$3,500.00	\$3,400.00
MPLA Representative	\$1,500.00	\$271.00	\$1,500.00	\$0.00	\$1,500.00	\$1,492.46	\$1,500.00	\$612.43	\$1,200.00	\$1,285.22	\$1,200.00	\$1,104.51	\$1,200.00	\$1,100.00
MPLA Leadership Institute	\$1,500.00	\$2,815.00	\$0.00	\$0.00	\$1,500.00	\$2,137.50	\$0.00	\$0.00	\$2,000.00	\$1,100.00	\$0.00	\$0.00	\$0.00	\$0.00
						\$0.00								
Auditing Committee							\$3000.00	\$2120.00	\$250.00	\$12.75	\$0.00	\$0.00	\$0.00	\$0.00
Library Issues	\$2,500.00	\$3,435.00	\$2,500.00	\$3,191.31	\$2,500.00	\$2,135.28	\$2,500.00	\$3,242.73	\$2,500.00	\$2,439.86	\$3,500.00	\$4,160.90	\$3,500.00	\$2,500.00
Professional Development	\$2,700.00	\$1,700.00	\$2,700.00	\$2,190.00	\$2,700.00	\$1,750.00	\$2,500.00	\$1,600.00	\$2,500.00	\$2,200.00	\$2,500.00	\$1,300.00	\$2,500.00	\$2,500.00
Public Relations	\$650.00	\$508.00	\$650.00	\$528.68	\$650.00	\$477.70	\$600.00	\$398.60	\$600.00	\$652.52	\$600.00	\$373.65	\$600.00	\$400.00

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Dues Payable														
ALA/MPLA/AASL	\$325.00	\$325.00	\$325.00	\$325.00	\$325.00	\$325.00	\$325.00	\$575.00	\$325.00	\$325.00	\$325.00	\$450.00	\$325.00	\$325.00
Section Expenses														
Academic/Health/Special								\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$100.00
Library Support Staff	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Public Library/Trustees	\$100.00	\$0.00	\$100.00	\$55.10	\$0.00	\$0.00	\$100.00		\$100.00	\$100.00	\$100.00	\$0.00	\$100.00	\$100.00
School		\$163.00	\$0.00	\$108.00	\$200.00	\$308.19	\$200.00	\$263.13	\$100.00	\$500.00	\$500.00	\$674.40	\$400.00	\$400.00
Contracted Labor														
Editor	\$2,100.00	\$2,775.00	\$2,100.00	\$2,100.00	\$2,100.00	\$2,100.00	\$2,100.00	\$2,448.60	\$2,100.00	\$3,600.00	\$3,600.00	\$3,900.00	\$3,600.00	\$3,600.00
Executive Secretary/Treasurer	\$5,400.00	\$5,900.00	\$5,650.00	\$6,150.00	\$6,500.00	\$6,500.00	\$6,500.00	\$7,738.72	\$6,500.00	\$6,500.00	\$6,500.00	\$7,500.00	\$6,500.00	\$6,500.00
Contract Labor Travel Expenses										\$800.00	\$800.00	\$671.57	\$400.00	\$400.00
Lobbyist	\$4,240.00	\$4,320.00	\$4,240.00	\$4,320.00	\$4,240.00	\$5,060.00	\$4,240.00	\$4,240.00	\$4,240.00	\$10,000.00	\$10,000.00	\$9,625.00	\$9,650.00	\$9,650.00
Strategic Planning									\$5,000.00					\$0.00
Donations														
Freedom to Read Foundation	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$0.00	\$100.00	\$0.00
ALA Legislative Day	\$100.00	\$100.00	\$100.00	\$0.00	\$100.00	\$0.00	\$100.00		\$100.00	\$100.00	\$100.00	\$0.00	\$50.00	\$0.00
Other Expense														
Bank Service Charges	\$500.00	\$1,042.00	\$800.00	\$2,077.41	\$800.00	\$1,141.52	\$800.00	\$2309.46	\$1,000.00	\$1,246.15	\$1,500.00	\$1,307.09	\$1,500.00	\$1,300.00
Printing/Reproduction			\$0.00	\$0.00	\$0.00	\$35.34	\$0.00		\$0.00		\$0.00		\$0.00	\$0.00
BooksMarks Publishing	\$800.00	\$214.00	\$600.00	\$648.44	\$800.00	\$353.96	\$800.00	\$1017.46	\$800.00	\$883.92	\$1000.00	\$1104.78	\$1,000.00	\$1,000.00
Hosting Website			\$0.00	\$0.00	\$4,000.00	\$0.00	\$2,200.00	\$2,200.00	\$2,200.00	\$2,310.00	\$2,200.00	\$2,600.64	\$2,200.00	\$2,400.00
Executive Board Expense	\$2,000.00	\$2,153.00	\$2,500.00	\$465.68	\$200.00	\$575.10	\$500.00	\$154.51	\$500.00	\$142.35	\$500.00	\$320.59	\$500.00	\$200.00
Marketing/SDLA Projects			\$0.00	\$275.00	\$500.00		\$485.00	\$0.00	\$300.00	\$265.61	\$300.00	\$186.78	\$300.00	\$300.00
Office Supplies	\$435.00	\$223.00	\$200.00	\$306.69	\$200.00	\$80.52	\$300.00	\$539.32	\$200.00	\$363.71	\$400.00	\$221.96	\$400.00	\$300.00
Marketing/LSTA			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	\$0.00
Postage/Delivery	\$400.00	\$657.00	\$500.00	\$453.73	\$685.00	\$454.50	\$500.00	\$537.37	\$500.00	\$217.82	\$500.00	\$514.72	\$500.00	\$500.00
Contingency/Miscellaneous	\$450.00	\$233.00	\$550.00	\$42.40	\$300.00	\$359.50	\$500.00	\$88.79	\$500.00	\$319.50	\$500.00	\$119.46	\$500.00	\$350.00
Liability Insurance										\$250.00				\$0.00
Promotional/Misc		\$636.00		\$635.99		\$105.99								\$0.00
Taxes	\$300.00	\$770.00	\$500.00	\$10.32	\$500.00	\$1,455.65	\$500.00	\$528.35	\$500.00	\$450.12	\$500.00	\$492.50	\$500.00	\$500.00
Other				\$718.39						\$785.14		\$6,592.39		
Total Expenses	\$65,750.00	\$68,071.00	\$67,900.00	\$141,612.43	\$66,400.00	\$63,270.61	\$63,800.00	\$67,854.84	\$69,500.00	\$66,630.45	\$70,825.00	\$57,644.09	\$81,875.00	\$67,600.00
Net Income				\$32,644.72		\$10,974.99		\$610.36*		\$4,972.66		\$13,409.70		\$0.00