



## CARLOS ALVAREZ



Carlos Alvarez moved from Mexico to San Antonio, Texas with his wife Malu and his two daughters to establish The Gambrinus Company which he founded in 1986. His company is one of the largest independent beer businesses in the U.S. Gambrinus owns and operates the Spoetzl Brewery in Shiner, Texas; BridgePort Brewing Company in Portland, Oregon; the Trumer Brauerei in Berkeley, California and Pete's Brewing Company.

Carlos Alvarez has enjoyed a very successful career in the beer industry. He was born in Mexico and grew up in Acapulco where his father established a Corona beer distributorship in the mid-1940's. Carlos learned the beer trade from the ground-up working at the family business and later joined Grupo Modelo taking over the export responsibilities when Modelo sales outside Mexico were almost non-existent. In 1981, he took Corona Extra to the United States and with no marketing budget and sold the first Corona cases in Austin, Texas where hand-selling got the beer its initial distribution in bars and restaurants. From these grass-roots efforts Corona captured the consumers' imagination and experienced unprecedented growth becoming the number-one imported beer in the U.S. in 1997. In the mid-1980's Carlos

Alvarez opened additional export markets expanding into Canada, Japan, Australia and New Zealand. Today, Corona is available in over 150 countries around the world and its success is a great source of pride for Mexico and its people. It's hard to imagine such outstanding success had its origin in those first few bars in Austin where enthusiasm and personal commitment made up for the lack of marketing support.

Mr. Alvarez acquired Shiner's Spoetzl Brewery in 1989. The oldest independent brewery in Texas was experiencing financial difficulties. Capital investments had been delayed and workers' salaries had been frozen for some time. Spoetzl was hanging by a thread, and was at risk of going out of business. Now, having grown ten-fold, Shiner Bock is the leading bock beer in the U.S. and Spoetzl is one of the leading craft brewers in the nation.

Mr. Alvarez is a board member of the Free Trade Alliance, United Way of San Antonio, is a past Chairman of the World Affairs Council of San Antonio and also serves on the National Board of Directors of the World Affairs Councils of America. He is also on the Board of Directors of Frost Bank and is a Trustee for St. Mary's Hall, Davidson College and School Year Abroad.

Carlos Alvarez holds a degree in biochemical engineering from the Monterrey Institute of Technology in Monterrey, Mexico. He is a graduate of the U.S. Brewers Academy in New York and a member of Bierconvent International. Headquartered in Germany, this organization promotes the valuable contribution beer makes to society.



## ROBERT DUNCAN



Robert Duncan is Chairman of Transwestern. Mr. Duncan began his career with the Trammell Crow Company in Dallas, Texas and became managing partner for commercial operations in San Antonio. In 1978, Mr. Duncan formed Transwestern and has directed its expansion from a Texas development company into a diversified national real estate investment and operating organization today.

He is an active member of the Real Estate Roundtable, World Presidents Organization, and the Urban Land Institute. He is a founding member of the Advisory Council for the University of Texas Real Estate Center; and he serves on the Development Board of the University of Texas at Austin.

Mr. Duncan serves on the Advisory Board for the Greater Houston Community Foundation; the Board of Directors of St. Luke's Episcopal Health Systems; and is a past Director of the Greater Houston YMCA. Mr. Duncan earned a BBA degree in the Business Honors Program, an MBA degree in Finance, and an LLB degree from the University of Texas at Austin.

Mr. Duncan lives in Houston, Texas with his wife, Marcy, and their six sons. He is active in coaching youth sports, hunting and fishing.



## W. A. "TEX" MONCRIEF, JR. & W. A. "MONTY" MONCRIEF



W. A. "TEX"  
MONCRIEF, JR.



W. A. "MONTY"  
MONCRIEF

W.A. "Monty" Moncrief was one of the industries' greatest wildcatters. He was born in Sulphur Springs, Texas on August 25, 1895. World War I interrupted his college education and like many others, Moncrief volunteered for service. He joined the U.S. Cavalry and was sent to officer training camp in Little Rock, Arkansas. But instead of horses, he was trained in machine guns.

After the war, he and Elizabeth returned to Oklahoma where he found a job with Marland Oil Company in their accounting department. Later, he was transferred to their land department and when Marland opened offices in Fort Worth in the late 1920's, he was promoted to Vice President for the new division. Soon, the administration of Marland changed, and like many employees Monty resigned and struck out on his own as an independent in 1926.

During the depression, Moncrief became a wealthy man. He teamed up with John E. Ferrell, and together they took leases on minerals where they ultimately drilled the F. K. Lathrop #1 which turned out to be the northernmost extension of the East Texas Field. Moncrief's good fortunes continued for his entire lifetime, with discoveries spanning the entire nation. Determined to give back, he and his wife Elizabeth named the Moncrief Radiation Center in Fort Worth, as well as the Moncrief Annex of the All Saints hospital. Buildings were erected in their honor at Texas Christian University, All Saints School, and Fort Worth Country Day School. Hospitals in the areas of discoveries, such as Jay, Florida and Bunkie, Louisiana, benefitted as well, and the list goes on and on.

Monty Moncrief died May 21, 1986 just as he would have wanted... at the Moncrief Building with his son Tex by his side. Elizabeth died August 17, 1992 at the age of 94 at their Fort Worth home. Determined that both of his sons receive the finest educations available, Monty sent both Dick and Tex to Culver Military Academy in Culver, Indiana, where Tex graduated cum laude. He then went on to graduate from the University of Texas in 1942, with a degree in petroleum engineering.

