



October 17, 2013

Women In Bio *Welcome*

Apply Now for the 2013 Robbie Melton Women In Bio Scholarship!

WIB is now accepting applications for the Robbie Melton Women In Bio Scholarship! The scholarship was established to advance the educational development of women in the life sciences industry by encouraging and supporting education on the business aspects of life science. The scholarship honors Women In Bio co-founder, Robbie Melton, who has dedicated her career to fostering the growth of life science entrepreneurs.

[Click here](#) to download and complete the application. The application deadline is November 15, 2013. The scholarship checks will be presented at the awardees' respective chapter Chapter Holiday Party or similar chapter event. Send completed applications to info@womeninbio.org. Go to <http://www.womeninbio.org/news-scholarship-fund.shtml> for more information.

Chemical Heritage Foundation Profiling of WIB Members Continues

The Chemical Heritage Foundation added to their collection of WIB member interviews by speaking with Katherine Neville about asking your supervisor "How did I do?" To hear the interview, [click here](#).



WIB Purchasing Program

WIB has a [WIB Purchasing Program](#), a new benefit for WIB members. We have arranged various partnerships with vendors and hope you will enjoy these discounts and that they will help you in your businesses and professional careers.

Companies that we have partnered with to offer discounts to WIB members include:

- **Lenovo** — computer products
- **Office Max** — office products
- **Enterprise Rent-A-Car and National Car Rental** — car rental

- **Global Conferencing Solutions** — conference calls

We will be rolling out more partnerships during the year so check back often to see what additional discounts your WIB membership can do for you! Not a member? [Join now!](#)

ARNOLD & PORTER LLP

National Sponsor Spotlight

Arnold & Porter LLP is an Am Law 100 international law firm with more than 800 attorneys practicing in more than 30 distinct areas of the law. We serve a broad range of clients whose business needs require US, EU, or cross-border regulatory, litigation, intellectual property and corporate or transactional services. The firm is widely recognized for its work in the Life Sciences sector. Our team offers the full range of legal services to clients in pharmaceutical, biotechnology, medical device, diagnostics and other healthcare-related industries, and we are ideally positioned to advise Life Sciences companies throughout every stage of their life cycle. Guided by our core values of excellence, professionalism, diversity and pro bono, we are committed to seeking creative solutions to help our clients succeed in a highly competitive and increasingly regulated world.

Calling All Social (Media) Butterflies! Help Spread the WIB Word!

WIB wants to grow our social media footprint and need our members' and supporters' help! Be sure to participate on our [Facebook](#), [Twitter](#), [LinkedIn](#) and [YouTube](#) accounts and post about events and news. Thanks for helping spread the word about WIB and your chapter.



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CHAPTER EVENTS

Atlanta Chapter Events

Paths to Success: Entrepreneurship in Atlanta

Ever thought about starting a business and being your own boss? Are you interested in learning more about how to become a successful entrepreneur? Join us on October 17, 2013 from 6:00 p.m. - 9:00 p.m. EDT at Maggiano's Little Italy in Buckhead as we celebrate our first anniversary with panel discussion on the ins and outs of entrepreneurship! Talk with experts about various aspects of entrepreneurship from idea conception to managing your own company. Learn about what resources are available in Atlanta and how they can help you. Don't miss this exciting and informative event! [Click here](#) to register and for more information.

WIB-Atlanta - A Different Kind of Networking: A Joint Event with Georgia Bio

Join us on November 12, 2013 from 5:30 p.m.- 7:30 p.m. EDT at The IVY in Buckhead as we embrace a new mindset for networking — redefining it in a way that makes connecting with people easy, natural, and deeply effective. You will learn how to simplify your approach to networking while building powerful personal and professional connections that can last a lifetime. For the first hour, participants will learn simple and useful tools and techniques that will empower them to seek, create, and maintain a great network, then they will be able to practice their newly learned skills during the second, networking portion of the event. [Click here](#) to register.

