Community Celebrates National Maritime Day

A partnership of maritime organizations including the Virginia Maritime Association, the Hampton Roads Shipping Association, Nauticus, the Maritime Institute at Old Dominion University, Propeller Club Port of Norfolk, and the Virginia Ship Repair Association sponsored a luncheon to celebrate National Maritime Day on May 23, 2008.

In 1933, Congress designated May 22 as National Maritime Day to recognize the contribution of The Savannah in the advancement of ocean transportation as the first steam propelled vessel which successfully crossed the Atlantic in 1819. Each year since, the President is authorized and requested to issue a proclamation calling upon the people of the United States to observe National Maritime Day by displaying the American Flag. In 1970 National Maritime Day became the Merchant Marine Memorial Day when the Maritime Administration sponsored an observance of Maritime Day to include a solemn ceremony honoring veterans of the merchant marines. These men had previously been excluded from the celebrations of Veterans’ Day and Memorial Day.

Until recently National Maritime Day has been observed locally with small gatherings of maritime interests. This year more than 500 maritime community members gathered at the Half Moone Cruise and Celebration Center to honor those mariners who gave their lives in service to the United States and to celebrate the broader maritime industry.

Mr. Ray Wittersheim, President, Propeller Club, Port of Norfolk, opened the ceremony and welcomed all in attendance. Dr. Nancy Bagranoff, Dean, College of Business and Public Administration, ODU, followed with the history and significance of the day. After LCDR James Goodbow, US Navy Chaplain Corps, gave the invocation Capt. Patrick Wright, Keystone Shipping Company, tossed a ceremonial wreath into the Elizabeth River from the bow of the Cape Ray, in honor of all the seamen who died at war.

On this 75th observance of National Maritime Day, Mr. Sean Connaughton, Maritime Administrator, U.S. Department of Transportation, addressed the topic “America’s Advocate for the U.S. Maritime Industry.” In his “glass-half-full” scenario, we should be proud of our role in international and domestic trade and that our shipyards are busy. Foreign companies are placing orders for new build vessels from American companies. We have a strong maritime community and our ports are competitive. Thanks goes out to our seamen who ensure these assets remain protected.

The day’s events included Mr. Malcolm Branch, President, Virginia Ship Repair Association, honoring two tradesmen, Mr. Lydell Mitchell received the 2008 Junior Tradesman of the Year Award and Mr. William “Billy” Hunt received the 2008 Senior Tradesman of the Year Award. Both gentlemen are employees of BAE Systems.

Ray Wittersheim announced Ms. Renee Perry and Ms. Morgan Elder were the recipients of the Rolf Williams Memorial Endowed Scholarship. Both young ladies are majoring in Maritime and Supply Chain through the Business and Public Administration Management program at Old Dominion University.

Concluding the ceremony, Honorable Thelma Drake and Mr. Sean Connaughton presented service awards to several local Merchant Mariners who served our country during World War II, the Korean War, the Vietnam War, and Desert Storm.
A New Club in Town

The Hampton Roads chapter of the Organization of Women in International Trade is a dynamic group of professionals (women and men) and students who are engaged in the work or study of international trade and business. Their members reflect a diverse range of interest and expertise in the trade field, such as logistics, customs brokers, freight forwarders, attorneys, accountants, consultants, academia, importers, and exporters. They provide educational programs to enhance their members’ knowledge of current global trade issues. Past programs have covered issues such as port security, doing business with China, supply chain management, import regulations, and an annual port tour. They also provide concrete opportunities to network and establish business relationships with professionals in the international trade field. They meet on the first Thursday of each month with presentations by international trade and transportation experts speaking on topics of interest to their members.

What makes OWIT-HR unique? They are a local chapter of OWIT International, a global organization focused on international trade and the advancement of women in business. With chapters throughout the U.S. and around the world, OWIT-HR members have immediate access to this international network of trade and business professionals, a global Job Bank, and member-based fees to attend the OWIT Annual Conference.

They invite you to learn more about OWIT-HR and how membership can enhance your professional development. Feel free to attend their next luncheon meeting on July 10 at Williams Mullen (Norfolk office) or their Summer Social on July 23 at McCormick & Schmidt’s, VA Beach Town Center. For more information on OWIT-HR, contact Karen Bland, President, at klbland@cox.net or Sara Russell, Membership Chair, at serussel@odu.edu.

