



Give Me 5: Executing Your Plan to Add Zero to Your Revenues (Part 2)



Guest Speaker:
Gloria Larkin, President / CEO, TargetGov

Wednesday, June 6, 2018 * 2pm Eastern / 1pm Central / 11am Pacific

This advanced-level session is the follow-up to the recent Give Me 5 webinar: *Accelerating Growth, What It Takes to Add a Zero to Your Income*. We will cover next steps in the actual execution of your plan to drive aggressive growth and business development in the federal market. Updates include:

- Funding trends and using them to your advantage
- Contract vehicles: go or no go
- Positioning to win market share
- The real federal decision makers and how/when to engage
- Fast-track tools for success
- Hiccups and challenges

[REGISTER FOR WEBINAR \(Part 2\)](#)

In case you missed Part 1, please click on the links below:

Give Me 5: Accelerating Growth - What it Takes to Add a Zero to Your Income (Part 1)

[Listen to the Podcast](#) | [View the Presentation](#)

Give Me 5 Virtual Mentoring: Executing Your Plan to Add Zero to Your Revenues

Wednesday, June 12, 2018 * 2pm Eastern / 1pm Central / 11am Pacific

Sign up below for an opportunity to speak to Gloria directly on a virtual mentoring platform to get your questions answered.

[REGISTER HERE FOR VIRTUAL MENTORING](#)

