2017 SAVE International® Value Summit

International Forum Presentation

Presented by SKVM

August 28, 2017
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## CVS & VMA Status

(Period: June, 2016 ~ May, 2017)

<table>
<thead>
<tr>
<th>Type</th>
<th>Status</th>
<th>Applied</th>
<th>Pass</th>
<th>% Pass</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>CVS</td>
<td>Initial Certification</td>
<td>51</td>
<td>41</td>
<td>80.4%</td>
<td>SKVM Total Active CVS 437</td>
</tr>
<tr>
<td></td>
<td>Recertification</td>
<td>35</td>
<td>35</td>
<td>100%</td>
<td></td>
</tr>
<tr>
<td>VMA (AVS)</td>
<td>New Certification</td>
<td>29</td>
<td>27</td>
<td>93.1%</td>
<td>SKVM Total Active VMA 103</td>
</tr>
<tr>
<td></td>
<td>Inactive Sub-Total</td>
<td>78</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
### SKVM Corporate Members & CVS Members

<table>
<thead>
<tr>
<th>Company</th>
<th>CVS Members</th>
<th>%</th>
<th>Company</th>
<th>CVS Members</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Korea Expressway Corp.</td>
<td>42</td>
<td>9.61</td>
<td>8. MOLIT, PPS, MND</td>
<td>10</td>
<td>2.29</td>
</tr>
<tr>
<td>2. Samsung Electronics Group</td>
<td>15</td>
<td>3.43</td>
<td>9. Dongil Architecture Corp.</td>
<td>10</td>
<td>2.29</td>
</tr>
<tr>
<td>3. Korea Environment Corp.</td>
<td>17</td>
<td>3.89</td>
<td>10. Infra Asset Mgt. Corp.</td>
<td>10</td>
<td>2.29</td>
</tr>
<tr>
<td>4. Hyundai Motor Company</td>
<td>12</td>
<td>2.75</td>
<td>11. Shinhwa Engineering</td>
<td>12</td>
<td>2.75</td>
</tr>
<tr>
<td>5. Korail</td>
<td>10</td>
<td>2.29</td>
<td>Total of Top 11 Companies</td>
<td>158</td>
<td>36.16</td>
</tr>
<tr>
<td>6. Dongil Engineering Co., Ltd.</td>
<td>10</td>
<td>2.29</td>
<td>Others</td>
<td>279</td>
<td>63.84</td>
</tr>
<tr>
<td>7. Korea Electric Power Corp.</td>
<td>10</td>
<td>2.29</td>
<td>Total</td>
<td>437</td>
<td>100.0</td>
</tr>
</tbody>
</table>

MOLIT = Ministry of Land, Infrastructure and Transport  
PPS = Public Procurement Service  
MND = Ministry of National Defense
<table>
<thead>
<tr>
<th>Employment</th>
<th>No. of Person</th>
<th>%</th>
<th>Employment</th>
<th>No. of Person</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Value Consulting &amp; Education</td>
<td>27</td>
<td>6.18</td>
<td>Construction Field</td>
<td>210</td>
<td>48.05</td>
</tr>
<tr>
<td>Manufacturing Field</td>
<td>45</td>
<td>10.30</td>
<td>Government Field</td>
<td>121</td>
<td>27.69</td>
</tr>
<tr>
<td>Others</td>
<td>34</td>
<td>7.78</td>
<td>Total</td>
<td>437</td>
<td>100.0</td>
</tr>
</tbody>
</table>
2016 Fall, Korean VE/VM Forum

1. Dates: Nov. 26, 2016 (Sat.) 09:00~18:00
2. Participation: 150 members/day
3. Place: Daeryung Techno Town Building
4. Event:
   - Value World Projects (35 Members), LCC, ANSI Sessions
   - Technical Sessions (Manuf’g/Construction/Government): 10 Publications
   - Special Sessions on CVS-Life, AVS/VMA, & Recertification Changes
2017 Spring, Korean VE/VM Forum

1. Dates: Mar. 4, 2017 (Sat.) 09:00~18:00
2. Participation: 140 members/day
3. Place: Daeryung Techno Town Building
4. Event:
   - SKVM VE/VM Strategies
   - Technical Sessions (Manuf’g/Construction/Government): 10 Publications
   - Special Sessions on AVS/VMA & Recertification Changes

SKVM Activities - II
**SKVM PACE Plans - I**

- **Promotion VM:**
  - Offer VE/VM Activities News and Magazine once per quarter.
  - Provide domestic & international (if possible) conferences.

- **Advocate VM:**
  - Develop Customer Satisfaction Program for SKVM members
  - Develop new methodology and tools.
  - Develop infrastructure for international consulting & professional collaborations.
  - Establish Global System for VE/VM Activities.
Certify VM:

- Open Forum semi-annually.
- Improve in quality of managing CVS qualification.
- Improve domestic VE/VM associations & agencies networking. (Unifying the initial & re-certification qualification)
- Develop rules for managing qualifications.

Education VM:

- Provide domestic & international conferences material & develop study and research group.
- Provide VE/VM Benchmarking & Education programs.
SKVM In-Progress of Developing Opportunities:

- International VE/VM project opportunities between SKVM and other SAVE International® affiliate members.
- Fast rising corporate members from Korean government and public sectors offering potential international projects, including Korea Environment Corp. (KEC), Public Procurement Service (PPS), Ministry of Land, Infrastructure and Transport (MOLIT), Korea Expressway Corp., and etc.