WIB-Atlanta Gaining End of Summer Steam

The Atlanta chapter held the end-of-summer networking meeting at Shout, a restaurant in trendy Midtown Atlanta. Excellent pre-fall weather—and a pretty patio—drew 29 members and 13 guests. Everyone enjoyed great food, great chat, and a great chance to exchange business cards. The newly formed Atlanta chapter now has 75 members—thanks to the September and June events at popular restaurant venues. Also, ten women joined after the Susan G. Komen Walk for the Cure in May. It's clear that these events—plus encouraging members to bring colleagues—works to generate increased interest and membership.

How can WIB-Atlanta better serve you?

WIB-Atlanta cares about providing you with enjoyable networking events and beneficial seminars and workshops at locations you can reach. For the month of October, We would like to collect your feedback to better future events. Please take a few moments, follow the link below, and fill out some information that can help us better serve you. <http://www.surveymonkey.com/s/MK6B9TY>

WIB-Atlanta Needs Programming Committee Volunteers

WIB-Atlanta is working hard to deliver engaging events that you find valuable. However, putting together an event each month takes a team of volunteers. Do you have interesting ideas for future events? Are you willing to take the lead in planning one event a year? Can you take on minor roles

like helping find speakers, writing letters to speakers, putting together event materials or working registration tables at events? WIB events give you the opportunity to meet other influential and successful women who can provide insight about your future career decisions. If you have interests in volunteering and networking with other bioscience professionals, join the WIB-Atlanta programming committee and help plan events. Interested individuals should email Atlanta@womeninbio.org and indicate how you would like to contribute to the WIB-Atlanta programming committee's agenda.

Washington DC/Baltimore Chapter Chapter Events

Dress for Success and Networking with WIB-Washington DC/Baltimore

Join us on October 18, 2013 from 4:00 p.m. to 8:00 p.m. EDT in Bethesda as a Macy's stylist will present on dressing for success along with other vendors such as makeup, accessories, etc. The members can learn dress for success, network with other members, and shop for discount. Refreshments will be provided. [Click here](#) for more information and to register.

Society of Physician Entrepreneurs and WIB-Washington DC/Baltimore bring to you: An Entrepreneurial Perspective on Technology Transfer and Commercialization

Join us on November 13, 2013 as a panel of leaders in the life sciences will provide insights about their experience moving technology to commercialization. The conversations will include: understanding the University Tech Transfer process along with expectations, complications, costs and strategies; licensing strategies for patents including fee structures; assessing the market; reimbursement along with standards of care; regulatory challenges; lastly to touch upon successes and failures [Click here](#) to sign up.

Join the Mentors, Advisors, and Peers (MAPs) Program in the Washington DC/Baltimore Chapter!

Are you interested in meeting and mentoring or being mentored by wonderful women in your community in a small, informal group setting? New [Mentors, Advisors, and Peers \(MAPs\) groups](#) are being formed in the DC/Baltimore region.

Don't miss this wonderful opportunity to make new connections! Fill out this [questionnaire](#) by October 25, 2013 and then check your email for your group assignment and materials to help you get started.

RTP Chapter Events

WIB-RTP's Joint Networking with Healthcare Businesswomen's Association

Join WIB-RTP's for a unique networking opportunity with HBA-RTP on October 21, 2013 from 5:30 p.m.- 8:30 p.m. EDT at the North Carolina Biotechnology Center. This event, through its structured

networking approach, offers the opportunity to expand professional and personal network to those who were born to network and those to whom networking does not come naturally. [Click here](#) for more information and to register.

Fall Networking Mixer

Join WIB-RTP for a fall social and networking mixer on November 7, 2013 from 5:00 p.m.- 7:30 p.m. EDT at First Flight Venture Center in RTP. We will have a coaching session on networking: how to start and end the conversation, how to read body language, how to discover a common ground and interests. [Click here](#) to register today.



