
Spotlight on Emerging Contractors: Alameda Construction Services, Inc.

This issue's Spotlight is on Alameda Construction of Compton, CA. President and CEO Kevin Ramsey participated in the Los Angeles Bonding Education Program, which is based on SFAA's Model Contractor Development Program®.

In 1992, Kevin Ramsey founded a general building construction company in South Los Angeles, which he began by renovating houses, apartments, commercial buildings, and now, general building/general engineering, roads, highways and public works. In 1997, that company was incorporated as Alameda Construction Services, Inc.

Kevin is the president and CEO of Alameda Construction and participated in the the Bonding Education Program held in Los Angeles. He took the advice of the professionals that led the workshops and his bond agent, Patty Zenizo with Preferred Bonding, in order to increase his bonding capacity and further grow his business. One of the keys to strengthening his business was working with Glenn Gelman and



Kevin Ramsey (right) receives a certificate of completion from Scott Leslie, Project Director of the Small Business Transportation Resource Center, Southwest Region.

Associates to improve his financial statements. Recently, Kevin increased his aggregate bond capacity from \$3.7 million to \$5 million. This added capacity is allowing Kevin to pursue more jobs at the same time while

adding up to six employees to his crews. Two transportation-related projects he currently is working on are a contract at LAX airport (at about \$500,000) and the Expo 2 line with LA Metro (at about \$700,000).

Kevin has been active with the National Association of Minority Contractors. His firm is DBE, MBE, SBE, and HUBZone certified. Kevin says, "The resources and direction given to me through the Small Business Transportation Resource Center and the SFAA/USDOT Bonding Education Program have been invaluable. You helped me find the right tools in order to help me grow my business."