Newport News Marine Terminal Opens New Warehouse

In July 2008, the Virginia Port Authority (VPA) is slated to open a new warehouse at the Newport News Marine Terminal (NNMT) and will reduce breakbulk cargo handling at Norfolk International Terminals (NIT). Shifting a majority of the breakbulk cargo to NNMT allows Virginia International Terminals to demolish outdated warehouses at NIT to accommodate more containers on the 672-acre terminal. NNMT is the smallest of VPA’s terminals and is more suited to handle breakbulk cargo such as automobiles, paper and “project” cargo. The new 200,000 square foot warehouse will store machinery, natural rubber and other breakbulk cargo, expanding warehouse capacity on the terminal by approximately a third. The VPA is working to attract more breakbulk business to NNMT.

MARITIME BULLETIN is published 12 times a year by Virginia Maritime Association. Subscriptions are available through membership in the Association.

Recipient of Presidential “E” and “E Star” Awards for Excellence in Export Service
Recipient of ASAE Communication Excellence & Honorable Mention Awards

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8. Club Contacts/Upcoming Events
New Executive Director for the Port of Richmond

Port of Richmond Press Release: M. David McNeel has been selected as the Port of Richmond’s next executive director. He succeeds Martin J. Moynihan, who will retire after eighteen years at the City’s port on July 31, 2008.

McNeel most recently served as Deputy Director of Operations for the Mississippi State Port Authority in Gulfport, Mississippi. Gulfport is one of the busiest container ports on the Gulf of Mexico with annual throughput in excess of 2 million tons. During his tenure in Gulfport, he was responsible for the day-to-day operations of the Port Authority relating to vessel and terminal operations, safety, security compliance, customer communications, vessel scheduling and terminal maintenance. McNeel also served as a liaison to the U.S. Coast Guard, U.S. Army Corps of Engineers and pilots.

Prior to Gulfport, McNeel was Director of Operations for the Port of Freeport in Freeport, Texas, and Assistant to the Director of Operations for the Port of Houston Authority in Houston, Texas. His industry involvement includes membership in the American Association of Port Authorities and the U.S. Coast Guard Maritime Security Management Committee.

McNeel earned a Bachelor of Arts degree in Political Science from the University of St. Thomas in Houston, Texas.

James River Partnership’s 12th Annual Meeting

The James River Partnership held its 12th annual meeting on April 23, 2008 which focused on Fostering Navigational, Economic, and Environmental Cooperation and Stewardship of the James River Navigation Channel. The meeting drew in over 70 participants.

The Army Corps of Engineers presented budgets for fiscal years 2008 and 2009. These budgets, while adequate in the short term, do not allow the Corps to plan and execute the most efficient and effective dredging program on the James River.

An update on the status of the Richmond Deepwater Terminal Turning Basin Expansion project was also reviewed, noting that environmental controls and congressional budget actions created delays and increased costs of this project.

Work on the James River and Benjamin Harrison Bridges should be completed early next year as stated in a status report given by the U.S. Coast Guard on VDOT maintenance. Attendees of the meeting were encouraged to contact their Congressional Representatives to support the necessary funding for maintenance of the James River Navigational Channel.

In a report presented by David Host, President of T. Parker Host, trends and future planning see an increase of vessel and barge traffic utilizing the James River. Mr. Martin Thorpe of Vulcan Materials Company commented on his companies operations on the James and Appomattox Rivers.

Dr. Greg Garman of Virginia Commonwealth University provided an update on the threatened Sturgeon population in the James River and raised concerns about impacts of vessel activity.

David White provided a keynote address emphasizing the role of the Association in promoting waterborne commerce and Virginia’s maritime industry. The presentation also focused on the work of the Hampton Roads Navigational Summit. The focus of both efforts, the James River Partnership and the Hampton Roads Navigation Summit, is to work with all relative stakeholders toward the goal of “Unrestricted Navigation” within their respective waterway systems.

To ensure unrestricted navigation for our maritime industries, it is important that we continue to have annual meetings to review and discuss the issues facing the James River.
### Distribution of Coal Dumpings at Hampton Roads

(in net tons of 2,000 lbs.)