WIB-RTP gathers for Educational Event "IMPACT: The Art and Science of Making a Difference"

WIB-RTP gathered for yet another phenomenal educational event on Monday, October 7, 2013. More than 120 exceptional women and men from different backgrounds, including R&D, clinical research, pharmacy, diagnostics, regulatory affairs, sales, marketing, business development, accounting and human resources, gathered at GlaxoSmithKline campus in Research Triangle Park, NC.

Greater Boston Chapter Events

WIB-Greater Boston presents a discussion of the commercialization process for Flublok®, the first recombinant influenza vaccine approved by the FDA

Join us as Dr. Manon Cox, president and chief executive officer of Protein Sciences, will discuss the commercialization of Flublok, the first FDA approved recombinant influenza vaccine. A Biologics License Application (BLA) for approval of FluBlok, a new recombinant influenza vaccine for the prevention of the "flu", was filed in 2008. The event will take place on October 22 from 5:30 p.m. - 8:30 p.m. EDT at Nutter McClennen & Fish's office in Boston. [Click here](#) to register and for more information.

San Francisco Bay Area Events

"Pivotal Changes" Panel

There are "Pivotal Changes" we as women must master at the early, middle and senior stages of our careers. The strategies we need to advance from one level to another involve a paradigm shift in thinking. On October 29, 2013 starting at 5:30 p.m. PDT at Amgen's South San Francisco office, a panel of senior level women will guide us in navigating these "Pivotal Changes", leveraging their professional experiences to help women at any stage make the most of their career. Our speakers are Lyn Christensen, Linkages Group; Gerry Hansen, Hansen Coaching and Consulting; and Deanna Kosaraju, Founder and CEO of Global Tech Women. [Click here](#) to register and for more information.

Meet the Experts: Negotiating Through Career Goals, Leveraging Skills for a Win/Win Situation

Please join us for WIB-San Francisco Bay Area's "Negotiating Through Career Goals, Leveraging Skills for a Win/Win Situation," the third and final "Meet the Experts" event in our 2013 Entrepreneur Series. Linda Amuso-Radford, Barbara Preston, and Dorian Hirth will serve on a moderated panel discussing essential negotiation skills in the work environment to create a win/win situation, especially as they relate to career changes. Learn how best to market your personal brand and articulate your achieved goals as you move on to new opportunities. The event will take place at Nektar in San Francisco on Thursday, November 7, 2013 from 6:30 p.m. - 9:00 p.m. PDT. [Click here](#) to register and for more information.

Come Celebrate the Holidays and WIB- San Francisco Bay Area's Successful Second Year!

Join us for holiday revelry and to celebrate WIB's second successful year in the Bay Area with two of our favorite things- wine and chocolate! We're having a party in San Francisco at the Dogpatch WineWorks- a working winery and tasting collective in the heart of the city on December 4, 2013 from 6:30 p.m.- 8:30 p.m. PST. We'll be pairing wine with a sampling of fine chocolates from artisanal chocolatier Poco Dulce as well as a selection of charcuterie, cheeses, grilled veggies and other hors d'oeuvres. This event will also be the finale of our fabulous auction, so come prepared to bid on some great items and support Women In Bio! [Click here](#) to register.



Pittsburgh Chapter Events

WIB-Pittsburgh's Annual Halloween Party- in Hats!

We're celebrating the one year anniversary of WIB-Pittsburgh's Chapter launch. Join us for our first annual 'Hatoween' party on Wednesday, October 30, 2013 at the Mansions on Fifth. Costumes are not required but hats, wigs, and unusual head coverings are strongly encouraged for this evening of cocktails, hors d'oeuvres, and fun! Looking forward to seeing you there! [Click here](#) to register and for more information.



