

March 21, 2020

The Honorable Marco Rubio
Chair
Committee on Small Business & Entrepreneurship
United States Senate
428A Russell Senate Office Building
Washington, D.C. 20515

The Honorable Ben Cardin
Ranking Member
Committee on Small Business & Entrepreneurship
United States Senate
428A Russell Senate Office Building
Washington, D.C. 20515

Dear Chair Rubio and Ranking Member Cardin:

We the undersigned send this letter in appreciation of your proposals to get capital in the hands of small businesses immediately. Federal government contractors face challenges that differ from the commercial sector, therefore, we support the following Committee proposals:

- Exclude SBA's socioeconomic programs, including the 8(a), women-owned, HUBZone and service-disabled veteran-owned programs toward the Office of Management and Budget's annual category management goals.
- Total sole-source award contract values to \$8 million for services and \$10 million for manufacturing per year over the life of a contract.
- Temporarily remove the requirement for contracting officers to conduct market research so that contracting officers may grant sole-source award contracts for small business programs, including the women-owned, HUBZone and service-disabled veteran-owned small business programs.
- Require federal agencies promptly pay small business prime contractors and contractors with small business subcontractors within 15 days, notwithstanding any other provision of law or regulation, for the duration of the President invoking the Defense Production Act in response to COVID-19.
- Inclusion of sick pay for employees that must be quarantined or care for a family member with coronavirus, as expenses for which the loan can be forgiven. This will permit companies to receive funds for sick pay for employees that are already impacted by coronavirus versus waiting for a reimbursement from the federal government.
- The extension of the new loan relief period from March 1 – December 31, 2020, recognizing the length of the federal contract cycle. This will assist small business federal contractors to respond to RFPs.

In addition, we urge you to:

- Consider a provision for small government contractors under the new sick leave and/or FMLA expansion for employees that are out due to qualified reasons to be treated as billable as if they are still working under these contracts. This will enable employees to remain on the payroll and not negatively impact the company's cash flow and ability to satisfy operational obligations.

- Enable inclusion of expenses to modify work environments for employee distancing and implement employee transition to work at home as expenses for which the loan can be forgiven.
- For functions under federal contracts in which telework is not an option, consider expanding operational hours so that child care may be easier to accommodate and it would reduce the number of individuals in offices at the same time.

Finally, we ask that Congress focus on the efforts of getting businesses and their employees back to work as the crisis abates. With respect to federal government contracts, small businesses will need additional protections to ensure that federal agencies allow adequate time to ramp up employees and additional work requirements as a result of the coronavirus pandemic.

Thank you for your willingness to take bold steps to assist small businesses, especially federal contractors, during this challenging time.

Sincerely,

HUBZone Contractors National Council
 Montgomery County Chamber of Commerce (MCCC)
 Montgomery County Chamber Community Foundation
 Women Impacting Public Policy (WIPP)
 National Veteran Small Business Coalition (NVSBC)
 GovEvolve
 Small Business Majority
 National Association of Women Business Owners (NAWBO)

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| A-S-K. Associates, Inc. | Kansas |
| A-Zone Environmental Services, LLC | West Virginia |
| Absolute Facility Solutions, LLC | Texas |
| ACC3 International, Inc. | California |
| Accountable Health, Inc. | Maryland |
| Ace Manufacturing and Parts Co. and Rokwell Industries | Missouri |
| ADP Consultants, Inc. | Maryland |
| Aegis Mechanical Corporation | Maryland |
| Aerial Data Service, Inc. | Oklahoma |
| AIKO Enterprises, Inc. | Florida |
| All-U-Need Personnel | District of Columbia |
| Alliance Group, Inc. | Georgia |
| AlphaHill, LLC | Maryland |
| Alyn, Inc. | Georgia |
| Anglin Consulting Group | District of Columbia |
| Anne Arundel County | Maryland |
| Arielle Management Group, LLC | Florida |
| Atlantic Transfer & Storage Co Inc. | South Carolina |
| Avanti Corporation | Virginia |
| Bean Shen Corporation | Florida |
| Beyond20 | Arizona |
| Binary Group | Maryland |
| Black Viper Technologies, Inc. | Maryland |

