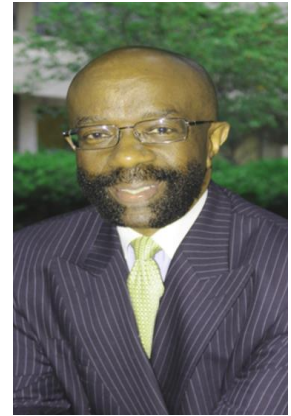


## **EARL R. KING, SR.**

Earl R. King, SR., is a Business Procurement Specialist with the District of Columbia Procurement Technical Assistance Center (DC PTAC), a program within the office of The Department of Small Local Business Development. As a procurement specialist, Earl assist DC-based small businesses by providing personalized counseling, and competitive insight for navigating federal and local government contracting processes.

Earl has over 25 years of experience in financial services, small business consulting, economic development, and higher education. He is a principal of a financial planning & investment advisory firm and served as an Adjunct Professor of Economics at Baltimore City Community College for over 12 years.



Additionally, Earl served as the Manager of Small Business services for the Prince George's County Economic Development Corporation (EDC). He was the owner and Managing Member of an Entrepreneurial center providing primarily financial consulting services to small business owners. Also, Earl was a business development consultant to a non-traditional lender generating over \$20 million in small business loans and companion financing. He was instrumental in development of numerous businesses in Prince George's County to include the Honda Dealership in Bowie which has led to proliferation of additional adjacent dealerships.

Earl began his career with the Social Security Administration as a Mathematical Statistician and subsequently as a Research Economist. He has a B.S. in Mathematics and his graduate studies were in Monetary Economics. He completed formal training for financial planning from the College of Financial Planning and was certified by the Certified Financial Planner Board of Standards, Inc. as a Certified Financial Planner.

[Earl.King@dc.gov](mailto:Earl.King@dc.gov)