Winter Book Discussion: Inspired Entrepreneurs

Please join us on Thursday, November 21, 2013 from 5:30 p.m.- 7:30 p.m. EDT, as local author Beth Caldwell will lead a discussion of her book, "Inspired Entrepreneurs: A Collection of Female Triumphs in Business and Life," where we will share our thoughts on stories of women who took the road less taken with extraordinary results. [Click here](#) to register and for more information.

Help Our Mission and Become Involved!

Become more involved with the Pittsburgh chapter by joining one of our committees. Contact pittsburgh@womeninbio.org to determine where your expertise will be suite our growing chapter. Committees include Communications/Marketing, Programming, Membership, and Sponsorship. Volunteer for one event, two events or events all year long! Whatever your schedule, we'd love to have you. Get involved, expand your network, and help our mission of encouraging women leadership in the life sciences industry!

Pittsburgh's Social Media Presence

Did you know that the Pittsburgh chapter has a social media presence? Check out our [Facebook](#) page and be sure to join our [LinkedIn](#) group to make the most of your membership. This is the best way to stay informed of upcoming events, the latest news in the industry and accomplishments of fellow members. It also is a great way to reinforce all of the networking connections you make at each WIB event! Additionally, you can follow the chapter via Twitter. Connect to our feed [@WIBPittsburgh](#) today for interesting tidbits about the industry, our community, and our chapter.

Montréal Chapter Events

Joignez-vous à nous pour célébrer le 1er anniversaire de la section régionale du Grand Montréal de WIB/Join WIB-Greater Montreal to Celebrate Our 1st Anniversary La section régionale du Grand Montréal de Femmes en bio vous invite à son cocktail dinatoire pour souligner son premier anniversaire en « Célébrant les femmes en bio » de 17h30 à 20h30, le mardi 5 novembre 2013, chez Fasken Martineau dont les bureaux offrent une vue imprenable du centre-ville de Montréal. Joignez-vous à nous pour mettre en lumière les succès de femmes de la communauté

des sciences de la vie et réseauter avec des femmes et des hommes du milieu universitaire, de l'industrie, de la sphère gouvernementale et divers fournisseurs de services. Notre chapitre a connu une excellente première année et nous souhaitons partager notre succès avec vous. [Cliquer ici pour](#) plus d'information et pour vous inscrire.

The Greater Montreal Chapter of Women In Bio would like to invite you to a cocktail dinner to help mark its first year anniversary by "Celebrating Women In Bio" from 5:30 p.m. - 8:30 p.m., Tuesday, November 5, 2013 at Fasken Martineau overlooking beautiful downtown Montreal. Join us as we highlight successful Montreal women from diverse sectors of the life sciences community and network with women and men from academia, industry, government and service providers. It has been a fantastic first year for the WIB-Greater Montreal Chapter and we would love to share this special celebration with you. [Click here](#) for more information and to register.

Déjeuner exécutif -cinquième série de Femmes en bio du Grand Montréal: la gestion des conflits en milieu de travail / WIB-Greater Montreal's Fifth Executive Breakfast Series: Managing Conflict in the Workplace

Après une pause estivale, Femmes en bio de la grande région métropolitaine a débuté ses déjeuners exécutifs. Le 11 septembre dernier, nous avons eu la plaisir d'accueillir l'auteure et consultante, Frema Engel, à Corealis Pharma. Mme Engel, une experte canadienne sur l'intimidation et conflits en milieux de travail, a animé un séminaire interactif qui nous a appris à identifier les causes des conflits, les stratégies à adopter pour gérer ces conflits et surtout, les mesures que nous pouvons prendre pour les prévenir. Tout en savourant un café et des pâtisseries, nous avons partagé nos propres expériences portant sur les conflits en milieu de travail. Nous ne sommes pas les seules à subir de telles conditions. La conférence a permis aux assistantes de quitter la salle avec des nouveaux outils pour développer et renforcer des relations saines avec leurs collègues de travail, amis et connaissances. Nous remercions chaleureusement notre conférencière Frema Engel, notre commanditaire Corealis Pharma ainsi que tous les participants.

