

South Dakota Library Association
Profit & Loss Budget vs. Actual
 January through December 2018

	Jan - Dec 18	Budget	\$ Over Budget
Income			
Annual Conference Income			
Conf sponsor/donations	1,000.00	5,500.00	(4,500.00)
Exhibitor Registration	6,840.00	12,500.00	(5,660.00)
Exhibitor Reg via cc	6,540.00		
Conference Advertising	1,575.00	1,000.00	575.00
Preconference registrations	975.00		
Conference Registration	5,170.00	22,000.00	(16,830.00)
Conf reg via cc	23,280.00	15,975.00	7,305.00
Total Annual Conference Income	45,380.00	56,975.00	(11,595.00)
Continuing Education Income			
BranchOut Registrations	0.00	1,800.00	(1,800.00)
Total Continuing Education Income	0.00	1,800.00	(1,800.00)
Membership Dues			
Membership dues via cc pmt	8,567.50		
Membership dues	5,222.50		
Membership Dues - Other	332.50	20,000.00	(19,667.50)
Total Membership Dues	14,122.50	20,000.00	(5,877.50)
Miscellaneous Income			
Book Marks Income	160.00	120.00	40.00
Sales & Misc-Other Income	0.00	80.00	(80.00)
Total Miscellaneous Income	160.00	200.00	(40.00)
Other Income			
Leone Raney Interest Dispersment	0.00	2,500.00	(2,500.00)
Interest Income	165.15	400.00	(234.85)
Other Income - Other	49.64		
Total Other Income	214.79	2,900.00	(2,685.21)
Total Income	59,877.29	81,875.00	(21,997.71)
Expense			
Refund			
Annual Conference	800.00		
Total Refund	800.00		
Amazon Smile	(41.11)		
Reconciliation Discrepancies	107.50		
Liason's expense			
ALA Councilor Expense	3,008.91	3,800.00	(791.09)
MPLA Councilor Expense	600.00	1,200.00	(600.00)
Leadership Institute Expense	0.00	1,500.00	(1,500.00)
Total Liason's expense	3,608.91	6,500.00	(2,891.09)
Annual Conference Expense			
Convention Site/Reception/Breaks	200.00	25,000.00	(24,800.00)
Equipment Rental	0.00	500.00	(500.00)
Printing/postage	0.00	500.00	(500.00)
Speakers	0.00	10,000.00	(10,000.00)
Conference Gifts	119.09		
Annual Conference Expense - Other	(135.00)		
Total Annual Conference Expense	184.09	36,000.00	(35,815.91)

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Continuing Education Expense			
BranchOut Expense			
Other	0.00	100.00	(100.00)
Lunch Expense	0.00	500.00	(500.00)
Speakers	0.00	1,000.00	(1,000.00)
Total BranchOut Expense	<u>0.00</u>	<u>1,600.00</u>	<u>(1,600.00)</u>
Total Continuing Education Expense	0.00	1,600.00	(1,600.00)
Committee Expenses			
Auditing	3,400.00	2,500.00	900.00
Library Issues	2,275.00	3,500.00	(1,225.00)
Prof Development/Scholarships	0.00	2,500.00	(2,500.00)
Public Relations/Awards	0.00	950.00	(950.00)
Committee Expenses - Other	79.48		
Total Committee Expenses	<u>5,754.48</u>	<u>9,450.00</u>	<u>(3,695.52)</u>
Section Expenses			
Academic/Health/Special	54.47	50.00	4.47
Public/Trustee			
Public/Trustee-Other	351.65		
Public/Trustee - Other	0.00	100.00	(100.00)
Total Public/Trustee	<u>351.65</u>	<u>100.00</u>	<u>251.65</u>
School			
School-Other	225.00		
School - Other	0.00	400.00	(400.00)
Total School	<u>225.00</u>	<u>400.00</u>	<u>(175.00)</u>
Total Section Expenses	631.12	550.00	81.12
Contract Labor			
Contract Labor travel expenses	394.11	400.00	(5.89)
Book Marks editor	2,445.57	3,600.00	(1,154.43)
Executive Secretary	4,000.00	6,500.00	(2,500.00)
Lobbyist	9,625.00	9,650.00	(25.00)
Total Contract Labor	<u>16,464.68</u>	<u>20,150.00</u>	<u>(3,685.32)</u>
Donations expense			
Nat'l Library Legislative Day	1,382.00		
Freedom to Read Foundation	50.00	50.00	0.00
Total Donations expense	<u>1,432.00</u>	<u>50.00</u>	<u>1,382.00</u>
Other Expenses			
Liability Insurance	250.00	250.00	0.00
Dues (ALA,MPLA,AASL)	0.00	325.00	(325.00)
Bank Service Charges	1,493.56	1,500.00	(6.44)
Book Marks Publishing	610.46	800.00	(189.54)
Website hosting	2,515.53	2,400.00	115.53
Executive Board Expenses	337.27	300.00	37.27
Marketing/SDLA Projects	0.00	300.00	(300.00)
Grants and Scholarships	1,350.00		
Office Supplies	0.00	400.00	(400.00)
Postage and Delivery	305.13	500.00	(194.87)
President's Contingency/Misc	105.45	300.00	(194.55)
Promotional Items/Miscellaneous	0.00	250.00	(250.00)

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Taxes	1,228.50	500.00	728.50
Other Expenses - Other	2,262.87		
Total Other Expenses	<u>10,458.77</u>	<u>7,825.00</u>	<u>2,633.77</u>
Total Expense	<u>39,400.44</u>	<u>82,125.00</u>	<u>(42,724.56)</u>
Net Income	<u><u>20,476.85</u></u>	<u><u>(250.00)</u></u>	<u><u>20,726.85</u></u>