Tex immediately went to work for Consolidated Vultee, which had a huge bomber (B-24) plant in Fort Worth, but soon landed a job with Stanolind Oil and moved to Greggton, Texas, where he worked as an engineer in the East Texas Field. When the U.S. entered WWII, Tex, just like his father went to serve. He received an Ensign Officer Commission in the U.S. Navy, and was trained at Harvard as a communications officer. Serving in the Pacific, Tex's flotilla had received orders to invade Japan when the Japanese surrendered. Tex returned to Fort Worth and joined his father in the oil business.

The Moncriefs were blessed with being a part of many more great discoveries, which included Conroe and Hastings on the Texas gulf coast, the Moncrief Smackover Gas unit in east Texas, the Moncrief Field in Avoyelles Parish, Louisiana, and the Kelly Snyder Field and Cedar Lake Unit of west Texas. More discoveries came in New Mexico and Oklahoma, then Wyoming in the very early-seventies, when Hartzog Draw, Powell, Pine Tree and North Buck Draw in the Powder River Basin were discovered. The most significant discoveries, though, were the Long Butte and Madden Deep units in the Wind River Basin, as well as Tepee Flats and Cave Gulch.

Tex and his father worked well together, and Tex carried on the family traditions. As President of the Moncrief Foundation, the family continued giving to The University of Texas, where Tex served on the Board of Regents, University of Texas Southwestern Medical School, M.D. Anderson Cancer Center, Culver Military Academy and the Campbell Memorial Hospital in Weatherford, Texas where the Moncrief Ranch is located. Tex also made sure that his sons got the best educations as well.



## HARVEY E. NAJIM



Harvey Najim is the Chairman and CEO of Sirius Computer Solutions, Inc. Mr. Najim founded the company in 1980 under the name Star Data Systems. In 1997, Mr. Najim renamed his company Sirius, after the brightest star in the universe. Since then he has been working to make the company live up to its name. His innovative business vision has led Sirius to become a nationally recognized technology provider with 2009 revenues of approximately \$700 million, 675 employees, and 80 locations across the United States.

Mr. Najim built the company by providing technology solutions from industry leaders such as IBM, as well as forming strategic business relationships with leading software vendors. Initially, the company concentrated on reselling IBM midrange systems, specifically the IBM AS/400, to small and medium sized businesses. In 1992, Mr. Najim expanded sales and marketing efforts to include resellers through the IBM Value Add distribution channel. In September 1997, the distribution business was sold to Western Micro Technology (now Avnet Partner Solutions). The end user business was spun off as Sirius Computer Solutions, and continues to operate today with Mr. Najim as Chairman and CEO. Sirius has been an IBM Premier Business Partner for twenty years, has been the only IBM Business Partner to be awarded the IBM Business Partnership Leadership Award for twelve consecutive years, and is now the

world's largest IBM Solution Provider. In addition to winning several IBM Beacon Awards over the last seven years, Sirius was awarded the IBM Business Partner Excellence Award for the Americas in March 2006. Sirius was also awarded the Overall Technical Vitality Award for the last two years.

In February 2001, Harvey Najim was awarded the highest honor given to a Business Partner by IBM: the IBM Lifetime Achievement Award. At that time, IBM estimated that Sirius had contributed over \$1.5 billion in revenue since becoming an IBM Business Partner, and today that number is approaching \$5 billion. In June 2004, a strategic acquisition broadened Sirius' ability to serve thousands of IBM customers across the U.S. by representing the entire line of IBM hardware, software and services. In addition to Sirius' offerings in midrange servers, storage, software and services, the acquisition expanded the company's enterprise capabilities in mainframe solutions, high-end storage, printing solutions and point-of-sale solutions. In June 2005, Sirius was recognized by CMP Media's VARBusiness magazine as one of North America's top technology integrators, ranking 97th in the 11th annual VARBusiness 500. In addition, Mr. Najim was recognized in the Top 100 Executives as a market leader, and Sirius received the VARBusiness Technology Innovator Award in the server category. In June 2006, Sirius ranked 77th in the 12th annual VARBusiness 500, and Mr. Najim was awarded the Lifetime Achievement Award by VARBusiness magazine.

Prior to founding Sirius, Mr. Najim spent thirteen years in various technical, marketing and management capacities for the IBM Corporation. He also served his country in the United States Army as a First Lieutenant at HQ BAMC as the Assistant Chief of Data Processing. Harvey Najim graduated from the University of Wichita with a B.A. in Mathematics in June of 1964. He attended the President's Class at the Wharton School of Finance in June of 1990, as well as the Owner President's Class at Harvard University in October 1994. Mr. Najim is a member of the Board of Trustees of St. Mary's University and a member of the Board of Governors of the Good Shepherd Network of Catholic Schools. He is a former member of the board of directors of J.P. Morgan Chase Bank in San Antonio, and is the former chairman of the board of directors of San Antonio Federal Credit Union. He is also a former member of the boards of directors of both Junior Achievement and Respite Care of San Antonio, along with the American Society of Computer Dealers. Mr. Najim continues to be recognized for his outstanding leadership in campaigning for the United Way of San Antonio and Bexar County.

In December 2006, Mr. Najim established the Harvey E. Najim Family Foundation to help children's charitable organizations in the greater San Antonio, Texas area. Mr. Najim donated \$75 million to the Foundation, which supports various public charities that advance children's education, children's medical treatment, medical research for illnesses and diseases affecting children, and other children's charitable purposes. His Foundation has given out approximately \$24 million in Grants and Pledges during the past 3 ½ years.

Mr. Najim's extraordinary leadership traits have made him successful in the business world, the technology industry, and his community. Sirius employees share Mr. Najim's unwavering commitment to excellence and customer satisfaction.