After a wonderful summer break, WIB-Greater Montreal restarted its Executive Breakfast Series on September 11, 2013 by hosting author and consultant, Frema Engel, at Corealis Pharma. Ms Engel, a Canadian expert on workplace bullying, conflict and healthy workplaces, lead an interactive seminar that taught us to identify the causes of conflict, what we can do to work through conflict and, most importantly, the steps we can take to prevent conflict. Over coffee and pastries, we were able to share our own experiences dealing with conflict in the workplace- as it turns out, we are not alone in experiencing such things! Frema's insights provided all attendees with a new philosophy to use when developing and strengthening relationships with colleagues, friends and acquaintances and we left eager to put it into practice. We thank our speaker Frema Engel, our sponsor Corealis Pharma and all attendees for their participation in another fantastic event.

Southern California Chapter Events

Communicate More Effectively and Achieve Better Results in Your Workplace

Are you wondering how you can get better results in your workplace? We all know men and women communicate differently. Sometimes understanding what these differences are and how to adjust for them can dramatically change your position and results. Please join us on November 6, 2013 from 6:00 p.m. - 9:00 p.m. PDT at Hera Hub for this wonderful program. [Click here](#) to register and for more information.

Chicago Chapter Events

WIB-Chicago and AWIS Book Club

Join WIB-Chicago and AWIS for a lively discussion of "Lean In - Women, Work, and the Will to Lead" by Sheryl Sandberg at The Rhythm Room in Evanston on November 7, 2013, at 5:30 p.m. (discussion starting at 6:00 p.m.). All are welcome, whether you've read the book or not! Meet other dynamic women in the local life science community and share your views on work-life balance, the way we perceive ourselves and others, and how this impacts our personal view of success. [Click here](#) to register and for more information.

Inspiring stories and insight from WIB-Chicago's "Business Careers in Biotech" panel

Over 40 WIB-Chicago members and friends gathered on September 12, 2013 for networking and a great panel discussion on business careers in the biotech industry. Irene Hrusovksy (Belle Capital USA), Alicia Löffler (Innovation and New Venture Office, Northwestern University), and Kara Lawrence (Elevance Renewable Sciences, Inc.) shared insights gained from their career paths and provided valuable tips for identifying opportunities and advancing in business roles in the life sciences. WIB-Chicago thanks the panelists for the great discussion, Sherri Oslick for moderating, and Marshall Gerstein & Borun for sponsoring the event.

Seeking to Support Women in the Life Sciences? Become a WIB Sponsor!

WIB-Chicago has over 125 members that enjoy professional development programs; networking opportunities with investors, attorneys, researchers and executives; and exciting social events. Our great sponsors are an integral part of WIB-Chicago's success! Consider sponsoring WIB-Chicago and help us fulfill our mission of promoting and encouraging women in the life sciences. Contact Chicago@WomenInBio.org for Information regarding sponsorship packages.

Other Interests

Enter the Breast Cancer Start-up Challenge

The [Avon Foundation](#), the [National Cancer Institute](#) and [Center for Advancing Innovation](#) (CAI) have

partnered to create a "first of a kind" Breast Cancer Start-up Challenge; you can find the website here: <http://www.breastcancerstartupchallenge.com>. The Challenge features 10 Breast Cancer Inventions that have commercial viability and are important to public health. The primary goal of the Challenge is to stimulate the creation of start-up businesses based upon these inventions.

WIB Discount for Chief Medical Officer Summit in SF

[Chief Medical Officer \(CMO\) Summit](#) for Emerging Life Science Companies is also on the West Coast! The CMO Summit West will take place in San Francisco on November 4-5, 2013 at the Marines' Memorial Club & Hotel. WIB members receive 50% off when you use the code "WIB" during registration.

WIB is partially funded by our National Sponsors

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WILMERHALE

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