

South Dakota Library Association
Profit & Loss Budget vs. Actual
 January through December 2018

	Jan - Dec 18	Budget	\$ Over Budget
Income			
Annual Conference Income			
Conf sponsor/donations	1,800.00	5,500.00	(3,700.00)
Exhibitor Registration	6,930.00	6,250.00	680.00
Exhibitor Reg via cc	6,040.00	6,250.00	(210.00)
Conference Advertising	1,650.00	1,000.00	650.00
Preconference registrations	975.00		
Conference Registration	12,695.00	22,000.00	(9,305.00)
Conf reg via cc	32,065.00	15,975.00	16,090.00
Total Annual Conference Income	62,155.00	56,975.00	5,180.00
Continuing Education Income			
BranchOut Registrations	0.00	1,800.00	(1,800.00)
Total Continuing Education Income	0.00	1,800.00	(1,800.00)
Membership Dues			
Membership dues via cc pmt	10,612.50		
Membership dues	7,499.50		
Membership Dues - Other	70.00	20,000.00	(19,930.00)
Total Membership Dues	18,182.00	20,000.00	(1,818.00)
Miscellaneous Income			
Book Marks Income	160.00	120.00	40.00
Raffle/Auction Income	1,080.10		
Sales & Misc-Other Income	(200.00)	80.00	(280.00)
Total Miscellaneous Income	1,040.10	200.00	840.10
Other Income			
Leone Raney Interest Dispersment	0.00	2,500.00	(2,500.00)
Interest Income	428.74	400.00	28.74
Total Other Income	428.74	2,900.00	(2,471.26)
Total Income	81,805.84	81,875.00	(69.16)
Expense			
Refund			
Annual Conference	2,095.00		
Total Refund	2,095.00		
Amazon Smile	(53.33)		

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Liason's expense			
ALA Councilor Expense	3,733.91	3,800.00	(66.09)
MPLA Councilor Expense	1,126.87	1,200.00	(73.13)
Leadership Institute Expense	600.00	1,500.00	(900.00)
Total Liason's expense	5,460.78	6,500.00	(1,039.22)
Annual Conference Expense			
ConventionSite/Reception/Breaks	30,848.72	25,000.00	5,848.72
Equipment Rental	0.00	500.00	(500.00)
Printing/postage	0.00	500.00	(500.00)
Speakers			
Speaker Fees	7,480.61		
Speaker Expenses	500.00		
Speakers - Other	0.00	10,000.00	(10,000.00)
Total Speakers	7,980.61	10,000.00	(2,019.39)
Conference Gifts	252.98		
Total Annual Conference Expense	39,082.31	36,000.00	3,082.31
Continuing Education Expense			
BranchOut Expense			
Other	0.00	100.00	(100.00)
Lunch Expense	0.00	500.00	(500.00)
Speakers	0.00	1,000.00	(1,000.00)
Total BranchOut Expense	0.00	1,600.00	(1,600.00)
Total Continuing Education Expense	0.00	1,600.00	(1,600.00)
Committee Expenses			
Auditing	3,507.50	2,500.00	1,007.50
Library Issues	3,657.00	3,500.00	157.00
Prof Development/Scholarships	1,750.00	2,500.00	(750.00)
Public Relations/Awards	204.94	950.00	(745.06)
Committee Expenses - Other	79.48		
Total Committee Expenses	9,198.92	9,450.00	(251.08)
Section Expenses			
Academic/Health/Special	54.47	50.00	4.47
Public/Trustee			
Public/Trustee-Other	351.65		
Public/Trustee - Other	0.00	100.00	(100.00)
Total Public/Trustee	351.65	100.00	251.65

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School			
School-Other	225.00		
School - Other	0.00	400.00	(400.00)
Total School	225.00	400.00	(175.00)
Total Section Expenses	631.12	550.00	81.12
Contract Labor			
Contract Labor travel expenses	410.07	400.00	10.07
Book Marks editor	3,945.57	3,600.00	345.57
Executive Secretary	6,500.00	6,500.00	0.00
Lobbyist	9,625.00	9,650.00	(25.00)
Total Contract Labor	20,480.64	20,150.00	330.64
Donations expense			
Freedom to Read Foundation	50.00	50.00	0.00
Total Donations expense	50.00	50.00	0.00
Other Expenses			
Liability Insurance	295.00	250.00	45.00
Contributions - Raney Endowment	6,442.25		
Dues (ALA,MPLA,AASL)	225.00	325.00	(100.00)
Bank Service Charges	1,621.96	1,500.00	121.96
Printing and Reproduction	165.00		
Book Marks Publishing	1,164.32	800.00	364.32
Website hosting	2,536.45	2,400.00	136.45
Executive Board Expenses	360.44	300.00	60.44
Marketing/SDLA Projects	0.00	300.00	(300.00)
Grants and Scholarships	450.00		
Office Supplies	0.00	400.00	(400.00)
Postage and Delivery	329.77	500.00	(170.23)
President's Contingency/Misc	105.45	300.00	(194.55)
Promotional Items/Miscellaneous	1,895.35	250.00	1,645.35
Taxes	1,228.50	500.00	728.50
Total Other Expenses	16,819.49	7,825.00	8,994.49
Total Expense	93,764.93	82,125.00	11,639.93
Net Income	(11,959.09)	(250.00)	(11,709.09)