<table>
<thead>
<tr>
<th>Type</th>
<th>May-08</th>
<th>5 month 08</th>
<th>May-07</th>
<th>5 month 07</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Hampton Roads</td>
<td>3,710,917</td>
<td>18,176,609</td>
<td>2,042,020</td>
<td>10,614,382</td>
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<tr>
<td>NS</td>
<td>1,907,007</td>
<td>8,264,802</td>
<td>1,127,081</td>
<td>5,417,394</td>
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<tr>
<td>Pier IX</td>
<td>737,616</td>
<td>3,769,685</td>
<td>665,710</td>
<td>2,922,362</td>
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<tr>
<td>DTA</td>
<td>1,066,293</td>
<td>6,142,123</td>
<td>249,829</td>
<td>2,274,626</td>
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<tr>
<td>Export Coal - H.R</td>
<td>3,139,324</td>
<td>15,696,587</td>
<td>1,645,595</td>
<td>8,358,026</td>
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<tr>
<td>NS</td>
<td>1,747,374</td>
<td>7,729,925</td>
<td>1,060,389</td>
<td>5,005,718</td>
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<tr>
<td>Pier IX</td>
<td>715,741</td>
<td>3,627,847</td>
<td>395,423</td>
<td>1,535,645</td>
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<tr>
<td>DTA</td>
<td>676,208</td>
<td>4,338,815</td>
<td>189,783</td>
<td>1,816,663</td>
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<tr>
<td>Coastwise &amp; Other - H.R</td>
<td>571,593</td>
<td>2,480,023</td>
<td>397,025</td>
<td>2,256,356</td>
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<tr>
<td>NS</td>
<td>159,633</td>
<td>534,877</td>
<td>66,692</td>
<td>411,676</td>
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<td>Pier IX</td>
<td>21,875</td>
<td>141,838</td>
<td>270,287</td>
<td>1,386,717</td>
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<td>DTA</td>
<td>390,085</td>
<td>1,803,308</td>
<td>60,046</td>
<td>457,963</td>
</tr>
</tbody>
</table>

Source: Hampton Roads Coal Piers

### Port of Hampton Roads TEU's

(Twenty Foot Equivalent Units)

<table>
<thead>
<tr>
<th></th>
<th>Apr-08</th>
<th>4 month 08</th>
<th>Apr-07</th>
<th>4 month 07</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hampton Roads</td>
<td>185,016</td>
<td>697,562</td>
<td>170,105</td>
<td>680,870</td>
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</table>

Source: Virginia Port Authority

### Customs Receipts - Virginia Customs District

<table>
<thead>
<tr>
<th></th>
<th>Apr-08</th>
<th>4 month 08</th>
<th>Apr-07</th>
<th>4 month 07</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hampton Roads</td>
<td>50,461,796</td>
<td>205,827,842</td>
<td>52,113,250</td>
<td>206,995,816</td>
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<tr>
<td>Other VA</td>
<td>4,330,530</td>
<td>21,184,476</td>
<td>4,840,747</td>
<td>14,225,568</td>
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</tbody>
</table>

Total 54,792,326 227,012,318 56,953,997 221,221,385

Source: U.S. Customs and Border Protection

### Passenger Cruises

<table>
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<th>May-07</th>
<th>5 month 07</th>
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<tr>
<td>Number of Vessels</td>
<td>0</td>
<td>2</td>
<td>4</td>
<td>5</td>
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<tr>
<td>Number of Passengers</td>
<td>0</td>
<td>797</td>
<td>12,496</td>
<td>15,504</td>
</tr>
</tbody>
</table>

Source: Nauticus
VPA Renews Alliance with Panama Canal Authority

*VPA Press Release:* In a strategic move, the Virginia Port Authority (VPA) reaffirmed its alliance with the Panama Canal Authority (ACP) to increase growth and trade, facilitate the flow of information sharing and promote the “All-Water Route” from Asia to the U.S. East Coast via the Panama Canal.

During an official ceremony on Tuesday, April 29, in Panama, ACP Administrator/CEO Alberto Alemán Zubieta and VPA Executive Director, Jerry A. Bridges, solidified their partnership by signing another Memorandum of Understanding (MOU). The agreement further enforces the alliance between the Canal and the Port Authority, first initiated in June 2003.

“Our partnership with the VPA is more important than ever. As we embark on the next phases of the expansion project, data sharing and market studies exchange will continue to be essential elements of our collaboration,” Alemán said. “As the only U.S. East Coast port with the existing capability to handle post-Panamax vessels, the Port of Virginia is prepared for the waterway’s expansion.”

