

**South Dakota Library Association**  
**Profit & Loss Budget vs. Actual**  
 January through December 2018

	Jan - Dec 18	Budget	\$ Over Budget
<b>Income</b>			
<b>Annual Conference Income</b>			
Conf sponsor/donations	1,800.00	5,500.00	(3,700.00)
Exhibitor Registration	6,930.00	6,250.00	680.00
Exhibitor Reg via cc	6,040.00	6,250.00	(210.00)
Conference Advertising	1,650.00	1,000.00	650.00
Preconference registrations	975.00		
Conference Registration	11,730.00	22,000.00	(10,270.00)
Conf reg via cc	24,435.00	15,975.00	8,460.00
<b>Total Annual Conference Income</b>	53,560.00	56,975.00	(3,415.00)
<b>Continuing Education Income</b>			
BranchOut Registrations	0.00	1,800.00	(1,800.00)
<b>Total Continuing Education Income</b>	0.00	1,800.00	(1,800.00)
<b>Membership Dues</b>			
Membership dues via cc pmt	9,172.50		
Membership dues	6,882.00		
Membership Dues - Other	0.00	20,000.00	(20,000.00)
<b>Total Membership Dues</b>	16,054.50	20,000.00	(3,945.50)
<b>Miscellaneous Income</b>			
Book Marks Income	160.00	120.00	40.00
Raffle/Auction Income	1,080.10		
Sales & Misc-Other Income	(200.00)	80.00	(280.00)
<b>Total Miscellaneous Income</b>	1,040.10	200.00	840.10
<b>Other Income</b>			
Leone Raney Interest Dispersment	1,572.74	2,500.00	(927.26)
Interest Income	320.56	400.00	(79.44)
<b>Total Other Income</b>	1,893.30	2,900.00	(1,006.70)
<b>Total Income</b>	72,547.90	81,875.00	(9,327.10)
<b>Expense</b>			
<b>Refund</b>			
Annual Conference	2,095.00		
<b>Total Refund</b>	2,095.00		
<b>Amazon Smile</b>	(53.33)		
<b>Liason's expense</b>			
ALA Councilor Expense	3,333.91	3,800.00	(466.09)
MPLA Councilor Expense	0.00	1,200.00	(1,200.00)
Leadership Institute Expense	600.00	1,500.00	(900.00)
<b>Total Liason's expense</b>	3,933.91	6,500.00	(2,566.09)
<b>Annual Conference Expense</b>			
Convention Site/Reception/Breaks	30,848.72	25,000.00	5,848.72
Equipment Rental	0.00	500.00	(500.00)
Printing/postage	0.00	500.00	(500.00)
Speakers			
Speaker Fees	7,480.61		
Speakers - Other	500.00	10,000.00	(9,500.00)
<b>Total Speakers</b>	7,980.61	10,000.00	(2,019.39)
Conference Gifts	252.98		
<b>Total Annual Conference Expense</b>	39,082.31	36,000.00	3,082.31

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	Jan - Dec 18	Budget	\$ Over Budget
<b>Continuing Education Expense</b>			
BranchOut Expense			
Other	0.00	100.00	(100.00)
Lunch Expense	0.00	500.00	(500.00)
Speakers	0.00	1,000.00	(1,000.00)
<b>Total BranchOut Expense</b>	<u>0.00</u>	<u>1,600.00</u>	<u>(1,600.00)</u>
<b>Total Continuing Education Expense</b>	0.00	1,600.00	(1,600.00)
<b>Committee Expenses</b>			
Auditing	3,507.50	2,500.00	1,007.50
Library Issues	3,657.00	3,500.00	157.00
Prof Development/Scholarships	1,750.00	2,500.00	(750.00)
Public Relations/Awards	204.94	950.00	(745.06)
Committee Expenses - Other	79.48		
<b>Total Committee Expenses</b>	<u>9,198.92</u>	<u>9,450.00</u>	<u>(251.08)</u>
<b>Section Expenses</b>			
Academic/Health/Special	54.47	50.00	4.47
Public/Trustee			
Public/Trustee-Other	351.65		
Public/Trustee - Other	0.00	100.00	(100.00)
<b>Total Public/Trustee</b>	<u>351.65</u>	<u>100.00</u>	<u>251.65</u>
School			
School-Other	225.00		
School - Other	0.00	400.00	(400.00)
<b>Total School</b>	<u>225.00</u>	<u>400.00</u>	<u>(175.00)</u>
<b>Total Section Expenses</b>	631.12	550.00	81.12
<b>Contract Labor</b>			
Contract Labor travel expenses	410.07	400.00	10.07
Book Marks editor	3,345.57	3,600.00	(254.43)
Executive Secretary	5,500.00	6,500.00	(1,000.00)
Lobbyist	9,625.00	9,650.00	(25.00)
<b>Total Contract Labor</b>	<u>18,880.64</u>	<u>20,150.00</u>	<u>(1,269.36)</u>
<b>Donations expense</b>			
Freedom to Read Foundation	50.00	50.00	0.00
<b>Total Donations expense</b>	50.00	50.00	0.00
<b>Other Expenses</b>			
Liability Insurance	295.00	250.00	45.00
Contributions - Raney Endowment	2,262.87		
Dues (ALA,MPLA,AASL)	0.00	325.00	(325.00)
Bank Service Charges	1,611.23	1,500.00	111.23
Printing and Reproduction	165.00		
Book Marks Publishing	878.84	800.00	78.84
Website hosting	2,525.99	2,400.00	125.99
Executive Board Expenses	337.27	300.00	37.27
Marketing/SDLA Projects	0.00	300.00	(300.00)
Office Supplies	0.00	400.00	(400.00)
Postage and Delivery	329.77	500.00	(170.23)
President's Contingency/Misc	105.45	300.00	(194.55)
Promotional Items/Miscellaneous	0.00	250.00	(250.00)
Taxes	1,228.50	500.00	728.50
<b>Total Other Expenses</b>	<u>9,739.92</u>	<u>7,825.00</u>	<u>1,914.92</u>
<b>Total Expense</b>	<u>83,558.49</u>	<u>82,125.00</u>	<u>1,433.49</u>
<b>Net Income</b>	<u>(11,010.59)</u>	<u>(250.00)</u>	<u>(10,760.59)</u>