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by James F. Cox III and John G. Schleier Jr.

Entries are listed by type and year except where revision and newer editions are available. Several entries have been translated into a number of languages.

BOOKS/AUDIO BOOKS

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OTHER WORKS

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Session 1 Resolving day-to-day conflicts.

Session 2 Dealing with half-baked solutions.

Session 3 Initiating skills: Addressing chronic conflicts.

Session 4 Delegation skills: Aligning authority with responsibility; Giving clear instructions.

Session 5 Team skills: Achieving ambitious targets.

WHITE PAPERS AND OTHER UNPUBLISHED WORKS

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Letter 1: Moving the Organization – the TOC Way.

Letter 2: Enabling TOC to spread much faster.

Letter 3: The direction of the solution.

Letter 4: The solution.

Letter 5: The solution (continued).

Letter 6: *When logic and emotion clash, which one wins?*

Letter 7: Local implementation of a holistic approach is an oxymoron.

Letter 8: Presentation to top managers – Deciding on a holistic approach.

Letter 9: How to get results with TOC.

Letter 10: Necessary but not sufficient – Chapter 12.

Letter 11: The story line of necessary but not sufficient.

Letter 12: How to implement a holistic approach bottom-up? – The problem.

Letter 13: How to move an organization bottom-up? – The solution.

Letter 14: What should be done to make TOC the main way for running organizations?

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http://www.toc-goldratt.com/Theory_of_Constraints.php?cont=137

STRATEGY AND TACTIC TREES

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All the latest Goldratt approved S&Ts can be downloaded from Goldratt Research Labs with the free HARMONY S&T viewer from: http://www.goldrattresearchlabs.com

CONFERENCE/VIDEO PROCEEDINGS/ VIDEO PRESENTATIONS

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GOLDRATT PROGRAM SERIES (video/DVD)

Goldratt, E. M. 1983. *The OPT CONCEPTS: Executive Video Course*. Milford, CT: Creative Output.

Learning Module 1. The OPT Way of Thinking

- 1. The Goal of a Manufacturing Organization
- 2. The Unbalanced Plant
- 3. Bottleneck and non-Bottleneck Resources
- 4. Basic Rules of Batch Sizing

Learning Module 2: The Just-In-Time System and the OPT Rules

- 5. Just-In-Time vs. Just-In-Case
- 6. OPT Rules Applied in Just-In-Time
- 7. The Path to Logical Ropes

Learning Module 3: The Fallacy of Cost Accounting

- 8. Performance Measurement, Part 1
- 9. Performance Measurement, Part 2
- 10. Determining Product Cost
- 11. Investment Justification

Learning Module 4: The Logical Ropes of OPT

- 12. Rules of Winning the Game
- 13. Identification of Bottlenecks
- 14. Master Schedule and Derived Schedule
- 15. Safeguarding the Schedule
- 16. OPT as a Productivity Tool

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Goldratt, E. M. 1999. *Goldratt Satellite Program Sessions 1-8*. (Video series: 8 DVDs) Broadcast from Brummen, The Netherlands: Goldratt Satellite Program.

Program Introduction.

Session 1: Operations.

Session 2: Finance & Measurements.

Session 3: Project Management and Engineering.

Session 4: Distribution and Supply Chain.

Session 5: Marketing.

Session 6: Achieving Buy-in and Sales.

Session 7: Managing People.

Session 8: Strategy & Tactics.

THE GOLDRATT WEBCAST SERIES

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SELF-LEARNING OR EDUCATION SOFTWARE PROGRAMS

TOC ENTERPRISE WIDE

Goldratt, E. M. 2001. *TOC Enterprise Wide: A Complete Self-Learning Program*. Bedford, UK: Goldratt Marketing Group. (Video series: 16 CD-ROMs).

Session 1: TOC on operations.

Session 2: TOC on finance and measurements.

Session 3: TOC on project management and engineering.

Session 4: TOC on distribution and supply chain.

Session 5: TOC on marketing.

Session 6: TOC on sales and buy-in.

Session 7: TOC on managing people.

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NECESSARY AND SUFFICIENT SERIES

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Session 1: The reasons for technology.

Session 2: The basic assumptions of TOC.

Session 3: A look into the rules of operations.

Session 4: A look into the rules of project management.

Session 5: A look into the rules of distribution.

Session 6: A look into measurements.

Session 7: The role of software.

Session 8: Implementing TOC as a holistic philosophy.

Session 9: Getting true consensus from top management.

Session 10: The offer: Clients, software providers and TOC.

TOC INSIGHTS SERIES

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Insights into distribution and supply chain.

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