Sharing information and best practices related to modernization and improvement are key benefits of this agreement. Both the ACP and the VPA continue to implement measures to increase capacity and spur growth.

“While the expansion of the Canal is vital to world commerce, the VPA is also positioning itself for increased demand by building infrastructure and incorporating the necessary enhancements to accommodate the growth that is to come,” Bridges said. “We are highly anticipating the expansion and will celebrate the opening of the new locks.”

Expansion will build a new lane of traffic along the Panama Canal through the construction of a new set of locks, which will double capacity and allow more traffic and longer, wider ships.

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New Cranes Arrive at NIT

The ZPMC vessel Zehhua 16 arrived in Virginia, Thursday, May 22 – fully 10 days ahead of schedule – with its cargo of three Suez-class cranes. The cranes are the last part of an expansion of the North Berth at Norfolk International Terminals, one of three general marine cargo terminals owned and operated by the Virginia Port Authority. The $35 million project included construction of 900 linear feet of new berth, the reconfiguration of 19 acres of container backland and the addition of the three cranes.

The cranes have a reach of 22 containers across and they stand 217 feet tall. The offloading of the units is complete and they are expected to be in service by no later than mid-August. The addition of these units brings the number of cranes at NIT North to six, all with a reach of 22 across. At NIT South, there are eight cranes that have a reach of 26 across.

At NIT, the biggest of the VPA’s terminals, there are now 14 cranes; at Portsmouth Marine Terminal, there are seven cranes and at Newport News Marine Terminal, there are five cranes.
VMA Highlights
Your Association in Action

In May the VMA delivered its three largest annual events – the International Trade Symposium, the 88th Annual Maritime Banquet, and the Annual Maritime Golf Outing. Over twelve months of planning and preparation by the International Trade Symposium Committee, Annual Banquet Committee, and VMA staff resulted in the successful delivery of these events with respective attendance of 342, 917, and 140.

Each May the VMA also sponsors and assists the Marine Incident Response Team (MIRT) with the delivery of the Annual Marine Firefighting Symposium. This nationally recognized program draws approximately 100 attendees from across the country to familiarize land-based firefighters and Maritime personnel on procedures necessary to handle a marine incident within a port or waterway.

During May the Association continued to meet with stakeholder groups on important issues such as traffic flow on Hampton Boulevard and construction of a natural gas pipeline which Virginia Natural Gas is proposing to run beneath the Port’s channels and anchorages. On such issues the VMA seeks and advocates for outcomes that are in the best long-term interest of the Port and Virginia’s Maritime Industry.

May also brought a number of opportunities for VMA staff to participate in business and trade events, fostering new and old relationships in promotion of the Port and increased waterborne trade.

Committee Update

Inland Transportation Committee

The agenda of the May 20th meeting of the Inland Transportation Committee offered updates and the opportunity for input on issues impacting trucking operations in the Port. Key items of discussion included changes in gate hours at the container terminals, chassis pool operations and chassis drayage, and Hampton Boulevard.

Towing and Barge Operators Committee

At the May 21st meeting, the Towing and Barge Operators Committee discussed the status of the new regulations being drafted for the inspection of towing vessels. There was a discussion of the benefits of scheduling dockside exams as part of complying with security requirements. The committee discussed a number of the challenges obtaining licensing for mariners.

Shippers Committee

The Shippers Committee met May 28th to receive updates from VMA on several issues affecting the Port. A few key issues included an update from the Inland Transportation Committee on motor carrier issues, the status of transportation infrastructure discussions, and Hampton Boulevard. The committee was advised of changes in the operations of the container terminals and received an update on vessel services.

TWIC Compliance Date Postponed

The U.S. Department of Homeland Security (DHS) announced that the final compliance date for the Transportation Worker Identification Credential (TWIC) program will be April 15, 2009, which reflects a realignment of the September 25, 2008 compliance date set in the final rule. The seven month extension is a direct result of collaboration with port officials and industry, and realigns the enrollment period with the original intent of the TWIC final rule.

It is important to note that compliance in the Port of Hampton Roads, and other ports, may be required earlier. April 15, 2009 is the new deadline for compliance throughout the nation. At the port level the local Captain of the Port for the U.S. Coast Guard has the authority to initiate TWIC compliance with 90-day notice.

