

Good Morning VAMA Members

I hope this finds all of you having a wonderful week and that all of you had a Merry Christmas and Holiday. I wanted to take this opportunity to share a little about my background and also about the Transforming Leaders CoachShopSM coming up later this month in Richmond VA.

First, I am very excited about this opportunity to work with each of you. I have been Leading and Coaching for 28 years. I have been honored to come alongside of hundreds of other leaders as they navigate through each day while working with team members.

I am passionate about Leadership, Coaching, and Managing. I have realized over my career that these terms are not synonymous, but often times we use them as if they were. We will glean from each other's years of experience and talk through the subtle but distinct differences between these traits.

Here is what I can say about the Transforming Leaders CoachShopSM. This is not a lecture, nor is this a seminar. This is a CoachShopSM which is really an open dialogue or exchange of information between professionals and I am honored to be the facilitator. Sure, I will share some of the Best In Class tools that I have worked with over the years and many of my personal experiences. But I cannot emphasize enough that my input is not created in a test tube. Also allow me to emphasize that this CoachShopSM will not drive you to one way of leading, coaching, or managing, but help guide you to your style for each and the style that is most receptive by your team. After all that is what this is all about right? Getting our teams to work together and not in opposition. This is a comprehensive view, using several of the world's best methods. Will we have some things that may not be spot on? Absolutely. Will we uncover things that need to be adopted? Positively.

I have been leading this CoachShopSM for over 16 Years and if I have learned anything it is that all of you are at different phases in your career. I can only request one thing. PLEASE come with an open mind.

If you sign up you will also take part in The LivStyle™ Assessment. Which will help us better understand your style of leadership, management and coaching. During the CoachShop(SM) we will review the responses and I will make time to work with each of you to discuss these one on one.

I want to thank each of you for affording me the opportunity to come alongside of you and sincerely look forward to working with you.

Oh, by the way. There is an agenda for this CoachShop(SM), but that is just a roadmap, we can and more than likely will take several detours. Remember this is about YOU, not me getting through my scheduled talking points.

Here is the agenda

- Leadership Discovery (Day One)
 - Team@Work Livstyle™ Assessment
 - Make the Pandemonium Go Away
 - Delegation and Conflict Resolution

 - Leadership Application (Day Two)
 - Generational Diversification (How to Work with and Millennials and Gen Z)
 - Coaching Your Team to THERE
 - Meetings, Metrics, and Cadence
- Lead

Blessings

Thank You

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President