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| Blue Storm Associates, Inc. dba PEMDAS Technologies & Innovations | Virginia |
| Braswell Services LLC | Texas |
| BreakForth Solutions, Inc. | Virginia |
| Bridging Technologies | District of Columbia |
| Brooklee Management Group, LLC | Maryland |
| C&S Jones Group LLC | Maryland |
| Cadence Group | Georgia |
| Candid Home Health Care Services, LLC | Maryland |
| Carter-Lambert Divisions | Maryland |
| Carter-Lambert Divisions, LLC | Maryland |
| CEM Enterprises, LLC | Virginia |
| Cerulaxis dba A-Z Services | Virginia |
| CFR & Associates | California |
| Circuit Media LLC | Colorado |
| CivilityMS | Maryland |
| CMT Services, Inc. | Maryland |
| Coker Logistic Solutions | Virginia |
| Comunibuild | Maryland |
| Concord Crossroads LLC | Virginia |
| Contemporaries, Inc | Maryland |
| Cooper Building Services | Maryland |
| Crayons & Marketers | Tennessee |
| Creation Community Human Services | Michigan |
| Creative Visions, LLC | Virginia |
| Crestpoint Solutions, Inc. | California |
| CrewFacilities.com | Texas |
| CRISP LLC | Virginia |
| CSP Enterprises | Maryland |
| Cueto & Reed Inc. | Maryland |
| CW3RET Enterprise, LLC DBA EEC Solutions | Florida |
| Cyber Solutions Integration Inc | Florida |
| D&D Installations, LLC | Maryland |
| D&O Security Solutions, LLC | Virginia |
| Deli & Catering Concepts, Inc | Maryland |
| Delmock Technologies, Inc. (DTI) | Maryland |
| Design To Delivery Inc | Maryland |
| DGA Medical | Arizona |
| Digital Beachhead | Colorado |
| Direct Steel, LLC | Illinois |
| Dobbs Defense Solutions, LLC | Maryland |
| Dummars Consultants LLC | Virginia |
| Eagle Age Consulting, LLC | Maryland |
| EDVNS LLC | Virginia |
| EFK Group, LLC | New Jersey |
| EGA Associates | Pennsylvania |
| Emmaty, Inc. | Massachusetts |

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| Enterprise Horizon Consulting Group | California |
| Envision2bWell, Inc. | Pennsylvania |
| Epoch Concepts LLC | Colorado |
| Erias Ventures, LLC | Maryland |
| Europa Cafe | New York |
| EVCO Partners, LP dba Burgoon Company | Texas |
| Fairfield Technologies | Virginia |
| Fearless Solutions, LLC | Maryland |
| FedBiz IT Solutions | Virginia |
| First Signs Graphic Solutions | Texas |
| FJB Engineering | Maryland |
| Friends in transition counseling | Maryland |
| Geranios Enterprises Inc | Montana |
| Global Impact Consulting LLC | North Carolina |
| Global Services | District of Columbia |
| Gorby Peters Law | Georgia |
| GRD Consultants | Maryland |
| GRD Consultants | Maryland |
| Guardians of Honor, LLC | Virginia |
| H2L Solutions | Alabama |
| Habitat for Humanity | Maryland |
| HRinMotion, LLC | Maryland |
| Human Potential Consultants, LLC | California |
| IdeaSpan, Inc. | North Carolina |
| iFOS Managing Consultants LLC | Maryland |
| iGov | Virginia |
| Imperial Cyber Group LLC | Maryland |
| Indigo Blue Construction, LLC | Georgia |
| Innova Strategies | Alabama |
| Inoventures, LLC, SciMetrika LLC | Virginia |
| Integrated Logistical Support, Inc. (ILSI Engineering) | Louisiana |
| Integrated Science Solutions, Inc. | Florida |
| Intercontinental Construction Contracting Inc. | New Jersey |
| InterMountain West Civil Constructor's, Inc. | Arizona |
| International Responder Systems LLC | Maryland |
| J R Smith and Associates | Tennessee |
| J&B Hartigan, Inc. | Virginia |
| JFL Consulting, LLC | Maryland |
| Johnson Security Bureau, Inc. | New York |
| Joint National Committee for Languages | Maryland |
| Jones PR | Oklahoma |
| JR Maley Engineering LLC | Maryland |
| Julie Lilliston Communications | Tennessee |
| Kaiser Permanente | Maryland |
| KayDev Technology, LLC | Texas |
| KD7 Enterprises Inc | North Carolina |
| Kenmar General Contracting | Florida |