The TWIC program is progressing steadily and has opened more than 100 fixed enrollment centers and dozens of mobile sites nationwide. Workers are encouraged to enroll as soon as possible and can pre-enroll on-line at www.tsa.gov/twic.
Membership News

New Members

Cornerstone System
Warehousing
475 Water Street, Suite 103B
Portsmouth, VA 23704
(757) 397-2005; FAX (757) 397-2550
Mr. Collis Bryant
cbryant@cornerstone-systems.com
Recommended by: Membership Increase

Halcrow, Inc.
Marine Engineering
4445 Corporation Lane
Virginia Beach, VA 23462
(757) 213-6939; FAX (757) 213-6810
Mr. David W. Pryor
Regional Operations Manager
pryor@halcrow.com
www.halcrow.com
Recommended by: Membership Increase

KPMG
Accounting
999 Waterside Drive, Suite 2100
Norfolk, VA 23510
(757) 616-7058
Mr. David B. Crainer, Partner
dcramer@kpmg.com
www.kpmg.com
Recommended by: Greg Edwards

MDP Marine Insurance, LLC
Insurance
201 E. City Hall Avenue, Suite 700
Norfolk, VA 23510
(757) 457-8377; FAX (757) 457-8379
Mr. John S. Devnew, Managing Member
jdevnew@mdpins.com
Recommended by: Rolf Williams

Protogyrou & Rigney, P.L.C.
Law Firm
215 E. City Hall Avenue
Norfolk, VA 23510
(757) 625-1775; FAX (757) 625-1887
Mr. Andrew A. Protogyrou, Senior Partner
firm@prlaw.org
www.prlaw.org
Recommended by: David White

Taylor Made Diagnostics
Occupational Medicine and Workers Compensation
1001 Poindexter Street
Chesapeake, VA 23324
(757) 494-1688; FAX (757) 223-7934
Ms. Caroline A. Taylor, RN President
taylorceo@tmd.bz
www.tmdoccmed.com
Recommended by: Michael Gardner

Williams Mullen
Law Firm
Dominion Tower
999 Waterside Drive, Suite 1700
Norfolk, VA 23510
(757) 622-3366; FAX (757) 629-0660
Mr. Shane Smith
ssmith@williamsmullen.com
www.williamsmullen.com
Recommended by: Mike Kelly

Philip Morris International Management
Exporter
9711 Farrar Court, 2nd Floor
Richmond, VA 23236
(804) 253-8452
Mr. Eric D. Rangel-Ribeiro
eric.rangel-ribeiro@pmintl.com
www.philipmorrisoninternational.com
Recommended by: David White

Advertise your Company in the Port of Hampton Roads Annual 2009

The VMA is in the process of compiling information for the “Port of Hampton Roads Annual 2009,” and we anticipate its completion in the winter for distribution to members and interested parties worldwide.

We wish to extend a special invitation to you to place an advertisement in the 2009 Port Annual. For more information on rates and specifications contact the VMA at 757-622-2639.
Club Contacts

Customs Brokers & Int’l Freight Forwarders Assn.
Contact: Katie Carney, 446-1542

Hampton Roads Coal Association
Contact: Michael Carmon, 826-5310

Hampton Roads Foreign Commerce Club
website: www.hrfconline.com
Contact: Nina Malone, 683-2104

Hampton Roads Traffic Club
Contact: Peter Simmons, 466-8899

Organization for Women in International Trade
Contact: Karen Bland, 926-5296

Propeller Club - Port of Norfolk
Contact: Ray Wittersheim, 545-4013 x 333

Society of Maritime Industries
Contact: Dave Wooley, 391-9249

Tidewater Motor Truck Association
Contact: Shirley Roebuck, 398-0679
Bill Jackson, 627-0604

Virginia Ship Repair Association
Contact: Mal Branch, 233-7034

The Women’s Transportation Club of Hampton Roads
Contact: Anita Bonet, 440-7215

Upcoming Club Events

Jul 10 Organization for Women in International Trade
Brown Bag Lunch: Doing Business With China
12:00 Williams Mullen (999 Waterside Drive, 17th Floor)
contact Maria Stefanis (mstefanis@williamsmullen.com)

Jul 15 Virginia Ship Repair Association
12:00 Portsmouth Renaissance Hotel

Jul 23 Organization for Women in International Trade
HR’s Summer Mixer
5:30 McCormick & Schmick’s (VA Beach town Center)
contact Nina Malone nmalone@portofvirginia.com

Summer Golf Outings

Aug 19 Virginia Ship Repair Association
Golf Outing TBA