



VAMA YES! Seminar

With TY BELLO - Transforming Leaders

January 26-27, 2018

VAMA Conference Schedule

Friday – January 26, 2018

10am - 12 Noon:- VAMA Board Meeting - open to membership

Board Meeting AGENDA: General Business Meeting & Reports

- Jeff Smith (VAMA Lobbyist): Sales Tax Issue & Legislative Update

- Scott Halloran (VAMA Board Member): Micro Market Defined

- VAMA Members Get Active to CHANGE CODE & Other Business

2pm - 6pm – YES! Seminar Day 1 Speaker: Ty Bello, Team @ Work

6:30 pm - VAMA Reception/Dinner TBD



Ty Bello is the President and Founder of Team@Work and a Registered Corporate Coach with the Worldwide Association of Business Coaches. Ty us a highly sought-after speaker and provides relevant and best in class information during his presentations.

The Team@Work Transforming Leaders CoachShop SM is built on three guiding principles. First, we believe that understanding **who we are as leaders is the first step** in becoming a True Leader. However, we strongly believe that understanding who you are as a leader is just a step and unless you develop Application of Leadership, you will do little to improve you're your team and your business. Second, there is a **difference between Leading, Managing, and Coaching** and to be most effective we must have a clear understanding of all three and know their personal style. Third, we believe that **Leaders can be developed** and change their behavior

Saturday – January 27, 2018

8am – 12 Noon: YES! Seminar Day 2

VISIT www.virginiavend.org for seminar content details

VAMA MEETING REGISTRATION FORM

FEE for VAMA Members: \$99 Members per person

\$199 Non-Members per person

Deadline: Jan 22, 2018 - Complete the form & fax it to **919-249-1394**.

Location: Hilton Richmond Downtown - Rooms \$169 (expired 12/26/17)

501 East Broad Street, Richmond, VA 23219, Phone: (804) 344-4300.

(Register Below)

Company: _____

Address: _____

City, St, Zip: _____ St _____ Zip _____

Phone: _____

All Attendees Name(s): _____

Email(s) for ALL attendees REQUIRED: _____

VAMA Meeting Fees:

- VAMA Members \$99/person; \$199/person NON member)

Remit check to: VAMA

mail: VAMA, PO Box 4407, Cary, NC 27519-4407

LEARN LEADERSHIP DISCOVERY

TEAMWORK, PEER REVIEW, TEAM DYSFUNCTION REVIEW

LEARN LEADERSHIP APPLICATION

ELIMINATE PANDEMONIUM, DELEGATE & RESOLVE CONFLICT

LEADING MILLENNIALS & GEN Z

COACH YOUR TEAM, HOLD EFFECTIVE MEETINGS

SET GOALS, STRATEGIES & ACTIONS