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| Kito Taye Lynn Business Consulting Group LLC | Maryland |
| KMK Construction | Florida |
| KMM Technologies, Inc. | Maryland |
| Knight Solutions | Maryland |
| KRJ Consulting, LLC | South Carolina |
| Language Directions LLC | New Jersey |
| LaunchPointPEO | Virginia |
| Law Offices of Robert A. Schuerger Co., LPA | Ohio |
| Leslie Saunders Insurance | Florida |
| Lexo Enterprise LLC | Florida |
| Lima Charlie Management & Analytics, Inc. | New Jersey |
| Lord and Tucker Management Consultants, LLC | Maryland |
| M. Davis & Sons Inc. | Delaware |
| Magnum Opus LLC | California |
| Magnus Diagnostics Laboratories, Inc. | Maryland |
| Managed Care Advisors | Maryland |
| Menlo Medical Mart, Inc. | California |
| MMN Consulting, LLC | Kentucky |
| MSC Management Services, LLC | Maryland |
| MSI, Inc. | Virginia |
| Nandinee Phookan Architect, PC | New York |
| Nationwide Pharmaceutical | Texas |
| Neutral Posture, Inc. | Texas |
| Office Design & Furnishings, LLC | Michigan |
| On The Marc Media | Maryland |
| Ops Tech Alliance, LLC | Maryland |
| Packaging Tech LLC | Kansas |
| Panagora Group | Maryland |
| PARATUSEC LLC | Virginia |
| PBM Group, LLC | Illinois |
| Pearl River Technologies LLC | Mississippi |
| Pepburn, LLC | Maryland |
| Peregrine Solutions, Inc. | Virginia |
| Personalized Payroll Services | Texas |
| Phelps Industrial Products, LLC | Maryland |
| PilieroMazza PLLC | District of Columbia |
| Pointer Construction Group | Florida |
| Ponder Business Services, LLC | Georgia |
| Precise Software Solutions | Maryland |
| Prestige Analytics | California |
| Profile Partners LLC | Maryland |
| Pyramid Research & Technology, LLC | Maryland |
| Queen of Hearts CPR | Texas |
| R & M Staffing LLC | Alabama |
| Rebellis Development Group, LLC | New Mexico |
| Red Canyon Software, Inc. | Colorado |
| REHAB 2 PERFORM, LLC | Maryland |

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| RIG Consulting, Inc. | Pennsylvania |
| Riverstone Enterprise Solutions, LLC | Maryland |
| RP Professional Services, LLC | Virginia |
| Ryden & Associates | Colorado |
| Ryzhka International LLC | Florida |
| Safe Haven Enterprises | Louisiana |
| Safeguard Security Solutions LLC | Georgia |
| Sarah Car Care, Inc | Pennsylvania |
| SciMetrika LLC, Inoventures LLC | Virginia |
| Secondary Solutions, Inc. | South Carolina |
| SECPRO, LLC | Georgia |
| SenseMakers LLC | California |
| Service Specialists | Mississippi |
| Simplifi Benefits, LLC | Kansas |
| Son Dance Ent. DBA Freight Air & Sea Transport | Georgia |
| Spartan Cyber Security LLC | New Mexico |
| Spectrum International, Inc. | Maryland |
| Spectrum Printing & Graphics | Maryland |
| Storage Strategies, Inc. | Virginia |
| Strategic Results | Maryland |
| Strategies for Small Business | California |
| Strategy and Management Services, Inc. | Virginia |
| Subsidium, Inc. | Virginia |
| Summit Insight | Virginia |
| Summit Services Incorporated | North Carolina |
| SynaVoice LLC | Virginia |
| Syntelligent Analytic Solutions, LLC | Virginia |
| T and T Consulting Services, Inc. | Maryland |
| TAC Integrated Solutions | Maryland |
| TargetGov | Maryland |
| Technals LLC | Georgia |
| Televergence Solutions Inc. | Tennessee |
| Testudo Logistics LLC | California |
| The Nolan Group | Maryland |
| The Setroc Group, Inc. | New Jersey |
| The Severson Group, LLC | California |
| The Wolverine Group, Inc. | Florida |
| The Zanfer Group, LLC | Maryland |
| Theta, LLC | Maryland |
| Top Source Talent, LLC | Colorado |
| Toshy AnalytIQs | District of Columbia |
| Transcend LLC | Alabama |
| Trigon Associates LLC | Louisiana |
| Trinity Technology Partners, Inc. | Maryland |
| Triple C - The A&E Group | Wyoming |
| TruBest Enterprise Solutions LLC | Virginia |
| TTC Inc. | Virginia |

United Solutions
Universal Salon Suites
US Eco Products Corporation
Vertical Jobs, Inc.
Veteran Awards, Inc.
Visionary Consulting Partners, LLC
Warner Construction Consultants, Inc.
Washington Defense Corporation
Washingtonian Coach Corporation
Wildflower International
WJM Professional Services LLC
Women's Business Development Center
z Softech Solutions
3 Reasons Consulting LLC

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New Mexico
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Illinois
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Virginia